

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2018	Jun 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	20	32	-37.5%	20	32	-37.5%
New Listing Volume	\$13,585,000	\$21,192,500	-35.9%	\$13,585,000	\$21,192,500	-35.9%
Active Listing Count	138	-	-	138	-	-
Active Listing Volume	\$114,964,400	-	-	\$114,964,400	-	-
Average Listing Price	\$833,075	-	-	\$833,075	-	-
Median Listing Price	\$572,500	-	-	\$572,500	-	-
Median Days in RPR	146	-	-	146	-	-
Months of Inventory	-	-	-	-	10.6	-
Absorption Rate	-	-	-	-	9.42%	-
Sales Activity Charts Metrics						
New Pending Sales Count	14	21	-33.3%	14	21	-33.3%
New Pending Sales Volume	\$7,728,900	\$10,955,400	-29.5%	\$7,728,900	\$10,955,400	-29.5%
Pending Sales Count	31	-	-	31	-	-
Pending Sales Volume	\$18,516,500	-	-	\$18,516,500	-	-
Closed Sales Count	8	15	-46.7%	8	15	-46.7%
Closed Sales Volume	\$4,622,500	\$6,977,000	-33.7%	\$4,622,500	\$6,977,000	-33.7%
Average Sales Price	\$577,813	\$465,133	+24.2%	\$577,813	\$465,133	+24.2%
Median Sales Price	\$535,000	\$395,000	+35.4%	\$535,000	\$395,000	+35.4%