

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2018	Jun 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	18	13	+38.5%	18	13	+38.5%
New Listing Volume	\$5,142,900	\$3,532,200	+45.6%	\$5,142,900	\$3,532,200	+45.6%
Active Listing Count	58	—	—	58	—	—
Active Listing Volume	\$17,466,499	—	—	\$17,466,499	—	—
Average Listing Price	\$301,147	—	—	\$301,147	—	—
Median Listing Price	\$254,450	—	—	\$254,450	—	—
Median Days in RPR	122.5	—	—	122.5	—	—
Months of Inventory	—	—	—	—	14.5	—
Absorption Rate	—	—	—	—	6.9%	—
Sales Activity Charts Metrics						
New Pending Sales Count	8	12	-33.3%	8	12	-33.3%
New Pending Sales Volume	\$2,186,800	\$3,200,800	-31.7%	\$2,186,800	\$3,200,800	-31.7%
Pending Sales Count	13	—	—	13	—	—
Pending Sales Volume	\$3,076,700	—	—	\$3,076,700	—	—
Closed Sales Count	5	9	-44.4%	5	9	-44.4%
Closed Sales Volume	\$1,120,500	\$2,283,500	-50.9%	\$1,120,500	\$2,283,500	-50.9%
Average Sales Price	\$224,100	\$253,722	-11.7%	\$224,100	\$253,722	-11.7%
Median Sales Price	\$219,000	\$215,000	+1.9%	\$219,000	\$215,000	+1.9%