



## AMY DUONG KIM Vice President, Sales

Amy Duong Kim is an alumna of University of Illinois Urbana-Champaign with a Bachelors of Science in Actuarial Science. After three years of actuarial consulting, she left the corporate world to pursue a career in real estate. In 2005, she joined her family's boutique brokerage that always strived for attentive service, tough negotiating, and the utmost professionalism. The following year, Amy Duong Kim became the managing broker to further instill these values in

her own practice as well as her team. In 2013, she decided to join Jameson Sotheby's International Realty to provide her clients with the well known trusted brand while still providing the same level of commitment to her clients.

Amy Duong Kim and her team have closed over \$150 million and 350 transactions. She and her team members are dedicated to being diligent and knowledgeable Realtors to their client's transactions.

Amy Duong Kim has received accolades from the Chicago Association of Realtors, Chicago Agent Magazine, Jameson Sotheby's International Realty, and five star reviews on Yelp, Linkedin, and Zillow. She has been featured in the Wall St. Journal, Curbed.com, Yahoo.com, NBC, ABC, and the Chicago Tribune. Journal, Curbed.com, Yahoo.com, NBC, and ABC.

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#### STATISTICS AND AWARDS

Since 2006, the Duong Kim Group has over 350 transactions for a total sales volume of \$150 million. Since 2010, Amy Duong Kim has been consistently considered a Top Producer in the Chicago Association of Realtors.

The Duong Kim Group team members speak English, Chinese, Korean, Vietnamese, and Japanese fluently

# Over 35 Million total sales 2016

#### HOW AMY PERFORMS VS. THE INDUSTRY

66
Amy's 2016
Transactions

1

12.7x

Amy Sells 12.7 Times More Than The Industry 5.2

Industry Average Transactions

Amy's Average Days on Market



31

Amy Sells Properties 31 Days Faster 82

Industry Average Days on Market



# JAMESON SOTHEBY'S INTERNATIONAL REALTY ACCOMPLISHMENTS

- 2014 Top 15 Producer
- 2015 Top 10 Producer
- 2015 Huzenis Award



Amy accepts her award, handed to her by Jameson Sotheby's International Realty's CEO, Chris Feurer, at the 2015 Agent Awards Ceremony.



# CHICAGO ASSOCIATION OF REALTORS OUTSTANDING SALES ACHIEVEMENT AWARDS TOP RESIDENTIAL PRODUCER



- 2014 | Sales Between 30-39 Units
- 2014 | Sales Volume \$16+ Million
- 2015 | Sales Between 40-49 Units
- 2015 | Sales Volume \$18+ Million
- 2016 | Sales Between 30-39 Units
- 2016 | Sales Volume \$17+ Million



CHICAGO AGENT MAGAZINE
Who's Who 2015



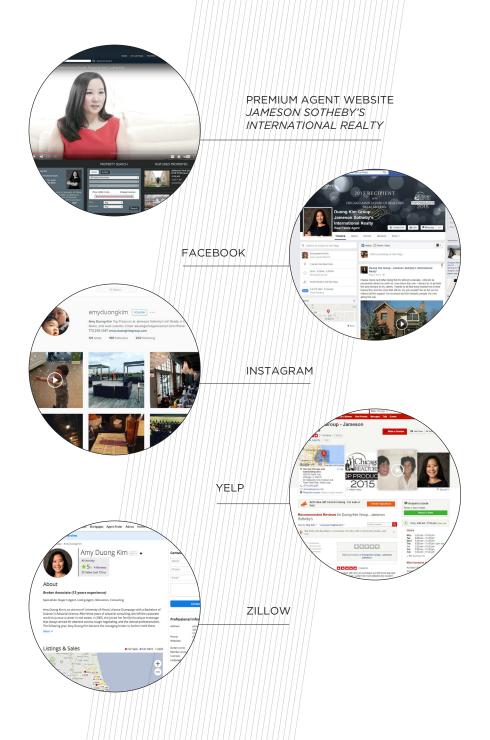


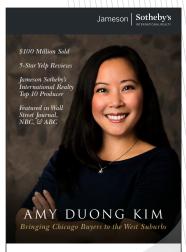
CHICAGO AGENT MAGAZINE Who's Who 2014



Amy was interviewed for the Get Social section featuring Yelp.com







Amy Duong Kim is an alumns of University of Illinois Urbana-Champaign with a Bacheloin of Science in Actuarial Science. After three years of actuarial consulting. the firm of the Commission of the Commission

Amy is now a local resident, living in Hinsdale with her husband and two children. She is excited for the opportunity to bring buyers to your home and her expertise and phenomenal marketing to sell your home for the highest price.



