

Local Market Update for July 2017

A Research Tool Provided by Vermont Realtors®



Stowe

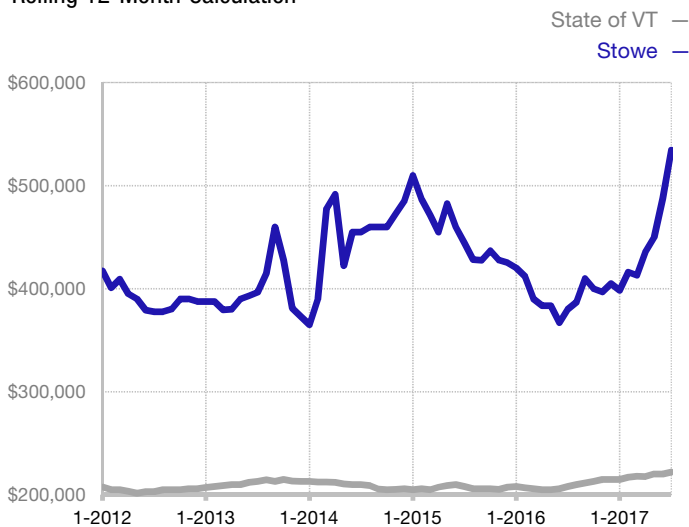
Single-Family	July			YTD		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
Key Metrics	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
New Listings	15	13	- 13.3%	83	82	- 1.2%
Pending Sales	10	7	- 30.0%	60	48	- 20.0%
Closed Sales	8	11	+ 37.5%	54	43	- 20.4%
Median Sales Price*	\$475,000	\$695,000	+ 46.3%	\$380,000	\$545,000	+ 43.4%
Average Sales Price*	\$752,143	\$743,500	- 1.1%	\$523,104	\$640,263	+ 22.4%
Percent of Original List Price Received*	84.4%	91.1%	+ 7.9%	88.7%	89.8%	+ 1.2%
Days on Market Until Sale	142	168	+ 18.3%	203	183	- 9.9%
Inventory of Homes for Sale	75	72	- 4.0%	--	--	--
Months Supply of Inventory	9.9	11.1	+ 12.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			YTD		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
Key Metrics	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
New Listings	7	9	+ 28.6%	63	62	- 1.6%
Pending Sales	3	3	0.0%	22	46	+ 109.1%
Closed Sales	3	4	+ 33.3%	25	38	+ 52.0%
Median Sales Price*	\$200,000	\$227,500	+ 13.8%	\$220,000	\$230,000	+ 4.5%
Average Sales Price*	\$174,167	\$260,675	+ 49.7%	\$344,800	\$342,741	- 0.6%
Percent of Original List Price Received*	92.2%	94.7%	+ 2.7%	91.1%	91.6%	+ 0.5%
Days on Market Until Sale	354	264	- 25.4%	227	190	- 16.3%
Inventory of Homes for Sale	91	65	- 28.6%	--	--	--
Months Supply of Inventory	21.3	11.3	- 46.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

