

Local Market Update for May 2017

A Research Tool Provided by Vermont Realtors®



Lamoille County

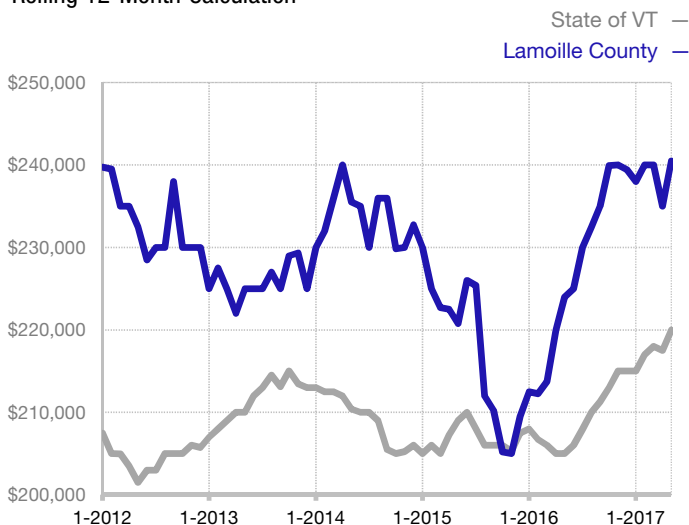
Single-Family	May			YTD		
	2016	2017	Percent Change	Thru 5-2016	Thru 5-2017	Percent Change
Key Metrics						
New Listings	61	80	+ 31.1%	220	210	- 4.5%
Pending Sales	29	35	+ 20.7%	124	134	+ 8.1%
Closed Sales	27	27	0.0%	116	87	- 25.0%
Median Sales Price*	\$218,000	\$250,000	+ 14.7%	\$237,500	\$240,500	+ 1.3%
Average Sales Price*	\$240,119	\$300,663	+ 25.2%	\$310,392	\$330,256	+ 6.4%
Percent of Original List Price Received*	88.8%	91.8%	+ 3.4%	90.3%	89.2%	- 1.2%
Days on Market Until Sale	245	189	- 22.9%	218	213	- 2.3%
Inventory of Homes for Sale	324	252	- 22.2%	--	--	--
Months Supply of Inventory	12.1	10.7	- 11.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	May			YTD		
	2016	2017	Percent Change	Thru 5-2016	Thru 5-2017	Percent Change
Key Metrics						
New Listings	13	13	0.0%	57	48	- 15.8%
Pending Sales	2	9	+ 350.0%	19	40	+ 110.5%
Closed Sales	4	8	+ 100.0%	23	35	+ 52.2%
Median Sales Price*	\$232,500	\$250,050	+ 7.5%	\$239,533	\$231,500	- 3.4%
Average Sales Price*	\$778,250	\$650,103	- 16.5%	\$342,106	\$344,539	+ 0.7%
Percent of Original List Price Received*	98.2%	89.2%	- 9.2%	89.4%	90.4%	+ 1.1%
Days on Market Until Sale	95	215	+ 126.3%	197	200	+ 1.5%
Inventory of Homes for Sale	139	106	- 23.7%	--	--	--
Months Supply of Inventory	22.8	15.9	- 30.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