#### 117 LIVERY CIRCLE

#### \$835,800

#### 5 Bedroom | 3.5 Bath

This amazing house is PRICED TO BELLIUM. IN JOINT AND AMAZING HIS PRICED TO BE AMAZING HIS PRICED TO BE AND AMAZING HIS PRICED TO BE









AMY DUONG KIM

Jameson | Sotheby's

### RECENT TRANSACTIONS



244 MILLS ST. \$855,000



2037 RACE AVE. \$740,000



117 LIVERLY CIR. \$808,000



1350 W. BELMONT ST. | #E \$539,000

# 2016 SIGNIFICANT CAREER SALES

ADDRESS	UNIT	CITY	SELLING PRICE
451 E. GRAND AVE.	4303	CHICAGO	\$2,450,000
363 E. WACKER DR.	3809	CHICAGO	\$2,354,530
363 E. WACKER DR.	4202	CHICAGO	\$2,074,800
363 E. WACKER DR.	1809	CHICAGO	\$1,705,725
1137 W. MONROE ST.	16	CHICAGO	\$1,150,000
363 E. WACKER DR.	2002	CHICAGO	\$1,456,576
363 E. WACKER DR.	1901	CHICAGO	\$1,441,748
1638 S. PRAIRIE AVE.	210	CHICAGO	\$1,075,000
225 S. BERKLEY AVE.		ELMHURST	\$1,050,000
244 MILLS ST.		HINSDALE	\$855,000
35 N. ABERDEEN ST.	3 N	CHICAGO	\$835,900
117 LIVERY CIR.		OAK BROOK	\$808,000
1828 W. SUPERIOR ST.		CHICAGO	\$795,000
6423 GARFIELD RIDGE CT.		WILLOWBROOK	\$785,000
18 N. ADA ST.	D	CHICAGO	\$766,590
2008 W. WILLOW ST.	D	CHICAGO	\$760,000
1840 W. SUPERIOR ST.		CHICAGO	\$707,000
1912 N. MOHAWK ST.	А	CHICAGO	\$690,000
2037 W. RACE AVE.		CHICAGO	\$680,000
817 W. WASHINGTON BLVD.	502	CHICAGO	\$574,500
1350 W. BELMONT AVE.	E	CHICAGO	\$539,000
626 W. RANDOLP ST.	301	CHICAGO	455,000
450 HURON ST.	1112	CHICAGO	\$441,500
1122 N. CLARK ST.	2603	CHICAGO	\$420,000
1326 W. GRENSHAW ST.	1B	CHICAGO	\$408,500
2954 W. IRVING PARK RD.	4E	CHICAGO	\$342,500
1101 W. STATE ST.	1106	CHICAGO	\$246,000
1510 KEYSTONE CT.	1510	ELGIN	\$127,500



#### MATT | SOLD & PURCHASE | CONDO & SINGLE FAMILY | LAKEVIEW & SKOKIE

Amy is the best there is. She helped us sell our condo and buy a home recently and made the whole process really painless for us. Super professional, punctual, responsive, friendly, shrewd, knowledgeable, and a great negotiator - so everything you're looking for in a Realtor. She's also loaded with great references for attorneys, inspectors, contractors, etc - so you're getting access to a whole network of pros. I'd definitely work with her again and recommend her to anyone I can.

