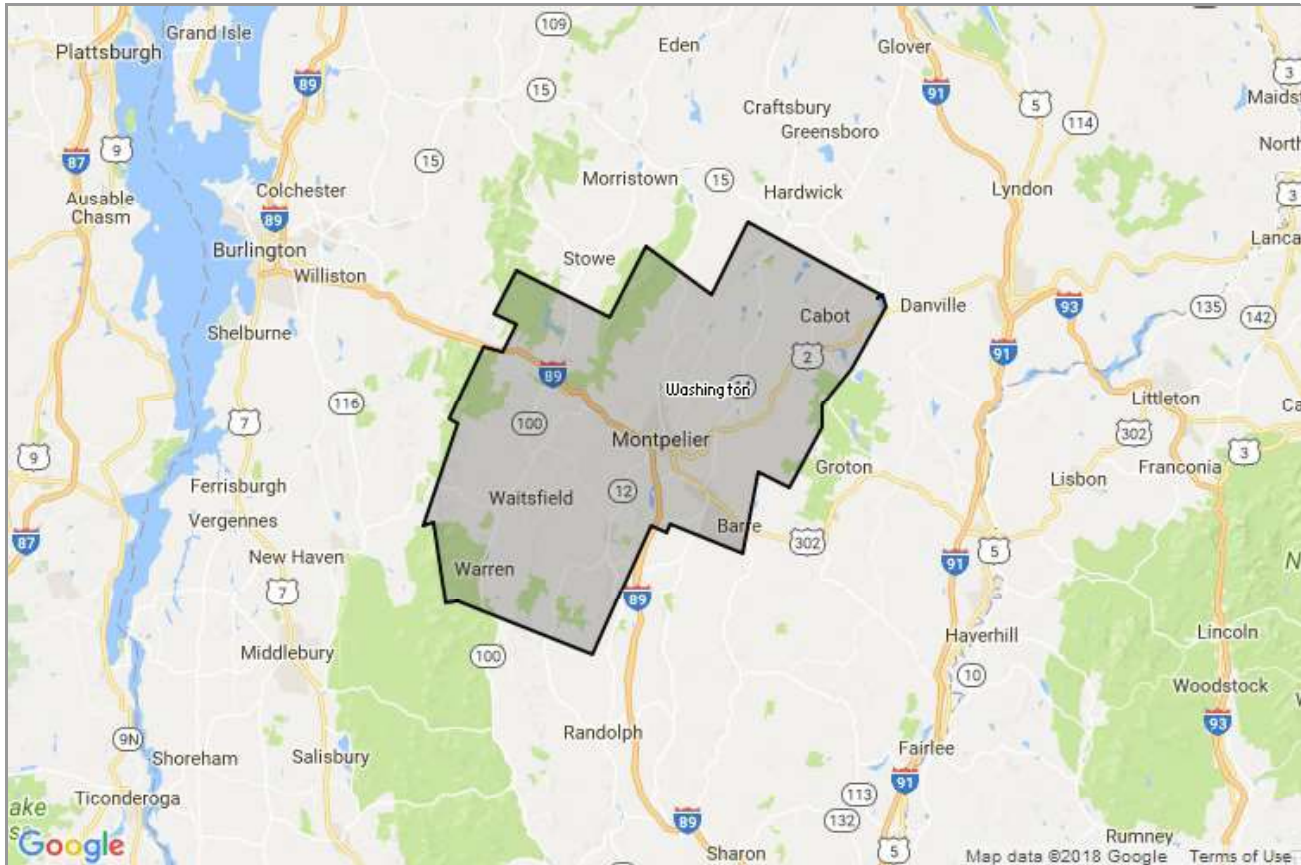




MARKET DATA REPORT

# Washington County Nov/Dec 2017



## Report Characteristics

**Report Name:**

Washington County Nov/Dec 2017

**Report Date Range:**

11/2017 – 12/2017

**Filters Used:**

Property Type, Location

**Avg/Med:** Both

**Include Metrics By:** County

**Run Date:** 01/24/2018

**Scheduled:** No

Presented by

**Vermont REALTORS®**

<http://www.vermontrealtors.com/>

148 State Street  
Montpelier, VT 05602

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics                            | Dec 2017      | Dec 2016      | + / -  | YTD 2017      | YTD 2016      | + / -  |
|----------------------------------------|---------------|---------------|--------|---------------|---------------|--------|
| <b>Listing Activity Charts Metrics</b> |               |               |        |               |               |        |
| New Listing Count                      | 31            | 41            | -24.4% | 84            | 88            | -4.5%  |
| New Listing Volume                     | \$12,508,400  | \$9,374,350   | +33.4% | \$27,213,400  | \$20,035,975  | +35.8% |
| Active Listing Count                   | 376           | 466           | -19.3% | 805           | 967           | -16.8% |
| Active Listing Volume                  | \$142,494,574 | \$134,677,888 | +5.8%  | \$294,111,314 | \$282,828,486 | +4%    |
| Average Listing Price                  | \$378,975     | \$289,008     | +31.1% | \$365,356     | \$292,480     | +24.9% |
| Median Listing Price                   | \$285,000     | \$219,475     | +29.9% | \$274,342     | \$224,410     | +22.3% |
| Median Days in RPR                     | 165.5         | 183           | -9.6%  | 153.02        | 174.83        | -12.5% |
| Months of Inventory                    | 5.7           | 7.4           | -23%   | 7.5           | 9.3           | -19.8% |
| Absorption Rate                        | 17.55%        | 13.52%        | +4%    | 13.42%        | 10.75%        | +2.7%  |
| <b>Sales Activity Charts Metrics</b>   |               |               |        |               |               |        |
| New Pending Sales Count                | 39            | 37            | +5.4%  | 83            | 76            | +9.2%  |
| New Pending Sales Volume               | \$10,037,444  | \$9,559,650   | +5%    | \$20,855,044  | \$18,659,350  | +11.8% |
| Pending Sales Count                    | 64            | 76            | -15.8% | 143           | 164           | -12.8% |
| Pending Sales Volume                   | \$16,491,044  | \$19,630,325  | -16%   | \$37,154,344  | \$42,773,249  | -13.1% |
| Closed Sales Count                     | 53            | 45            | +17.8% | 119           | 108           | +10.2% |
| Closed Sales Volume                    | \$12,716,400  | \$11,646,525  | +9.2%  | \$27,517,953  | \$25,736,125  | +6.9%  |
| Average Sales Price                    | \$239,932     | \$258,812     | -7.3%  | \$231,243     | \$238,297     | -3%    |
| Median Sales Price                     | \$193,000     | \$200,000     | -3.5%  | \$196,882     | \$200,000     | -1.6%  |