

Revere, MA Area Market Review

2018 vs. 2017 As of June 11, 2018

Prepared by James Polino on Monday, June 11, 2018

Single Family

| Listing Inventory on June 11 | 2017 | 2018 | Var. | Var. % | Trend |
|--|--------------|--------------|--------------|---------|-------|
| Listing Units | 22 | 34 | 12 | 54.55% | ↑ |
| Average Days on Market | 48 | 48 | 0 | 0% | ↔ |
| Average List Price | \$412,288.32 | \$529,638.18 | \$117,349.86 | 28.46% | ↑ |
| Average List \$ / SqFt | \$260.88 | \$273.18 | \$12.30 | 4.71% | ↑ |
| Approximate Absorption Rate | 88.26% | 47.30% | -40.96% | -46.41% | ↓ |
| Approximate Months Supply of Inventory | 1.13 | 2.11 | 0.98 | 86.73% | ↑ |
| Listed (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Taken) | 124 | 110 | -14 | -11.29% | ↓ |
| Average Original List Price | \$398,838.53 | \$466,483.18 | \$67,644.65 | 16.96% | ↑ |
| Average Original List \$ / SqFt | \$243.29 | \$259.60 | \$16.31 | 6.70% | ↑ |
| Went Pending (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Went Pending) | 113 | 75 | -38 | -33.63% | ↓ |
| Average List Price | \$380,954.20 | \$428,948.01 | \$47,993.81 | 12.60% | ↑ |
| Average List \$ / SqFt | \$225.85 | \$251.53 | \$25.68 | 11.37% | ↑ |
| Average Days to Offer | 24 | 18 | -6 | -25% | ↓ |
| Listed & Price Changed (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Price Changed) | 27 | 24 | -3 | -11.11% | ↓ |
| Average Original List Price | \$413,627.07 | \$485,814.83 | \$72,187.76 | 17.45% | ↑ |
| Average Original List \$ / SqFt | \$264.33 | \$263.66 | -\$0.67 | -0.25% | ↓ |
| Sold (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Closed Units (Sold) | 88 | 62 | -26 | -29.55% | ↓ |
| Average Days on Market | 51 | 32 | -19 | -37.25% | ↓ |
| Average Days to Offer | 33 | 18 | -15 | -45.45% | ↓ |
| Average Sale Price | \$383,126.14 | \$416,626.19 | \$33,500.05 | 8.74% | ↑ |
| Average Sale \$ / SqFt | \$217.56 | \$255.68 | \$38.12 | 17.52% | ↑ |
| Average List Price | \$385,112.57 | \$419,595.42 | \$34,482.85 | 8.95% | ↑ |
| Average List \$ / SqFt | \$218.01 | \$256.57 | \$38.56 | 17.69% | ↑ |
| Average Original List Price | \$393,159.76 | \$424,545.42 | \$31,385.66 | 7.98% | ↑ |
| Average Original List \$ / SqFt | \$222.84 | \$259.05 | \$36.21 | 16.25% | ↑ |
| Average Sale Price as % of List Price | 100.58% | 99.81% | -0.77% | -0.77% | ↓ |
| Average Sale Price as % of Original List Price | 98.72% | 98.83% | 0.11% | 0.11% | ↑ |
| Average Sale Price as % of Assessed Price | N/A | 464.31% | N/A | N/A | ↔ |
| Sold Units - Short Sale | 1 | 2 | 1 | 100% | ↑ |
| Sold Units - Lender-Owned | 4 | 3 | -1 | -25% | ↓ |
| 12-Month Activity as of June 11 | 2017 | 2018 | Var. | Var. % | Trend |
| Units Listed | 293 | 256 | -37 | -12.63% | ↓ |
| Units Price Changed | 79 | 53 | -26 | -32.91% | ↓ |
| Units Went Pending | 265 | 211 | -54 | -20.38% | ↓ |
| Units Sold | 233 | 193 | -40 | -17.17% | ↓ |

