

Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



Lamoille County

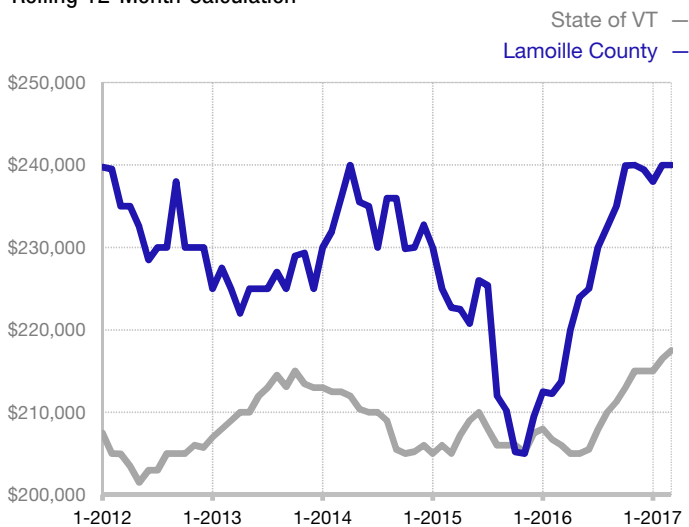
Single-Family	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	47	42	- 10.6%	107	98	- 8.4%
Pending Sales	32	32	0.0%	71	66	- 7.0%
Closed Sales	21	17	- 19.0%	63	42	- 33.3%
Median Sales Price*	\$233,000	\$280,000	+ 20.2%	\$239,000	\$269,000	+ 12.6%
Average Sales Price*	\$327,219	\$309,121	- 5.5%	\$338,110	\$385,154	+ 13.9%
Percent of Original List Price Received*	94.3%	84.3%	- 10.6%	90.6%	89.4%	- 1.3%
Days on Market Until Sale	194	318	+ 63.9%	217	213	- 1.8%
Inventory of Homes for Sale	307	241	- 21.5%	--	--	--
Months Supply of Inventory	11.9	10.8	- 9.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	10	8	- 20.0%	31	28	- 9.7%
Pending Sales	6	10	+ 66.7%	10	28	+ 180.0%
Closed Sales	7	12	+ 71.4%	16	19	+ 18.8%
Median Sales Price*	\$313,500	\$233,000	- 25.7%	\$237,717	\$226,000	- 4.9%
Average Sales Price*	\$269,786	\$214,636	- 20.4%	\$239,277	\$217,333	- 9.2%
Percent of Original List Price Received*	86.6%	88.5%	+ 2.2%	87.9%	89.4%	+ 1.7%
Days on Market Until Sale	266	182	- 31.6%	220	200	- 9.1%
Inventory of Homes for Sale	139	121	- 12.9%	--	--	--
Months Supply of Inventory	22.5	18.9	- 16.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

