

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Winthrop

Single-Family Properties

Key Metrics	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	8	+ 166.7%	3	8	+ 166.7%
Closed Sales	6	6	0.0%	6	6	0.0%
Median Sales Price*	\$403,500	\$445,000	+ 10.3%	\$403,500	\$445,000	+ 10.3%
Inventory of Homes for Sale	7	9	+ 28.6%	--	--	--
Months Supply of Inventory	1.1	1.1	0.0%	--	--	--
Cumulative Days on Market Until Sale	25	32	+ 28.0%	25	32	+ 28.0%
Percent of Original List Price Received*	97.7%	95.8%	- 1.9%	97.7%	95.8%	- 1.9%
New Listings	3	10	+ 233.3%	3	10	+ 233.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

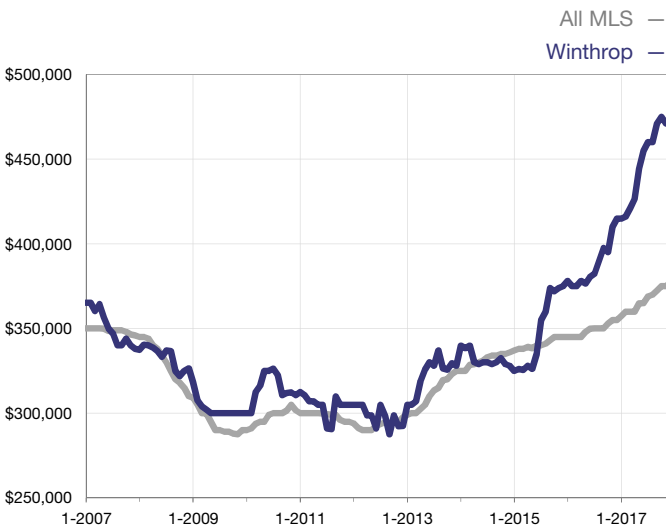
Condominium Properties

Key Metrics	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	6	+ 50.0%	4	6	+ 50.0%
Closed Sales	9	6	- 33.3%	9	6	- 33.3%
Median Sales Price*	\$319,000	\$352,500	+ 10.5%	\$319,000	\$352,500	+ 10.5%
Inventory of Homes for Sale	20	5	- 75.0%	--	--	--
Months Supply of Inventory	2.6	0.6	- 76.9%	--	--	--
Cumulative Days on Market Until Sale	46	46	0.0%	46	46	0.0%
Percent of Original List Price Received*	96.7%	95.6%	- 1.1%	96.7%	95.6%	- 1.1%
New Listings	10	4	- 60.0%	10	4	- 60.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

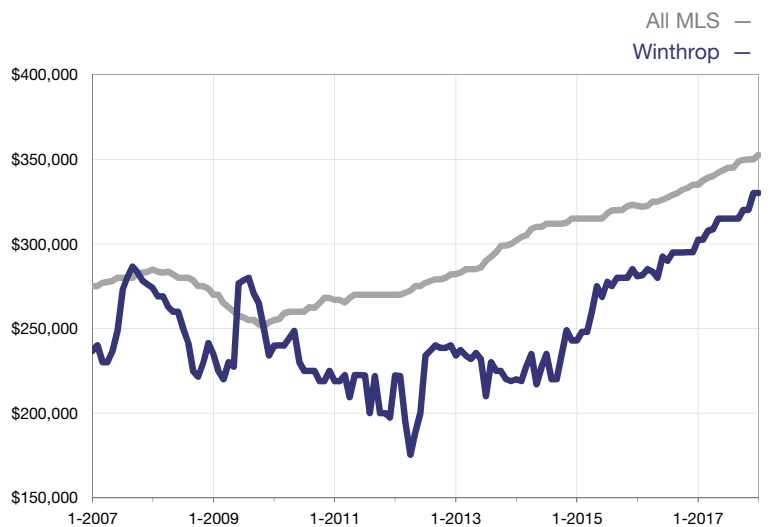
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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