Revere, MA Area Market Review

2018 vs. 2017 As of June 11, 2018

Prepared by James Polino on Monday, June 11, 2018

Condominium

| Listing Inventory on June 11 | 2017 | 2018 | Var. | Var. % | Trend |
|--|--------------|--------------|--------------|---------|-------|
| Listing Units | 12 | 16 | 4 | 33.33% | ↑ |
| Average Days on Market | 37 | 50 | 13 | 35.14% | ↑ |
| Average List Price | \$300,625.00 | \$455,087.50 | \$154,462.50 | 51.38% | ↑ |
| Average List \$ / SqFt | \$310.59 | \$337.22 | \$26.63 | 8.57% | ↑ |
| Approximate Absorption Rate | 113.19% | 69.27% | -43.92% | -38.80% | ↓ |
| Approximate Months Supply of Inventory | 0.88 | 1.44 | 0.56 | 63.64% | ↑ |
| Listed (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Taken) | 66 | 68 | 2 | 3.03% | ↑ |
| Average Original List Price | \$292,175.56 | \$382,589.28 | \$90,413.72 | 30.94% | ↑ |
| Average Original List \$ / SqFt | \$292.78 | \$323.65 | \$30.87 | 10.54% | ↑ |
| Went Pending (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Went Pending) | 64 | 59 | -5 | -7.81% | ↓ |
| Average List Price | \$289,125.84 | \$347,860.05 | \$58,734.21 | 20.31% | ↑ |
| Average List \$ / SqFt | \$272.69 | \$313.28 | \$40.59 | 14.89% | ↑ |
| Average Days to Offer | 40 | 23 | -17 | -42.50% | ↓ |
| Listed & Price Changed (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Price Changed) | 14 | 15 | 1 | 7.14% | ↑ |
| Average Original List Price | \$341,072.36 | \$422,534.53 | \$81,462.17 | 23.88% | ↑ |
| Average Original List \$ / SqFt | \$333.36 | \$285.75 | -\$47.61 | -14.28% | ↓ |
| Sold (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Closed Units (Sold) | 55 | 47 | -8 | -14.55% | ↓ |
| Average Days on Market | 56 | 38 | -18 | -32.14% | ↓ |
| Average Days to Offer | 44 | 26 | -18 | -40.91% | ↓ |
| Average Sale Price | \$278,095.00 | \$316,408.51 | \$38,313.51 | 13.78% | ↑ |
| Average Sale \$ / SqFt | \$275.44 | \$302.44 | \$27.00 | 9.80% | ↑ |
| Average List Price | \$280,985.09 | \$319,702.13 | \$38,717.04 | 13.78% | ↑ |
| Average List \$ / SqFt | \$278.67 | \$304.71 | \$26.04 | 9.34% | ↑ |
| Average Original List Price | \$286,165.24 | \$321,872.34 | \$35,707.10 | 12.48% | ↑ |
| Average Original List \$ / SqFt | \$283.29 | \$307.06 | \$23.77 | 8.39% | ↑ |
| Average Sale Price as % of List Price | 99.10% | 99.93% | 0.83% | 0.84% | ↑ |
| Average Sale Price as % of Original List Price | 97.43% | 99.32% | 1.89% | 1.94% | ↑ |
| Average Sale Price as % of Assessed Price | 146.32% | N/A | N/A | N/A | ↔ |
| Sold Units - Short Sale | 0 | 0 | 0 | 0% | ↔ |
| Sold Units - Lender-Owned | 5 | 1 | -4 | -80% | ↓ |
| 12-Month Activity as of June 11 | 2017 | 2018 | Var. | Var. % | Trend |
| Units Listed | 188 | 172 | -16 | -8.51% | ↓ |
| Units Price Changed | 52 | 42 | -10 | -19.23% | ↓ |
| Units Went Pending | 179 | 147 | -32 | -17.88% | ↓ |
| Units Sold | 163 | 133 | -30 | -18.40% | ↓ |

