

# Local Market Update for January 2017

A Research Tool Provided by Vermont Realtors®



## Lamoille County

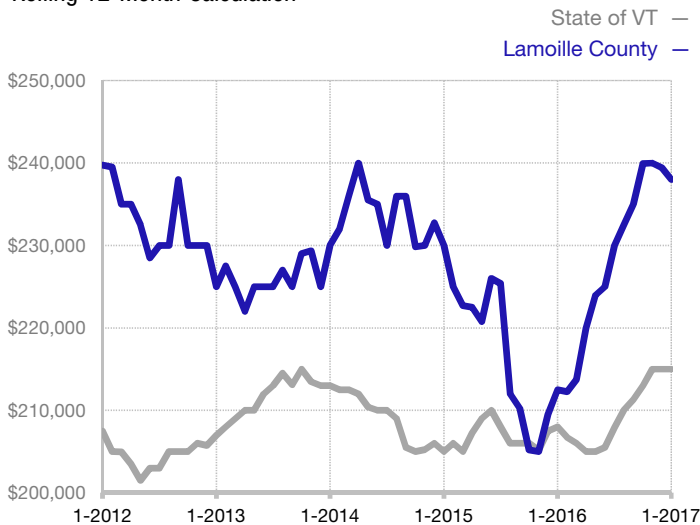
Single-Family	January			YTD		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
<b>Key Metrics</b>						
New Listings	34	27	- 20.6%	34	27	- 20.6%
Pending Sales	19	19	0.0%	19	19	0.0%
Closed Sales	21	11	- 47.6%	21	11	- 47.6%
Median Sales Price*	\$255,000	<b>\$258,000</b>	+ 1.2%	\$255,000	<b>\$258,000</b>	+ 1.2%
Average Sales Price*	\$382,548	<b>\$386,664</b>	+ 1.1%	\$382,548	<b>\$386,664</b>	+ 1.1%
Percent of Original List Price Received*	89.3%	<b>95.7%</b>	+ 7.2%	89.3%	<b>95.7%</b>	+ 7.2%
Days on Market Until Sale	234	<b>182</b>	- 22.2%	234	<b>182</b>	- 22.2%
Inventory of Homes for Sale	315	<b>248</b>	- 21.3%	--	--	--
Months Supply of Inventory	12.6	<b>10.9</b>	- 13.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			YTD		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
<b>Key Metrics</b>						
New Listings	7	7	0.0%	7	7	0.0%
Pending Sales	0	8	--	0	8	--
Closed Sales	5	4	- 20.0%	5	4	- 20.0%
Median Sales Price*	\$235,900	<b>\$220,500</b>	- 6.5%	\$235,900	<b>\$220,500</b>	- 6.5%
Average Sales Price*	\$218,580	<b>\$197,000</b>	- 9.9%	\$218,580	<b>\$197,000</b>	- 9.9%
Percent of Original List Price Received*	91.2%	<b>91.7%</b>	+ 0.5%	91.2%	<b>91.7%</b>	+ 0.5%
Days on Market Until Sale	262	<b>183</b>	- 30.2%	262	<b>183</b>	- 30.2%
Inventory of Homes for Sale	140	<b>127</b>	- 9.3%	--	--	--
Months Supply of Inventory	22.0	<b>22.7</b>	+ 3.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