#### EMP | PURCHASE | CONDO | ROGERS PARK

Amy helped me buy my first place. The process was a long waiting game with lots of stress and ups-and-downs. We entered negotiations while I was out of the country, and I had so little knowledge about the process. Amy provided lots of useful information, referrals, and great advice about what to look for to protect my investment (ie. getting a 2 bed 2 bath instead of just one bath, for better resale value). She is very efficient and knowledgeable, and does treat each transaction in a very personal way. She places emphasis on really knowing her clients' needs and developing an understanding of what you are looking for. I especially recommend her for people buying their first home.

#### DUYEN | SOLD & PURCHASE | CONDO, BUSINESS, FAMILY | LAKEVIEW

I have worked with Amy on several real estate transactions with one pending and she has always been of great service. She really tries to find the right place for you within your budget and always provides her professional and unbiased opinion as to your best options. I would highly recommend her service to anyone looking for an agent.

#### RICHARD | SOLD | CONDO | BUCKTOWN

Amy is an extremely diligent, proficient, and helpful realtor. She made the process of buying a home for the first time so easy that i have referred her to a few friends who have had similar positive experiences. I highly recommend her as she always has your best interests in mind.

#### SANDY | RENTAL & SOLD | 4 SINGLE FAMILY HOMES | BOLINGBROOK

We would highly recommend Amy for all your real estate needs. We were looking to list our house in the suburbs for sale or rent. Amy was very knowledgeable and helped us get the house listed right away. The pictures of the property that she took looked great! We had showings scheduled starting the next day and mostly every day after that. Amy kept in contact with us to let us know when there were showings and any other information she had. We received lease applications shortly after and signed a lease within 12 days after the house was listed. Amy helped us throughout the whole lease process and was a very active liaison between us and the tenants. We couldn't be happier with the whole process and we have Amy to thank!

#### JAIME | RENTAL & SOLD | 4 SINGLE FAMILY HOMES | BOLINGBROOK

I worked with Amy as a first time buyer to find a condo in Chicago. She is very laid back and truly wants to help you to find exactly what you are looking for, without letting you walk into a bad investment. Amy kept me calm throughout the whole process and provided excellent insight to help me find the perfect place to live. I would 100% recommend her to a friend.

#### SUZY | SOLD | CONDO | LAKEVIEW EAST

Amy Duong helped my friend sell a beautiful condo I was renting from him at the time. To be honest, considering the price of the place and the fact that the market was on a down turn, I did not think anyone could sell that place. I mean, the assessments alone on that place was ridiculous. Yet, Ms. Duong proved why she's the best. I don't think that place stayed on the market very long before it was snatched up. Thing about Amy Duong is that she'll take on each sale as if it were her own. If she's helping you buy a place, she treats it as if she were buying. That's a real asset to have. We are talking about thousands of dollars in sales or purchase, depending on which you are doing, so you want something who is detail oriented, a go-getter, and knowledgeable in the area. Amy is all those things. She will work her ass off for you, and you can really trust that she is putting all her effort in the business. I would recommend anyone to her, she is one of the most competent people I've ever met and she knows this business inside out!

#### TRISHA | PURCHASE | SINGLE FAMILY HOME | ELMHURST

Working with Amy was wonderful! She was so incredibly thorough throughout the entire process on the buy side - I'm not sure what we would have done without her! We purchased a new construction and Amy was ncredibly valuable during the inspection process, making sure everything was perfect before the closing. She even went above and beyond to help me pick out light fixtures and recommended many local services/stores, which was extremely helpful given I was new to the area. As someone who moved from the city to the suburbs, she could relate to the change our family was making, which was very reassuring.

