

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2018	Aug 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	18	24	-25%	18	24	-25%
New Listing Volume	\$10,571,800	\$15,695,900	-32.6%	\$10,571,800	\$15,695,900	-32.6%
Active Listing Count	110	134	-17.9%	110	134	-17.9%
Active Listing Volume	\$87,449,600	\$97,953,850	-10.7%	\$87,449,600	\$97,953,850	-10.7%
Average Listing Price	\$794,996	\$730,999	+8.8%	\$794,996	\$730,999	+8.8%
Median Listing Price	\$597,000	\$549,000	+8.7%	\$597,000	\$549,000	+8.7%
Median Days in RPR	81.5	120.5	-32.4%	81.5	120.5	-32.4%
Months of Inventory	-	-	-	8.5	12.2	-30.5%
Absorption Rate	-	-	+/-	11.82%	8.21%	+3.6%
Sales Activity Charts Metrics						
New Pending Sales Count	14	21	-33.3%	14	21	-33.3%
New Pending Sales Volume	\$7,295,000	\$9,409,450	-22.5%	\$7,295,000	\$9,409,450	-22.5%
Pending Sales Count	23	31	-25.8%	23	31	-25.8%
Pending Sales Volume	\$11,891,900	\$18,832,300	-36.9%	\$11,891,900	\$18,832,300	-36.9%
Closed Sales Count	12	13	-7.7%	12	13	-7.7%
Closed Sales Volume	\$6,989,500	\$4,311,210	+62.1%	\$6,989,500	\$4,311,210	+62.1%
Average Sales Price	\$582,458	\$331,632	+75.6%	\$582,458	\$331,632	+75.6%
Median Sales Price	\$661,500	\$315,000	+110%	\$661,500	\$315,000	+110%