

Local Market Update for December 2016

A RESEARCH TOOL PROVIDED BY THE GREATER BOSTON ASSOCIATION OF REALTORS®



Brookline

Single-Family Homes	December			Year to Date		
	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
Key Metrics						
Closed Sales	14	11	- 21.4%	175	169	- 3.4%
Median Sales Price*	\$1,000,000	\$1,280,000	+ 28.0%	\$1,625,000	\$1,635,000	+ 0.6%
Inventory of Homes for Sale	29	20	- 31.0%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--
Days on Market Until Sale	34	23	- 32.4%	60	61	+ 1.7%
Percent of Original List Price Received*	96.8%	95.1%	- 1.8%	98.5%	95.8%	- 2.7%
New Listings	2	3	+ 50.0%	234	212	- 9.4%
Pending Sales	7	6	- 14.3%	171	173	+ 1.2%

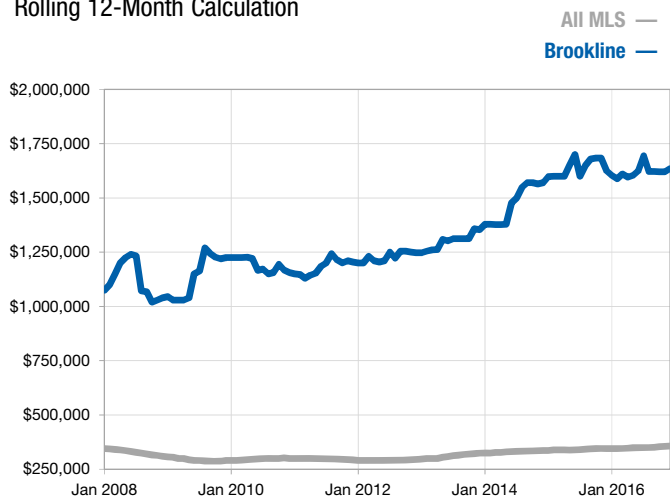
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condominiums	December			Year to Date		
	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
Key Metrics						
Closed Sales	37	36	- 2.7%	522	499	- 4.4%
Median Sales Price*	\$660,000	\$727,000	+ 10.2%	\$700,500	\$770,000	+ 9.9%
Inventory of Homes for Sale	27	23	- 14.8%	--	--	--
Months Supply of Inventory	0.6	0.6	0.0%	--	--	--
Days on Market Until Sale	34	33	- 2.9%	30	34	+ 13.3%
Percent of Original List Price Received*	99.1%	98.2%	- 0.9%	102.7%	101.6%	- 1.1%
New Listings	7	16	+ 128.6%	594	603	+ 1.5%
Pending Sales	9	16	+ 77.8%	517	498	- 3.7%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

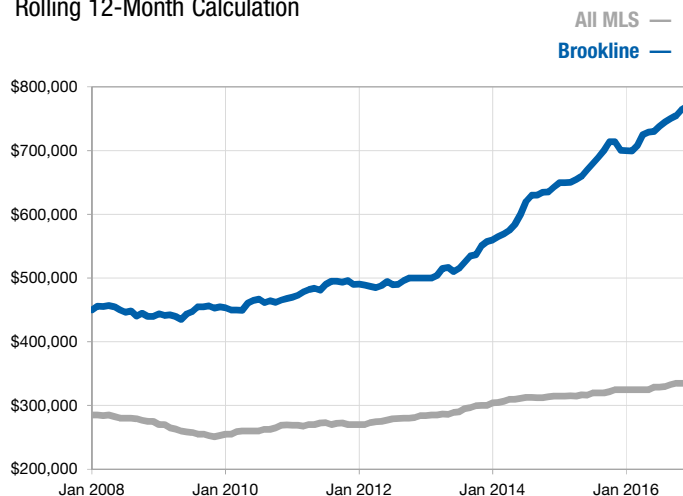
Median Sales Price - Single-Family Homes

Rolling 12-Month Calculation



Median Sales Price - Condominiums

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.