

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2018	Nov 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	18	28	-35.7%	18	28	-35.7%
New Listing Volume	\$5,199,100	\$10,374,300	-49.9%	\$5,199,100	\$10,374,300	-49.9%
Active Listing Count	275	—	—	N/A	N/A	
Active Listing Volume	\$142,013,850	—	—	N/A	N/A	
Average Listing Price	\$516,414	—	—	\$516,414	—	—
Median Listing Price	\$295,000	—	—	\$295,000	—	—
Median Days in RPR	155	—	—	155	—	—
Months of Inventory	—	—	—	—	12.5	—
Absorption Rate	—	—	—	—	8%	—
Sales Activity Charts Metrics						
New Pending Sales Count	26	29	-10.3%	26	29	-10.3%
New Pending Sales Volume	\$10,661,400	\$8,684,700	+22.8%	\$10,661,400	\$8,684,700	+22.8%
Pending Sales Count	36	—	—	N/A	N/A	
Pending Sales Volume	\$10,576,400	—	—	N/A	N/A	
Closed Sales Count	38	38	+—	38	38	+—
Closed Sales Volume	\$15,191,867	\$12,404,470	+22.5%	\$15,191,867	\$12,404,470	+22.5%
Average Sales Price	\$399,786	\$326,433	+22.5%	\$399,786	\$326,433	+22.5%
Median Sales Price	\$263,350	\$234,750	+12.2%	\$263,350	\$234,750	+12.2%