

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2018	Jun 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	95	122	-22.1%	95	122	-22.1%
New Listing Volume	\$31,220,549	\$33,274,922	-6.2%	\$31,220,549	\$33,274,922	-6.2%
Active Listing Count	360	520	-30.8%	360	520	-30.8%
Active Listing Volume	\$139,059,852	\$155,168,651	-10.4%	\$139,059,852	\$155,168,651	-10.4%
Average Listing Price	\$386,277	\$298,401	+29.4%	\$386,277	\$298,401	+29.4%
Median Listing Price	\$299,000	\$234,950	+27.3%	\$299,000	\$234,950	+27.3%
Median Days in RPR	106.5	106	+0.5%	106.5	106	+0.5%
Months of Inventory	-	-	-	4.1	8.7	-52.3%
Absorption Rate	-	-	+/-	24.17%	11.54%	+12.6%
Sales Activity Charts Metrics						
New Pending Sales Count	77	63	+22.2%	77	63	+22.2%
New Pending Sales Volume	\$20,007,050	\$14,462,800	+38.3%	\$20,007,050	\$14,462,800	+38.3%
Pending Sales Count	116	101	+14.9%	116	101	+14.9%
Pending Sales Volume	\$30,816,350	\$24,130,100	+27.7%	\$30,816,350	\$24,130,100	+27.7%
Closed Sales Count	47	87	-46%	47	87	-46%
Closed Sales Volume	\$9,706,587	\$20,025,060	-51.5%	\$9,706,587	\$20,025,060	-51.5%
Average Sales Price	\$206,523	\$230,173	-10.3%	\$206,523	\$230,173	-10.3%
Median Sales Price	\$199,000	\$210,000	-5.2%	\$199,000	\$210,000	-5.2%