Revere, MA Area Market Review

2018 vs. 2017 As of June 11, 2018

Prepared by James Polino on Monday, June 11, 2018

Multi Family

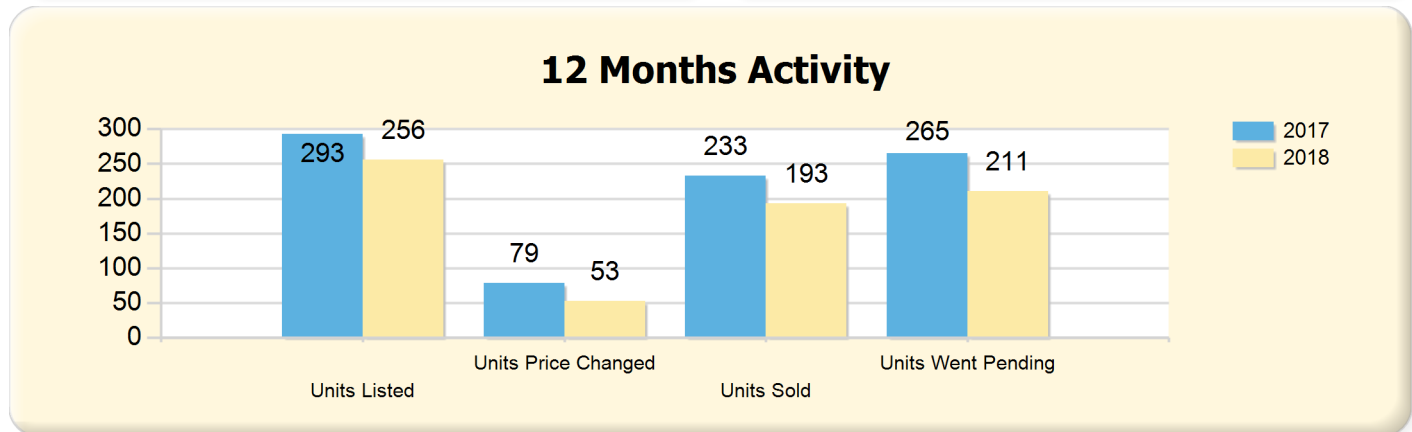
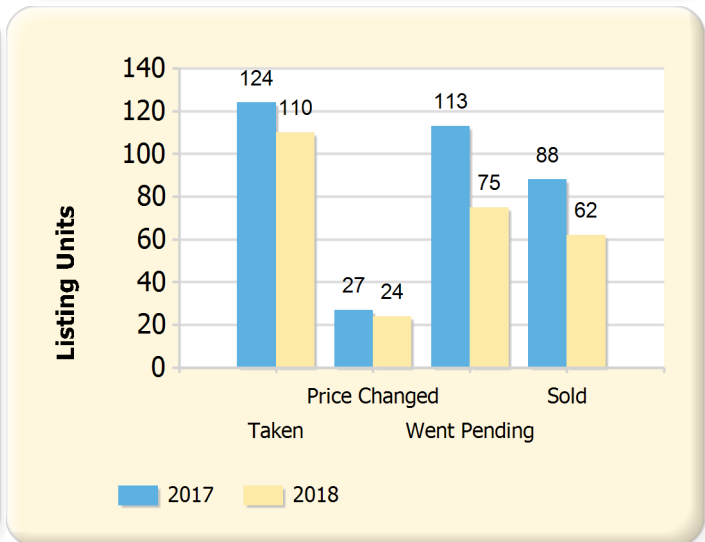
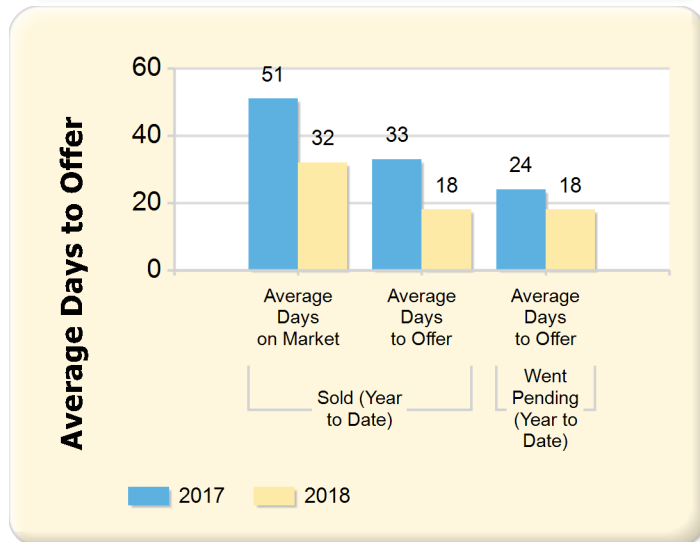
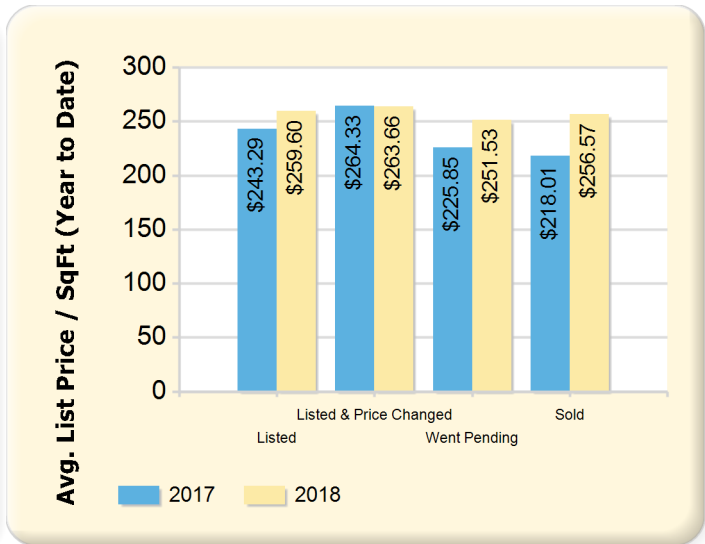
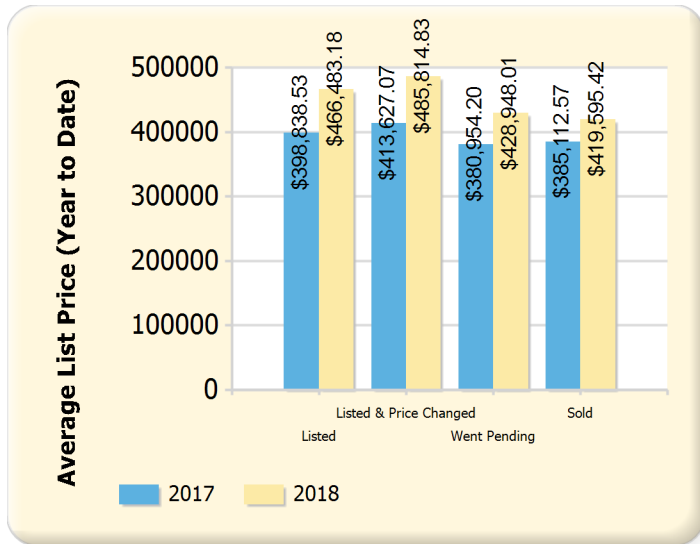
| Listing Inventory on June 11 | 2017 | 2018 | Var. | Var. % | Trend |
|--|----------------|--------------|---------------|---------------|--------------|
| Listing Units | 19 | 8 | -11 | -57.89% | ↓ |
| Average Days on Market | 81 | 60 | -21 | -25.93% | ↓ |
| Average List Price | \$1,021,089.42 | \$643,959.38 | -\$377,130.04 | -36.93% | ↓ |
| Average List \$ / SqFt | \$249.46 | \$222.13 | -\$27.33 | -10.96% | ↓ |
| Approximate Absorption Rate | 67.98% | 131.25% | 63.27% | 93.07% | ↑ |
| Approximate Months Supply of Inventory | 1.47 | 0.76 | -0.71 | -48.30% | ↓ |
| Listed (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Taken) | 86 | 75 | -11 | -12.79% | ↓ |
