

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	20	29	-31%	20	29	-31%
New Listing Volume	\$12,920,800	\$19,437,000	-33.5%	\$12,920,800	\$19,437,000	-33.5%
Active Listing Count	83	134	-38.1%	83	134	-38.1%
Active Listing Volume	\$64,067,800	\$108,366,200	-40.9%	\$64,067,800	\$108,366,200	-40.9%
Average Listing Price	\$771,901	\$808,703	-4.6%	\$771,901	\$808,703	-4.6%
Median Listing Price	\$595,000	\$499,000	+19.2%	\$595,000	\$499,000	+19.2%
Median Days in RPR	191	182	+4.9%	191	182	+4.9%
Months of Inventory	–	–	–	9.2	14.9	-38.1%
Absorption Rate	–	–	–	10.84%	6.72%	+4.1%
Sales Activity Charts Metrics						
New Pending Sales Count	13	15	-13.3%	13	15	-13.3%
New Pending Sales Volume	\$6,164,950	\$8,154,000	-24.4%	\$6,164,950	\$8,154,000	-24.4%
Pending Sales Count	19	27	-29.6%	19	27	-29.6%
Pending Sales Volume	\$11,378,450	\$16,090,900	-29.3%	\$11,378,450	\$16,090,900	-29.3%
Closed Sales Count	14	9	+55.6%	14	9	+55.6%
Closed Sales Volume	\$5,275,810	\$6,557,720	-19.5%	\$5,275,810	\$6,557,720	-19.5%
Average Sales Price	\$376,844	\$728,636	-48.3%	\$376,844	\$728,636	-48.3%
Median Sales Price	\$292,405	\$417,500	-30%	\$292,405	\$417,500	-30%