

# Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



## Washington County

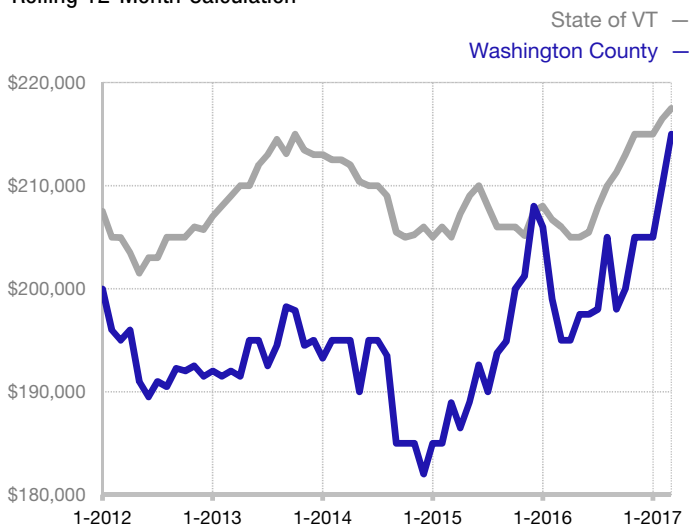
Single-Family	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
<b>Key Metrics</b>						
New Listings	64	58	- 9.4%	175	144	- 17.7%
Pending Sales	46	56	+ 21.7%	96	126	+ 31.3%
Closed Sales	23	40	+ 73.9%	73	91	+ 24.7%
Median Sales Price*	\$159,000	<b>\$226,500</b>	+ 42.5%	\$165,000	<b>\$220,000</b>	+ 33.3%
Average Sales Price*	\$174,223	<b>\$249,699</b>	+ 43.3%	\$170,861	<b>\$255,491</b>	+ 49.5%
Percent of Original List Price Received*	89.5%	<b>90.5%</b>	+ 1.1%	89.6%	<b>88.7%</b>	- 1.0%
Days on Market Until Sale	239	190	- 20.5%	227	175	- 22.9%
Inventory of Homes for Sale	456	313	- 31.4%	--	--	--
Months Supply of Inventory	10.2	6.9	- 32.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
<b>Key Metrics</b>						
New Listings	15	16	+ 6.7%	41	42	+ 2.4%
Pending Sales	11	16	+ 45.5%	26	46	+ 76.9%
Closed Sales	5	13	+ 160.0%	16	39	+ 143.8%
Median Sales Price*	\$140,000	<b>\$192,000</b>	+ 37.1%	\$127,500	<b>\$168,000</b>	+ 31.8%
Average Sales Price*	\$137,600	<b>\$214,481</b>	+ 55.9%	\$150,844	<b>\$182,476</b>	+ 21.0%
Percent of Original List Price Received*	91.6%	<b>93.4%</b>	+ 2.0%	89.1%	<b>93.3%</b>	+ 4.7%
Days on Market Until Sale	359	148	- 58.8%	271	158	- 41.7%
Inventory of Homes for Sale	135	109	- 19.3%	--	--	--
Months Supply of Inventory	16.2	9.2	- 43.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