| Average Original List Price | \$716,175.16 | \$652,641.91 | -\$63,533.25 | -8.87% | ↓ |
| Average Original List \$ / SqFt | \$219.14 | \$230.33 | \$11.19 | 5.11% | ↑ |
| Went Pending (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Went Pending) | 70 | 62 | -8 | -11.43% | ↓ |
| Average List Price | \$674,089.57 | \$644,509.56 | -\$29,580.01 | -4.39% | ↓ |
| Average List \$ / SqFt | \$209.54 | \$223.75 | \$14.21 | 6.78% | ↑ |
| Average Days to Offer | 22 | 22 | 0 | 0% | ↔ |
| Listed & Price Changed (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Listing Units (Price Changed) | 12 | 19 | 7 | 58.33% | ↑ |
| Average Original List Price | \$1,360,391.25 | \$780,078.95 | -\$580,312.30 | -42.66% | ↓ |
| Average Original List \$ / SqFt | \$250.58 | \$238.80 | -\$11.78 | -4.70% | ↓ |
| Sold (Year to Date) | 2017 | 2018 | Var. | Var. % | Trend |
| Closed Units (Sold) | 52 | 54 | 2 | 3.85% | ↑ |
| Average Days on Market | 36 | 39 | 3 | 8.33% | ↑ |
| Average Days to Offer | 21 | 28 | 7 | 33.33% | ↑ |
| Average Sale Price | \$690,089.79 | \$597,326.06 | -\$92,763.73 | -13.44% | ↓ |
