

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2018	Jul 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	9	+22.2%	11	9	+22.2%
New Listing Volume	\$3,147,900	\$2,407,900	+30.7%	\$3,147,900	\$2,407,900	+30.7%
Active Listing Count	50	55	-9.1%	50	55	-9.1%
Active Listing Volume	\$17,835,499	\$16,324,799	+9.3%	\$17,835,499	\$16,324,799	+9.3%
Average Listing Price	\$356,710	\$296,815	+20.2%	\$356,710	\$296,815	+20.2%
Median Listing Price	\$304,000	\$249,000	+22.1%	\$304,000	\$249,000	+22.1%
Median Days in RPR	71.5	159	-55%	71.5	159	-55%
Months of Inventory	-	-	-	16.7	7.9	+112.1%
Absorption Rate	-	-	+-	6%	12.73%	-6.7%
Sales Activity Charts Metrics						
New Pending Sales Count	8	10	-20%	8	10	-20%
New Pending Sales Volume	\$2,375,000	\$2,859,800	-17%	\$2,375,000	\$2,859,800	-17%
Pending Sales Count	11	20	-45%	11	20	-45%
Pending Sales Volume	\$3,159,900	\$5,377,600	-41.2%	\$3,159,900	\$5,377,600	-41.2%
Closed Sales Count	7	3	+133.3%	7	3	+133.3%
Closed Sales Volume	\$1,879,500	\$552,000	+240.5%	\$1,879,500	\$552,000	+240.5%
Average Sales Price	\$268,500	\$184,000	+45.9%	\$268,500	\$184,000	+45.9%
Median Sales Price	\$275,000	\$185,000	+48.6%	\$275,000	\$185,000	+48.6%