

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2018	Feb 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	21	-42.9%	12	21	-42.9%
New Listing Volume	\$6,691,800	\$14,812,700	-54.8%	\$6,691,800	\$14,812,700	-54.8%
Active Listing Count	101	136	-25.7%	101	136	-25.7%
Active Listing Volume	\$77,354,700	\$108,170,900	-28.5%	\$77,354,700	\$108,170,900	-28.5%
Average Listing Price	\$765,888	\$795,374	-3.7%	\$765,888	\$795,374	-3.7%
Median Listing Price	\$575,000	\$487,500	+17.9%	\$575,000	\$487,500	+17.9%
Median Days in RPR	203	230.5	-11.9%	203	230.5	-11.9%
Months of Inventory	-	-	-	20.2	19.4	+4%
Absorption Rate	-	-	+/-	4.95%	5.15%	-0.2%
Sales Activity Charts Metrics						
New Pending Sales Count	14	17	-17.6%	14	17	-17.6%
New Pending Sales Volume	\$8,545,500	\$7,359,100	+16.1%	\$8,545,500	\$7,359,100	+16.1%
Pending Sales Count	22	29	-24.1%	22	29	-24.1%
Pending Sales Volume	\$12,470,000	\$13,058,600	-4.5%	\$12,470,000	\$13,058,600	-4.5%
Closed Sales Count	8	5	+60%	8	5	+60%
Closed Sales Volume	\$3,665,312	\$4,624,000	-20.7%	\$3,665,312	\$4,624,000	-20.7%
Average Sales Price	\$458,164	\$924,800	-50.5%	\$458,164	\$924,800	-50.5%
Median Sales Price	\$410,000	\$449,000	-8.7%	\$410,000	\$449,000	-8.7%