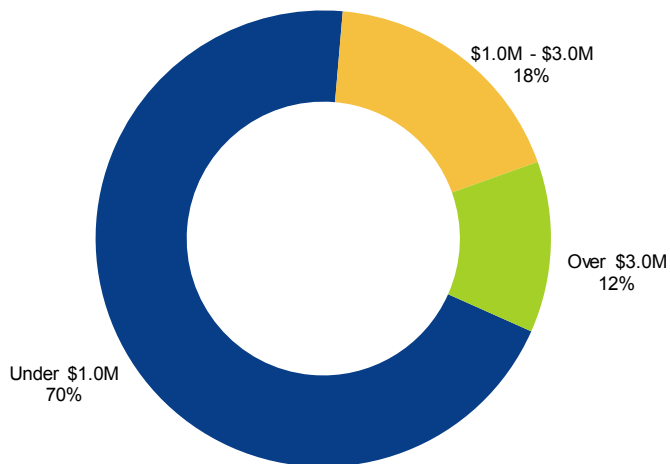


MARKET REPORT

January 2019

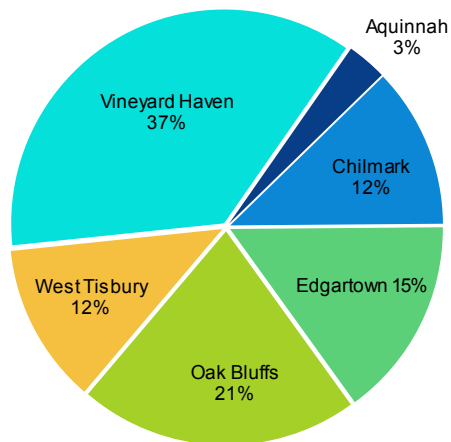


Sold Properties by Price



PRICE	# SOLD
Under \$1.0M	23
\$1.0M - \$3.0M	6
Over \$3.0M	4

Sold Properties by Town



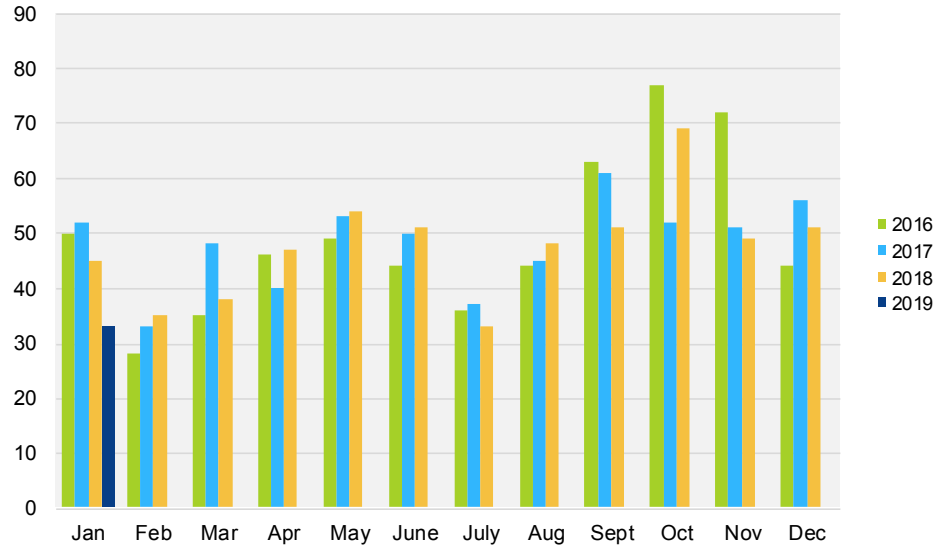
TOWN	# SOLD
Aquinnah	1
Chilmark	4
Edgartown	5
Oak Bluffs	7
West Tisbury	4
Vineyard Haven	12

MARKET REPORT

January 2019

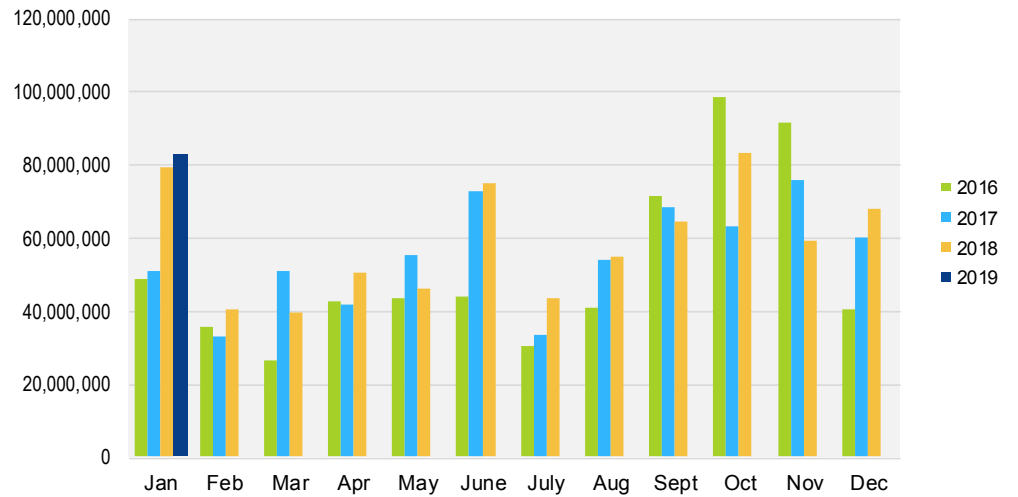
2016 - 2019 SOLD UNIT COMPARISON

	2019	2018	2017	2016
Jan	33	45	52	50
Feb		35	33	28
Mar		38	48	35
Apr		47	40	46
May		54	53	49
June		51	50	44
July		33	37	36
Aug		48	45	44
Sept		51	61	63
Oct		69	52	77
Nov		49	51	72
Dec		51	56	44
	33	571	578	588



2016 - 2019 GROSS DOLLAR COMPARISON

	2019	2018	2017	2016
Jan	82,698,000	79,367,000	50,800,000	48,911,000
Feb		40,471,000	32,981,000	35,559,000
Mar		39,685,000	51,089,000	26,273,000
Apr		50,640,000	41,685,000	42,551,000
May		46,149,000	55,440,000	43,421,000
June		75,019,000	72,883,000	43,929,000
July		43,550,000	33,371,000	30,542,000
Aug		54,856,000	54,138,000	40,712,000
Sept		64,381,000	68,458,000	71,312,000
Oct		83,538,000	63,344,000	98,504,000
Nov		59,384,000	75,934,000	91,630,000
Dec		67,916,000	60,093,000	40,626,000
	82,698,000	705,235,000	660,215,000	614,020,000



2016 - 2019 MEDIAN SALE PRICE COMPARISON

	2019	2018	2017	2016
Jan	695,000	752,000	650,000	645,000
Feb		775,000	645,000	708,000
Mar		739,000	633,000	600,000
Apr		673,000	735,000	603,000
May		654,000	735,000	548,000
June		784,000	728,000	683,000
July		870,000	680,000	495,000
Aug		593,000	792,000	611,000
Sept		825,000	755,000	840,000
Oct		860,000	783,000	790,000
Nov		770,000	865,000	820,000
Dec		790,000	678,000	598,000

