

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	58	88	-34.1%	58	88	-34.1%
New Listing Volume	\$22,670,800	\$37,839,000	-40.1%	\$22,670,800	\$37,839,000	-40.1%
Active Listing Count	246	381	-35.4%	246	381	-35.4%
Active Listing Volume	\$114,236,155	\$176,175,088	-35.2%	\$114,236,155	\$176,175,088	-35.2%
Average Listing Price	\$464,375	\$462,402	+0.4%	\$464,375	\$462,402	+0.4%
Median Listing Price	\$299,450	\$259,000	+15.6%	\$299,450	\$259,000	+15.6%
Median Days in RPR	176.5	180	-1.9%	176.5	180	-1.9%
Months of Inventory	-	-	-	7.7	11.9	-35.4%
Absorption Rate	-	-	+/-	13.01%	8.4%	+4.6%
Sales Activity Charts Metrics						
New Pending Sales Count	37	39	-5.1%	37	39	-5.1%
New Pending Sales Volume	\$11,828,250	\$15,318,600	-22.8%	\$11,828,250	\$15,318,600	-22.8%
Pending Sales Count	53	69	-23.2%	53	69	-23.2%
Pending Sales Volume	\$19,854,650	\$27,042,700	-26.6%	\$19,854,650	\$27,042,700	-26.6%
Closed Sales Count	30	32	-6.3%	30	32	-6.3%
Closed Sales Volume	\$8,351,280	\$11,858,720	-29.6%	\$8,351,280	\$11,858,720	-29.6%
Average Sales Price	\$278,376	\$370,585	-24.9%	\$278,376	\$370,585	-24.9%
Median Sales Price	\$249,500	\$251,250	-0.7%	\$249,500	\$251,250	-0.7%