

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2018	Aug 2017	+ / -	YTD 2018	YTD 2017	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	7	8	-12.5%	7	8	-12.5%
New Listing Volume	\$1,668,700	\$3,536,900	-52.8%	\$1,668,700	\$3,536,900	-52.8%
Active Listing Count	55	46	+19.6%	55	46	+19.6%
Active Listing Volume	\$16,254,298	\$15,324,400	+6.1%	\$16,254,298	\$15,324,400	+6.1%
Average Listing Price	\$295,533	\$333,139	-11.3%	\$295,533	\$333,139	-11.3%
Median Listing Price	\$275,000	\$264,450	+4%	\$275,000	\$264,450	+4%
Median Days in RPR	79	127	-37.8%	79	127	-37.8%
Months of Inventory	-	-	-	5.5	5.8	-4.3%
Absorption Rate	-	-	+/-	18.18%	17.39%	+0.8%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	6	-66.7%	2	6	-66.7%
New Pending Sales Volume	\$1,224,900	\$1,478,900	-17.2%	\$1,224,900	\$1,478,900	-17.2%
Pending Sales Count	5	16	-68.8%	5	16	-68.8%
Pending Sales Volume	\$2,043,900	\$3,645,800	-43.9%	\$2,043,900	\$3,645,800	-43.9%
Closed Sales Count	9	10	-10%	9	10	-10%
Closed Sales Volume	\$2,371,400	\$3,054,800	-22.4%	\$2,371,400	\$3,054,800	-22.4%
Average Sales Price	\$263,489	\$305,480	-13.7%	\$263,489	\$305,480	-13.7%
Median Sales Price	\$266,400	\$261,900	+1.7%	\$266,400	\$261,900	+1.7%