

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2018	Mar 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	10	-20%	8	10	-20%
New Listing Volume	\$2,684,000	\$4,700,900	-42.9%	\$2,684,000	\$4,700,900	-42.9%
Active Listing Count	92	128	-28.1%	92	128	-28.1%
Active Listing Volume	\$70,292,400	\$96,153,100	-26.9%	\$70,292,400	\$96,153,100	-26.9%
Average Listing Price	\$764,048	\$751,196	+1.7%	\$764,048	\$751,196	+1.7%
Median Listing Price	\$567,000	\$479,500	+18.2%	\$567,000	\$479,500	+18.2%
Median Days in RPR	224.5	255.5	-12.1%	224.5	255.5	-12.1%
Months of Inventory	-	-	-	6.1	9.8	-37.7%
Absorption Rate	-	-	+/-	16.3%	10.16%	+6.1%
Sales Activity Charts Metrics						
New Pending Sales Count	13	14	-7.1%	13	14	-7.1%
New Pending Sales Volume	\$5,875,800	\$8,942,800	-34.3%	\$5,875,800	\$8,942,800	-34.3%
Pending Sales Count	24	28	-14.3%	24	28	-14.3%
Pending Sales Volume	\$12,863,400	\$18,385,600	-30%	\$12,863,400	\$18,385,600	-30%
Closed Sales Count	10	15	-33.3%	10	15	-33.3%
Closed Sales Volume	\$4,558,400	\$3,424,000	+33.1%	\$4,558,400	\$3,424,000	+33.1%
Average Sales Price	\$455,840	\$228,267	+99.7%	\$455,840	\$228,267	+99.7%
Median Sales Price	\$423,500	\$233,000	+81.8%	\$423,500	\$233,000	+81.8%