| Average Sale \$ / SqFt | \$199.23 | \$219.84 | \$20.61 | 10.34% | ↑ |
| Average List Price | \$697,147.10 | \$592,603.57 | -\$104,543.53 | -15% | ↓ |
| Average List \$ / SqFt | \$199.15 | \$217.62 | \$18.47 | 9.27% | ↑ |
| Average Original List Price | \$715,608.65 | \$602,314.69 | -\$113,293.96 | -15.83% | ↓ |
| Average Original List \$ / SqFt | \$202.25 | \$220.77 | \$18.52 | 9.16% | ↑ |
| Average Sale Price as % of List Price | 100.10% | 101.08% | 0.98% | 0.98% | ↑ |
| Average Sale Price as % of Original List Price | 98.50% | 99.79% | 1.29% | 1.31% | ↑ |
| Average Sale Price as % of Assessed Price | N/A | N/A | N/A | N/A | ↔ |
| Sold Units - Short Sale | 1 | 0 | -1 | -100% | ↓ |
| Sold Units - Lender-Owned | 1 | 1 | 0 | 0% | ↔ |
| 12-Month Activity as of June 11 | 2017 | 2018 | Var. | Var. % | Trend |
| Units Listed | 209 | 171 | -38 | -18.18% | ↓ |
| Units Price Changed | 45 | 50 | 5 | 11.11% | ↑ |
| Units Went Pending | 182 | 149 | -33 | -18.13% | ↓ |
| Units Sold | 155 | 126 | -29 | -18.71% | ↓ |