#### JANICE | SOLD | SINGLE FAMILY HOME | BRIDGEPORT

This is actually a 4.5 star rating and Yelp does not allow half stars on a single review....read for more...My family and I recently closed on a single family new construction using Amy as our realtor. It took us over half a year to finally find one we completely adore. The house will be completed in October and I have total faith that it will be a beautiful home. The things that I highly praise Amy for is her accessibility and negotiation skills. I've graduated from college a couple years ago, still live with my parents, and haven't even ever rented an apartment on my own in college, let alone buy a house. I was constantly high strung and anxious during the negotiation period (which lasted for almost two weeks) so I was relentless with my phone calls. I ask tons of questions and called Amy all the time. This was a new construction home which means twice the work and attention was needed to hammer out all the details from the various house allowances to the actual floorplans. Amy was very responsive, always returned my calls timely and had good resources to provide me with helpful/educated answers. We got a few unexpected +'s for the house including getting a corner lot that came with various perks. The contract was also more complicated than your usual dealing since I wanted to make sure the place got built before the cut-off date for the \$8.000 1st time homebuyer's credit. Amy was even more stern on the deadline than me and really used this point on top of our other requests as leverage to help get everything we wanted worked into the contract. The other realtor was exhausted towards the end and mentioned multiple times that we were very lucky to have Amy as a realtor. That must count for something! And of course I chuckle to myself every time knowing that we did get an awesome deal. I feel like I won something coming out of the negotiation. I give Amy four and a half stars for her negotiation skills and I am very satisfied with how everything turned out. I am holding back on giving Amy five stars because this is after all my first home buying experience and I do not have a point of comparison since I have never worked with another realtor before. Just trying to be honest here. Definitely consider Amy and see for yourself!

Long story short, we had to come a full circle before we get to live in the house... b/c the developer's loaner went bankrupt and whole deal just seemed to have gone astray from that point on. That following winter we walked away from the deal and I was for certain jaded and ready to give up on home buying. Fast-forward two years later, a new developer came in, we were contacted and Arny with no less ounce of patience and diligence in her work helped us with everything from tile selections to setting up an inspection to the closing. I know it's her job and in the end \$\$ in her pocket but I am very grateful for Amy. I've been living in my new home for 3 months now and love it so much!! I admire her work ethic:)

#### SARAH | PURCHASE | MULTI FAMILY HOME | HUMBOLDT PARK

We worked with Amy and she helped us purchase a short-sale just this week. It was a TON of work on her part to get everything rolling smoothly including getting the existing tenants (who became squatters) out before closing. If you aren't familiar with a short-sale, the process of it can be quite a nightmare. It comes to show that we had the best agent when we were able to close on the short-sale in such a short about of time. We absolutely loved working with Amy and will definitely use her again in the future!

#### CHRIS | PURCHASE | CONDO | UKRANIAN VILLAGE

She took over towards the end and helped to finish the deal with no problems. She's always a phone call away. (very available). Knowledgeable, Attentive, & Professional are just a few traits that she possesses. Glad that I had a chance to work with her.

#### CAROLYN | PURCHASE | SINGLE FAMILY HOME | ROGERS PARK

We're working with Amy to buy a single family home, and sell our condo. In this real estate market, it's extremely important that you have a great agent, and I'm so glad we found Amy on Yelp. Amy is a go-getter who doesn't take no for an answer. She's persistent when talking with selling agents on our behalf, and makes it a point to follow up with every buyer agent who sets up showings of our condo. She is constantly in touch via phone, email, and gchat. Amy seems to be constantly working! Amy is a direct communicator and doesn't hesitate to ask sellers about problem areas that she finds in homes (water spots, mold, etc). She is knowledgeable about most repair costs and spouts numbers like a true former-actuarial science person. And, she's a tough negotiator!

#### JENNIFER | PURCHASE | CONDO | LITTLE ITALY

Amy is a really friendly and approachable realtor, and she's been very helpful in answering all my questions in regards to buying my first home. She pays attention to your likes and dislikes and tailors that to the places she picks out for you to see. She'll work well with you to make sure everything goes as smoothly as possible, and she's easy to get a hold of when you need her! I'd definitely send my friends her way if they were in need of a realtor!

#### EMILY | PURCHASE | SINGLE FAMILY HOME | WESTERN SPRINGS

Amy was very knowledgable, professional, and available. She exceeded our expectations. We have referred her to many friends. I have yet to meet another realtor that is as qualified as she is.

#### SAMANTHA | PURCHASE | CONDO | LITTLE ITALY

I am so glad we used Amy for the purchase of our first home. We were dealing with an unresponsive seller and she was always on top of things and made sure the deal went through. Amy was also great for a first time buyer since she walked us through the process and had great recommendations for lenders and attorneys to use. We can't thank her enough!

