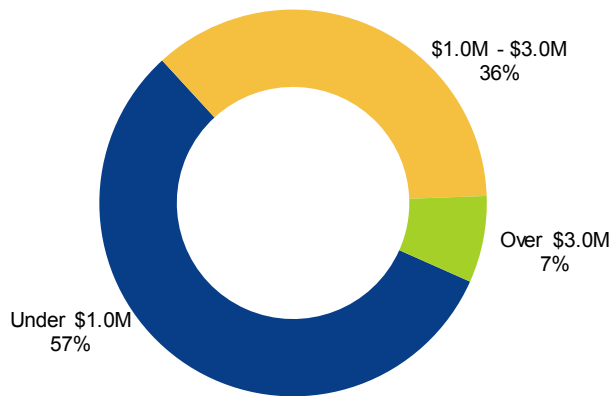


MARKET REPORT

October 2018

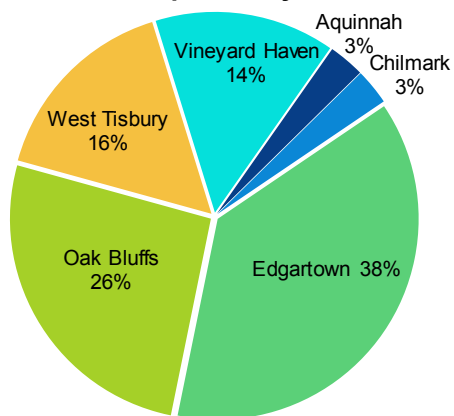


Sold Properties by Price



PRICE	# SOLD
Under \$1.0M	39
\$1.0M - \$3.0M	25
Over \$3.0M	5

Sold Properties by Town



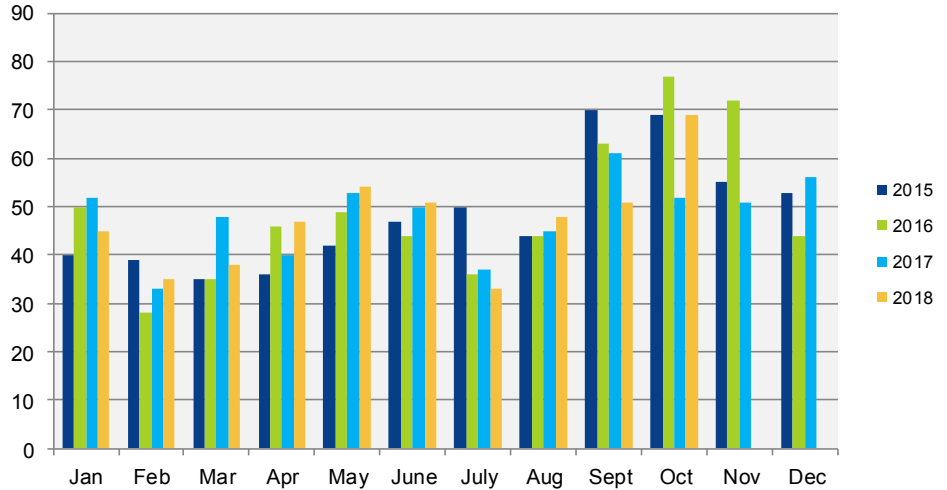
TOWN	# SOLD
Aquinnah	2
Chilmark	2
Edgartown	26
Oak Bluffs	18
West Tisbury	11
Vineyard Haven	10

MARKET REPORT

October 2018

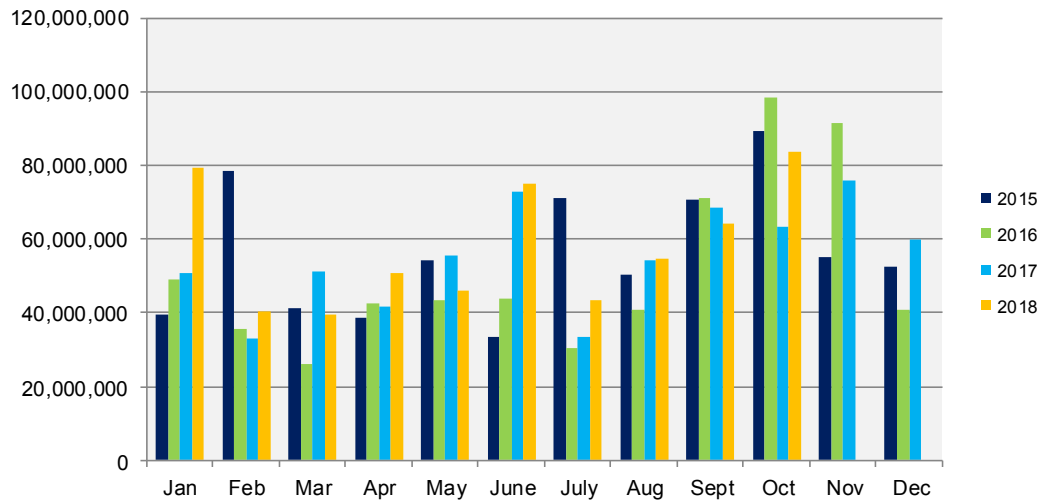
2015 - 2018 SOLD UNIT COMPARISON

	2018	2017	2016	2015
Jan	45	52	50	40
Feb	35	33	28	39
Mar	38	48	35	35
Apr	47	40	46	36
May	54	53	49	42
June	51	50	44	47
July	33	37	36	49
Aug	48	45	44	42
Sept	51	61	63	69
Oct	69	52	77	69
Nov		51	72	54
Dec		56	44	53
Total	471	578	588	575



2015 - 2018 GROSS DOLLAR COMPARISON

	2018	2017	2016	2015
Jan	79,367,000	50,800,000	48,911,000	39,504,000
Feb	40,471,000	32,981,000	35,559,000	78,526,000
Mar	39,685,000	51,089,000	26,273,000	41,288,000
Apr	50,640,000	41,685,000	42,551,000	38,801,000
May	46,149,000	55,440,000	43,421,000	54,209,000
June	75,019,000	72,883,000	43,929,000	33,306,000
July	43,550,000	33,371,000	30,542,000	70,749,000
Aug	54,856,000	54,138,000	40,712,000	48,474,000
Sept	64,381,000	68,458,000	71,312,000	68,270,000
Oct	83,538,000	63,344,000	98,504,000	89,404,000
Nov		75,934,000	91,630,000	54,882,000
Dec		60,093,000	40,626,000	52,563,000
Total	577,936,000	660,215,000	614,020,000	669,976,000



2015 - 2018 MEDIAN SALE PRICE COMPARISON

	2018	2017	2016	2015
Jan	752,000	650,000	645,000	571,000
Feb	775,000	645,000	708,000	584,000
Mar	739,000	633,000	600,000	690,000
Apr	673,000	735,000	603,000	597,000
May	654,000	735,000	548,000	540,000
June	784,000	728,000	683,000	525,000
July	870,000	680,000	495,000	745,000
Aug	593,000	792,000	611,000	537,000
Sept	825,000	755,000	840,000	690,000
Oct	860,000	783,000	790,000	613,000
Nov		865,000	820,000	728,000
Dec		678,000	598,000	650,000