Revere, MA Area Market Review

2018 vs. 2017 As of June 11, 2018

Prepared by James Polino on Monday, June 11, 2018

Single Family

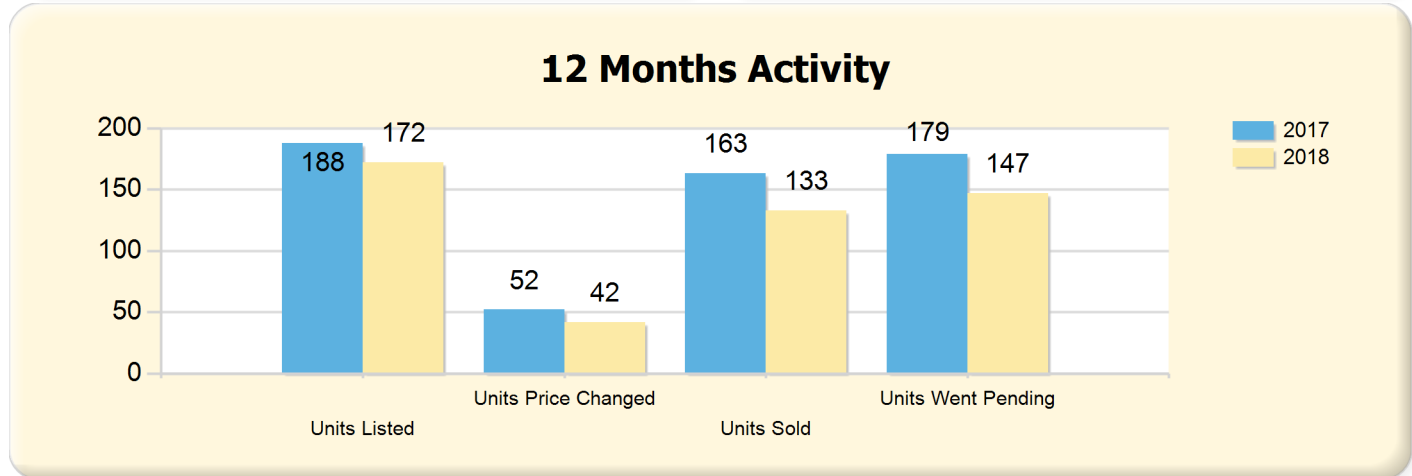