#### MEGAN | PURCHASE | TOWNHOME | LINCOLN SQUARE

Wow! Amy was fantastic! My husband and I just purchased our first home with Amy, and we could not be happier. Amy was so available and informative (and we had a ton of questions!). When we began the process we already knew almost exactly what we were looking for. Amy helped us look at the places that we were interested in and some others that she thought may be of interest to us. She was able to give very immediate and direct feedback about what we were seeing, which was helpful because we are not from Chicago and not as familiar with the available options. Amy was available for every little question that we had, any time of the day, any day of the week. Even after we were under contract she checked on us from her honeymoon in Asia! In the end we got the place we wanted for not a penny more than we said we were willing to pay. She even offered to bring boxes over for us to help with the move- now that is dedication!! I will definitely be recommending Amy to all of my friends in Chicago!

#### CRAIG | PURCHASE | CONDO | LINCOLN SQUARE

We worked with Amy on buying our first place. Working with her couldn't have been better. She was extremely prepared and knowledgeable and helped us through the entire process. She helped us each step of the way and provided tons of good advice. Anytime we had a question, she was always available, whether it was a phone call, text message, or IM. She knew how much we should be paying for each property and made sure she got us the best price. After we had finished closing, she was still following up with us to make sure everything was going well. We loved working with Amy as our realtor and will absolutely work with her again! We will be recommending her to anyone in know in need of a realtor.

#### SHANNON | PURCHASE & SOLD | CONDO & SINGLE FAMILY | ROGERS PARK

I can't say enough about the experience my husband and I had with Amy. We contacted her (after finding her through Yelp), one month after we got married. Two clueless newlyweds who had no idea what they wanted, what they could afford, and where they wanted to live. 7 months, 5 contracts, a million annoying questions, emails, and phone calls and many showings on weekends and nights later, we own our home sweet home! She is simply amazing, she has so much knowledge, experience, and advice to share it's incredible. Not only was she our Realtor but she found us our inspector and attorney for the process as well. She's extremely approachable which is great when you don't know what you are doing. She's was so accessible also, we almost felt bad. We like to get things done especially in the competitive market, so if we emailed her at ten o'clock at night, hoping for a response by 5 pm the next day, she would often times email us back by 10:15! Lastly, she goes to bat for you. You want a 200,000 dollar home but can only afford 150,000? She will go immediately into debate mode, making other Realtors twice her age speechless. All in all, we could never have overcome the home buying process (and the short sale process) without Amy and we can't thank her enough. If you are looking for a new home, trying to sell your home, or even just considering the process contact her, you will be in very good hands! We hope she expands her area to the suburbs by the time we are ready to move again!

#### BRIAN | PURCHASE | CONDO | LAKEVIEW

Randomly found Amy on here and working with her was great! She is very persistent and always there to follow up with things. She is easy to talk with and always there to handle your calls/questions immediately in a very professional manner. She explains things well and direct and never makes you feel dumb with any of your questions. As a first time buyer I was very pleased with her service and would recommend her as a realtor! I don't think you will be disappointed.

#### JUNE | PURCHASE & RENTALS | TOWNHOME & CONDO | LINCOLN PARK

I am thrilled with my first home-buying experience and much of that is due to Amy's dedication, knowledge, attention to detail, and incredible work ethic. She really did everything in her power to make sure we found our perfect home, and we could not be happier with the results. Thanks Amy!!

#### KAT | PURCHASE & RENTAL | APARTMENTS | RIVER WEST, TINLEY PARK

Me and my fiance used Amy to find our first condo together. She was very knowledgeable about the Chicago neighborhoods and realistic price points that we would be shooting for. She listened to what we wanted and needed and helped us find a place and make a great decision. We had to walk away from another place, and we never felt pressured to do something we weren't comfortable doing. Amy was able to find us our perfect first home in a great Chicago neighborhood and was even there to witness my fiance's proposal when we walked into our condo for the first time. Thanks Amy!

#### BARRY | SOLD | CONDO | GOLD COAST

The sale of my mother's condominium was as quick, remunerative, and trouble free as I could have possibly hoped for. She also provided me with valuable contractors who worked for reasonable sums and worked quickly to ready the apartment for sale.

