

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2018	Jul 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	76	52	+46.2%	76	52	+46.2%
New Listing Volume	\$33,784,800	\$20,532,700	+64.5%	\$33,784,800	\$20,532,700	+64.5%
Active Listing Count	283	376	-24.7%	283	376	-24.7%
Active Listing Volume	\$140,144,698	\$173,089,688	-19%	\$140,144,698	\$173,089,688	-19%
Average Listing Price	\$495,211	\$460,345	+7.6%	\$495,211	\$460,345	+7.6%
Median Listing Price	\$329,500	\$269,950	+22.1%	\$329,500	\$269,950	+22.1%
Median Days in RPR	81	132	-38.6%	81	132	-38.6%
Months of Inventory	-	-	-	7.9	12.5	-37.3%
Absorption Rate	-	-	+/-	12.72%	7.98%	+4.7%
Sales Activity Charts Metrics						
New Pending Sales Count	43	34	+26.5%	43	34	+26.5%
New Pending Sales Volume	\$11,717,688	\$11,990,700	-2.3%	\$11,717,688	\$11,990,700	-2.3%
Pending Sales Count	63	73	-13.7%	63	73	-13.7%
Pending Sales Volume	\$22,049,288	\$26,771,700	-17.6%	\$22,049,288	\$26,771,700	-17.6%
Closed Sales Count	25	36	-30.6%	25	36	-30.6%
Closed Sales Volume	\$8,316,300	\$13,761,549	-39.6%	\$8,316,300	\$13,761,549	-39.6%
Average Sales Price	\$332,652	\$382,265	-13%	\$332,652	\$382,265	-13%
Median Sales Price	\$270,000	\$248,888	+8.5%	\$270,000	\$248,888	+8.5%