

## READY TO VIEW PROPERTIES

Our team of Buyer Specialists is familiar with the neighborhoods you like best, and because we're active in the market, we often know about properties before anyone else does. We are always looking to find the perfect match because we love seeing the excitement of happy clients who know they've found their dream home.

### A few guidelines - What you can expect:

#### Before a showing

- Your agent will schedule all visits in advance. The seller typically needs at least 2 hours notice, although 24 hour notice is preferred.
- Try to avoid bringing small children; they will probably become tired and bored. Without them, you'll be better able to focus on the task at hand.
- Stay in your price range. Don't let emotions sway you. If you fall in love with a house that you "have to have," you may end up with one you really can't afford.
- Wear shoes that slip off easily.
- Be prepared for weather changes and dress approximately.

#### During a showing

- Pay attention to the home's curb appeal, floor plan and overall amenities.
- Take notes, ask questions and make comments. This helps your agent understand your needs and what you like or don't like about a home. Be honest with your agent. **We're not trying to sell you a home; we're trying to help you find the best home for you.**
- Know the characteristics you need in a home and the amenities you want. Realize when you look at a home, not every one will be perfect - sometimes you will need to look hard to see the possibilities.
- Relax, and have fun!

#### How many homes to see

- This will depend on the neighborhood, real estate market, and your specific requirements.
- Focus on suitable properties. Your Buyer Specialist can help by eliminating homes that do not meet your criteria and tracking down those that do.