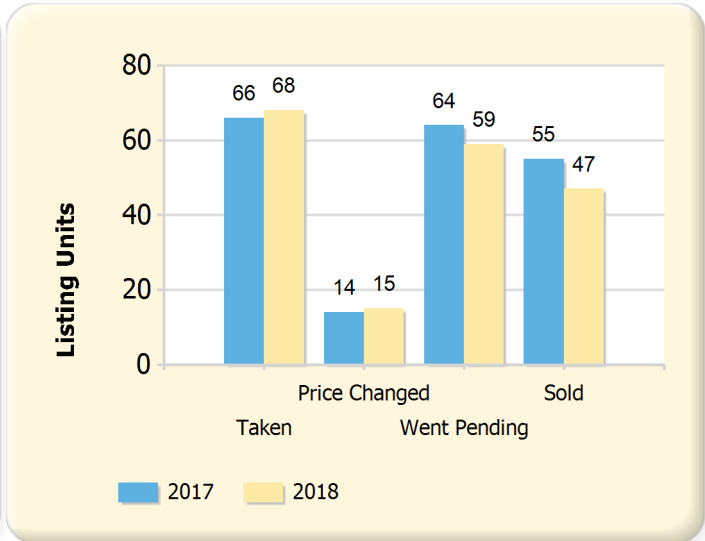
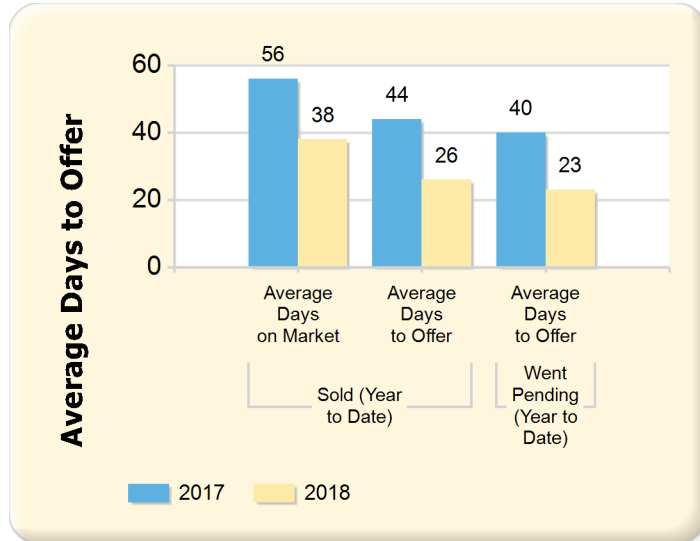
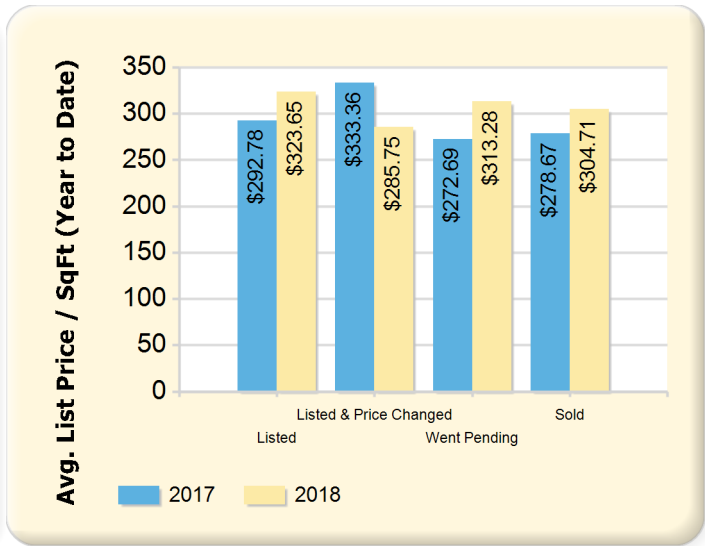
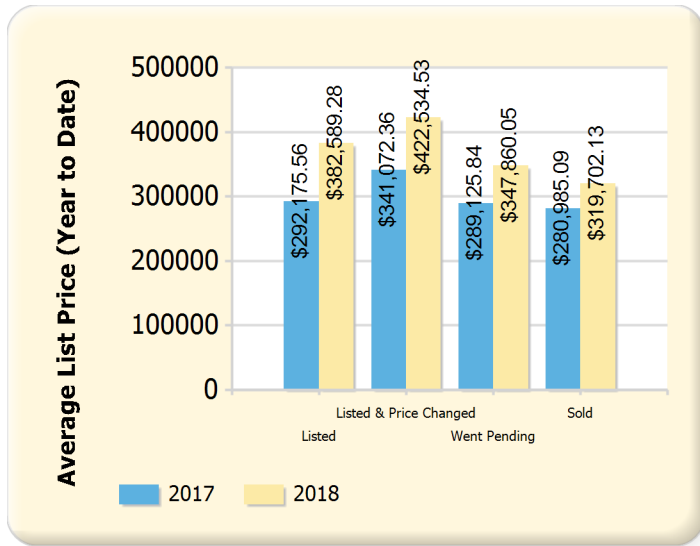


