

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	93	140	-33.6%	93	140	-33.6%
New Listing Volume	\$32,901,600	\$40,935,349	-19.6%	\$32,901,600	\$40,935,349	-19.6%
Active Listing Count	369	489	-24.5%	369	489	-24.5%
Active Listing Volume	\$134,299,653	\$143,626,028	-6.5%	\$134,299,653	\$143,626,028	-6.5%
Average Listing Price	\$363,956	\$293,714	+23.9%	\$363,956	\$293,714	+23.9%
Median Listing Price	\$294,500	\$220,000	+33.9%	\$294,500	\$220,000	+33.9%
Median Days in RPR	122	141	-13.5%	122	141	-13.5%
Months of Inventory	-	-	-	7	9.6	-27.4%
Absorption Rate	-	-	+/-	14.36%	10.43%	+3.9%
Sales Activity Charts Metrics						
New Pending Sales Count	61	79	-22.8%	61	79	-22.8%
New Pending Sales Volume	\$15,845,400	\$17,594,650	-9.9%	\$15,845,400	\$17,594,650	-9.9%
Pending Sales Count	108	131	-17.6%	108	131	-17.6%
Pending Sales Volume	\$27,311,650	\$32,071,200	-14.8%	\$27,311,650	\$32,071,200	-14.8%
Closed Sales Count	42	53	-20.8%	42	53	-20.8%
Closed Sales Volume	\$9,645,030	\$12,064,420	-20.1%	\$9,645,030	\$12,064,420	-20.1%
Average Sales Price	\$229,644	\$227,631	+0.9%	\$229,644	\$227,631	+0.9%
Median Sales Price	\$185,000	\$232,500	-20.4%	\$185,000	\$232,500	-20.4%