

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2018	Aug 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	51	48	+6.3%	51	48	+6.3%
New Listing Volume	\$18,277,800	\$24,430,540	-25.2%	\$18,277,800	\$24,430,540	-25.2%
Active Listing Count	297	344	-13.7%	297	344	-13.7%
Active Listing Volume	\$142,991,197	\$158,716,889	-9.9%	\$142,991,197	\$158,716,889	-9.9%
Average Listing Price	\$481,452	\$461,386	+4.3%	\$481,452	\$461,386	+4.3%
Median Listing Price	\$325,000	\$274,850	+18.2%	\$325,000	\$274,850	+18.2%
Median Days in RPR	91	121.5	-25.1%	91	121.5	-25.1%
Months of Inventory	-	-	-	8.3	9.1	-8.9%
Absorption Rate	-	-	+/-	12.12%	11.05%	+1.1%
Sales Activity Charts Metrics						
New Pending Sales Count	40	39	+2.6%	40	39	+2.6%
New Pending Sales Volume	\$14,215,300	\$13,834,540	+2.8%	\$14,215,300	\$13,834,540	+2.8%
Pending Sales Count	56	75	-25.3%	56	75	-25.3%
Pending Sales Volume	\$20,282,700	\$28,769,700	-29.5%	\$20,282,700	\$28,769,700	-29.5%
Closed Sales Count	47	36	+30.6%	47	36	+30.6%
Closed Sales Volume	\$15,005,452	\$10,490,710	+43%	\$15,005,452	\$10,490,710	+43%
Average Sales Price	\$319,265	\$291,409	+9.6%	\$319,265	\$291,409	+9.6%
Median Sales Price	\$252,000	\$245,750	+2.5%	\$252,000	\$245,750	+2.5%