

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2018	Apr 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	4	+75%	7	4	+75%
New Listing Volume	\$1,366,000	\$1,040,900	+31.2%	\$1,366,000	\$1,040,900	+31.2%
Active Listing Count	32	54	-40.7%	32	54	-40.7%
Active Listing Volume	\$12,197,699	\$16,680,399	-26.9%	\$12,197,699	\$16,680,399	-26.9%
Average Listing Price	\$381,178	\$308,896	+23.4%	\$381,178	\$308,896	+23.4%
Median Listing Price	\$317,500	\$279,000	+13.8%	\$317,500	\$279,000	+13.8%
Median Days in RPR	77	239	-67.8%	77	239	-67.8%
Months of Inventory	-	-	-	16	10.8	+48.1%
Absorption Rate	-	-	+-	6.25%	9.26%	-3%
Sales Activity Charts Metrics						
New Pending Sales Count	2	7	-71.4%	2	7	-71.4%
New Pending Sales Volume	\$575,000	\$1,564,800	-63.3%	\$575,000	\$1,564,800	-63.3%
Pending Sales Count	9	14	-35.7%	9	14	-35.7%
Pending Sales Volume	\$2,356,900	\$3,422,800	-31.1%	\$2,356,900	\$3,422,800	-31.1%
Closed Sales Count	6	2	+200%	6	2	+200%
Closed Sales Volume	\$1,320,750	\$511,500	+158.2%	\$1,320,750	\$511,500	+158.2%
Average Sales Price	\$220,125	\$255,750	-13.9%	\$220,125	\$255,750	-13.9%
Median Sales Price	\$215,000	\$255,750	-15.9%	\$215,000	\$255,750	-15.9%