

# Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



## Washington County

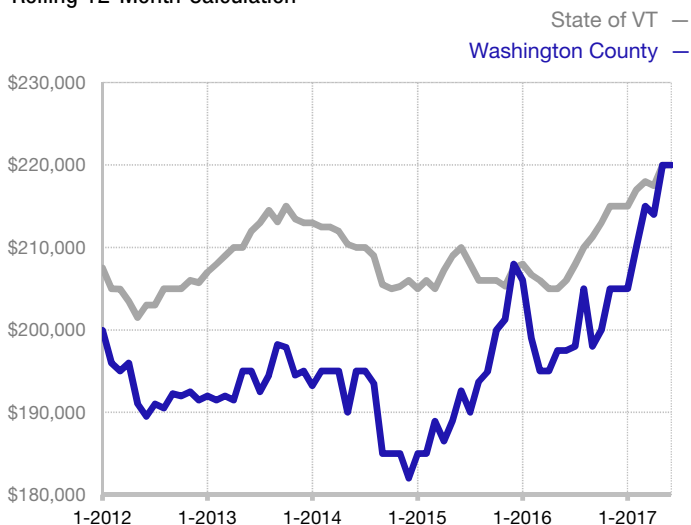
Single-Family	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
<b>Key Metrics</b>						
New Listings	121	<b>128</b>	+ 5.8%	478	<b>464</b>	- 2.9%
Pending Sales	55	<b>71</b>	+ 29.1%	260	<b>295</b>	+ 13.5%
Closed Sales	55	<b>72</b>	+ 30.9%	207	<b>240</b>	+ 15.9%
Median Sales Price*	\$250,000	<b>\$237,100</b>	- 5.2%	\$185,000	<b>\$228,700</b>	+ 23.6%
Average Sales Price*	\$257,718	<b>\$265,580</b>	+ 3.1%	\$216,683	<b>\$251,046</b>	+ 15.9%
Percent of Original List Price Received*	93.3%	<b>94.2%</b>	+ 1.0%	91.0%	<b>91.8%</b>	+ 0.9%
Days on Market Until Sale	195	<b>118</b>	- 39.5%	222	<b>145</b>	- 34.7%
Inventory of Homes for Sale	501	<b>395</b>	- 21.2%	--	--	--
Months Supply of Inventory	11.5	<b>8.6</b>	- 25.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
<b>Key Metrics</b>						
New Listings	13	<b>14</b>	+ 7.7%	87	<b>96</b>	+ 10.3%
Pending Sales	9	<b>11</b>	+ 22.2%	56	<b>87</b>	+ 55.4%
Closed Sales	9	<b>24</b>	+ 166.7%	48	<b>88</b>	+ 83.3%
Median Sales Price*	\$115,000	<b>\$141,500</b>	+ 23.0%	\$158,250	<b>\$164,550</b>	+ 4.0%
Average Sales Price*	\$115,211	<b>\$152,269</b>	+ 32.2%	\$163,770	<b>\$176,509</b>	+ 7.8%
Percent of Original List Price Received*	87.1%	<b>90.4%</b>	+ 3.8%	88.1%	<b>92.0%</b>	+ 4.4%
Days on Market Until Sale	182	<b>111</b>	- 39.0%	228	<b>152</b>	- 33.3%
Inventory of Homes for Sale	134	<b>105</b>	- 21.6%	--	--	--
Months Supply of Inventory	15.2	<b>8.2</b>	- 46.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

