

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Winthrop

Single-Family Properties

Key Metrics	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	6	8	+ 33.3%	77	103	+ 33.8%
Closed Sales	7	5	- 28.6%	79	101	+ 27.8%
Median Sales Price*	\$381,500	\$360,000	- 5.6%	\$415,000	\$475,000	+ 14.5%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	1.2	1.0	- 16.7%	--	--	--
Cumulative Days on Market Until Sale	21	52	+ 147.6%	51	36	- 29.4%
Percent of Original List Price Received*	98.4%	90.1%	- 8.4%	98.2%	98.8%	+ 0.6%
New Listings	4	8	+ 100.0%	99	126	+ 27.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

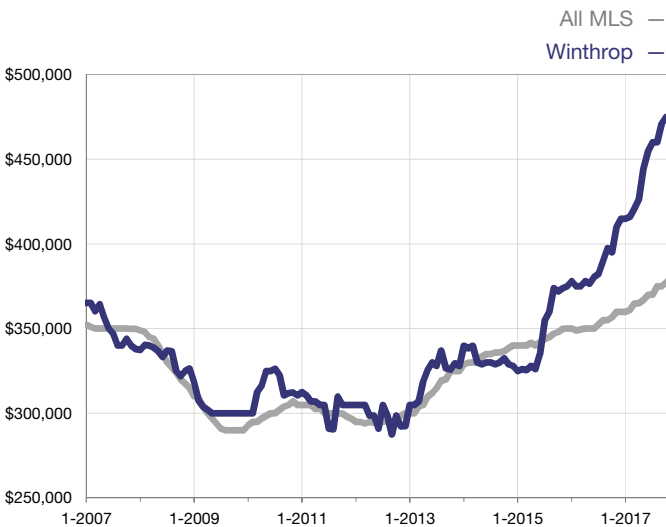
Condominium Properties

Key Metrics	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	8	7	- 12.5%	87	103	+ 18.4%
Closed Sales	9	11	+ 22.2%	88	101	+ 14.8%
Median Sales Price*	\$315,000	\$484,030	+ 53.7%	\$295,000	\$330,000	+ 11.9%
Inventory of Homes for Sale	15	9	- 40.0%	--	--	--
Months Supply of Inventory	2.0	1.1	- 45.0%	--	--	--
Cumulative Days on Market Until Sale	67	29	- 56.7%	74	43	- 41.9%
Percent of Original List Price Received*	97.0%	97.4%	+ 0.4%	96.8%	97.4%	+ 0.6%
New Listings	5	3	- 40.0%	119	128	+ 7.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

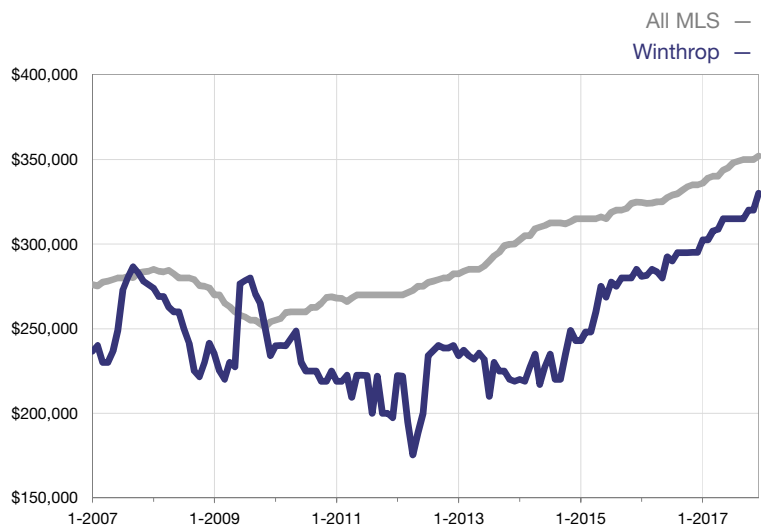
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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