Revere, MA Area Market Review

2018 vs. 2017 As of June 11, 2018

Prepared by James Polino on Monday, June 11, 2018

Condominium

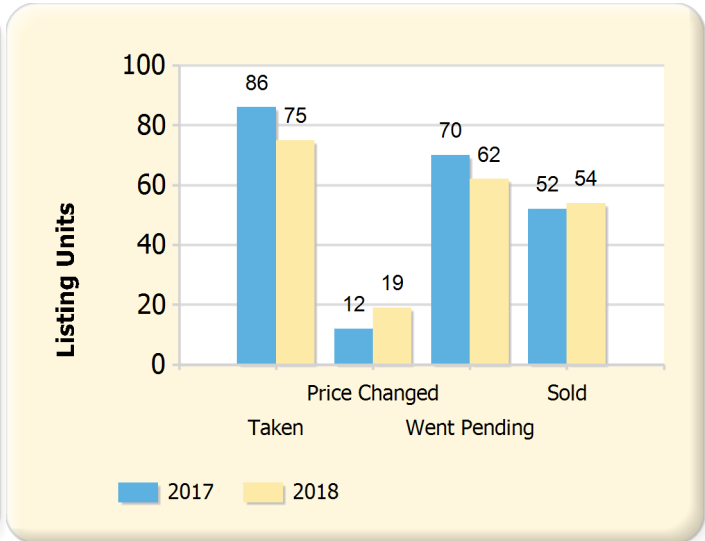
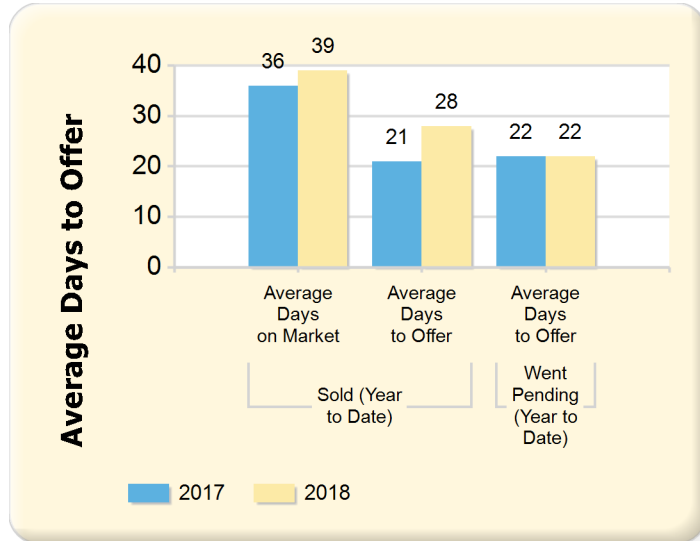
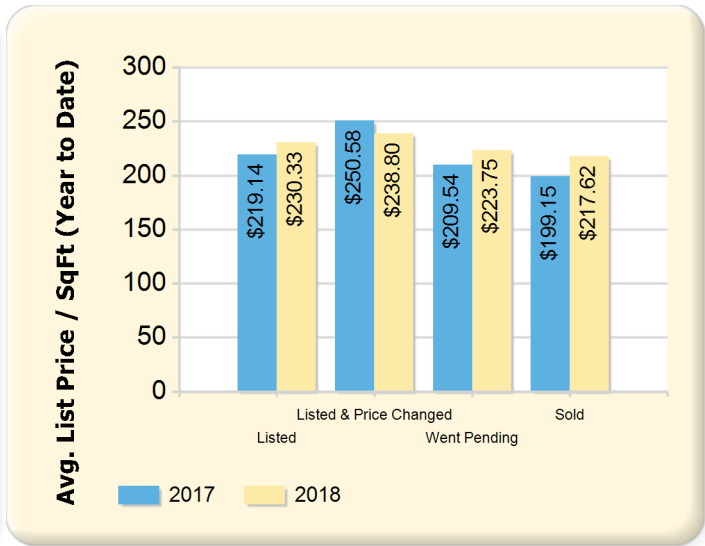
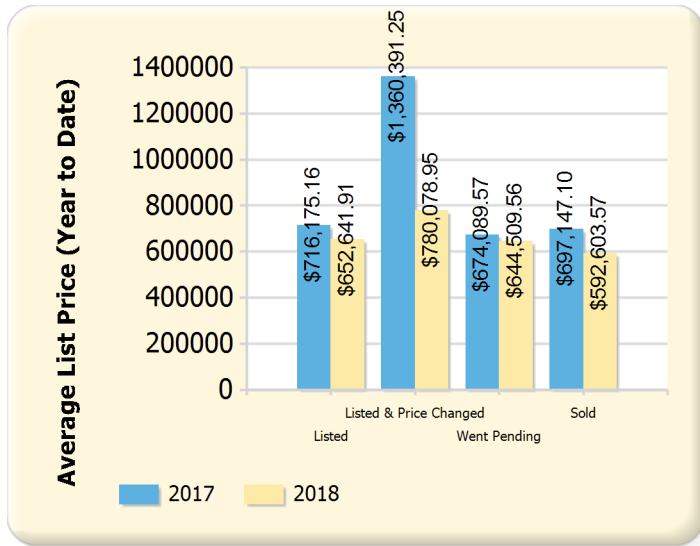


Revere, MA Area Market Review

2018 vs. 2017 As of June 11, 2018

Prepared by James Polino on Monday, June 11, 2018

Multi Family



12 Months Activity

