

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2018	Apr 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	10	+30%	13	10	+30%
New Listing Volume	\$8,219,950	\$7,739,900	+6.2%	\$8,219,950	\$7,739,900	+6.2%
Active Listing Count	81	125	-35.2%	81	125	-35.2%
Active Listing Volume	\$66,102,950	\$96,730,100	-31.7%	\$66,102,950	\$96,730,100	-31.7%
Average Listing Price	\$816,086	\$773,841	+5.5%	\$816,086	\$773,841	+5.5%
Median Listing Price	\$599,000	\$480,000	+24.8%	\$599,000	\$480,000	+24.8%
Median Days in RPR	214	254	-15.7%	214	254	-15.7%
Months of Inventory	-	-	-	8.1	11.4	-28.7%
Absorption Rate	-	-	+/-	12.35%	8.8%	+3.5%
Sales Activity Charts Metrics						
New Pending Sales Count	14	7	+100%	14	7	+100%
New Pending Sales Volume	\$5,493,500	\$4,436,900	+23.8%	\$5,493,500	\$4,436,900	+23.8%
Pending Sales Count	21	24	-12.5%	21	24	-12.5%
Pending Sales Volume	\$10,022,000	\$17,666,800	-43.3%	\$10,022,000	\$17,666,800	-43.3%
Closed Sales Count	15	10	+50%	15	10	+50%
Closed Sales Volume	\$7,029,000	\$4,402,400	+59.7%	\$7,029,000	\$4,402,400	+59.7%
Average Sales Price	\$468,600	\$440,240	+6.4%	\$468,600	\$440,240	+6.4%
Median Sales Price	\$355,000	\$437,950	-18.9%	\$355,000	\$437,950	-18.9%