

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2018	Jun 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	75	77	-2.6%	75	77	-2.6%
New Listing Volume	\$29,398,488	\$36,068,100	-18.5%	\$29,398,488	\$36,068,100	-18.5%
Active Listing Count	255	384	-33.6%	255	384	-33.6%
Active Listing Volume	\$116,279,543	\$186,056,888	-37.5%	\$116,279,543	\$186,056,888	-37.5%
Average Listing Price	\$455,998	\$484,523	-5.9%	\$455,998	\$484,523	-5.9%
Median Listing Price	\$300,000	\$259,950	+15.4%	\$300,000	\$259,950	+15.4%
Median Days in RPR	119	145	-17.9%	119	145	-17.9%
Months of Inventory	-	-	-	5.9	10.7	-44.4%
Absorption Rate	-	-	+/-	16.86%	9.38%	+7.5%
Sales Activity Charts Metrics						
New Pending Sales Count	43	53	-18.9%	43	53	-18.9%
New Pending Sales Volume	\$16,178,500	\$18,370,700	-11.9%	\$16,178,500	\$18,370,700	-11.9%
Pending Sales Count	66	78	-15.4%	66	78	-15.4%
Pending Sales Volume	\$25,697,150	\$30,006,400	-14.4%	\$25,697,150	\$30,006,400	-14.4%
Closed Sales Count	28	43	-34.9%	28	43	-34.9%
Closed Sales Volume	\$9,620,850	\$13,817,700	-30.4%	\$9,620,850	\$13,817,700	-30.4%
Average Sales Price	\$343,602	\$321,342	+6.9%	\$343,602	\$321,342	+6.9%
Median Sales Price	\$259,500	\$215,000	+20.7%	\$259,500	\$215,000	+20.7%