

Mercia Underwriting makes three new hires

On the back of Mercia Underwriting announcing Mark Hands is to lead the Birmingham based MGA the new venture has confirmed three new recruits.

Mike Hemming will join the business in January from LV=, as lead Underwriter in Birmingham, having worked with Hands at both NIG and LV= Broker over the last 15 years. Hemming has 37 years underwriting experience and is well known in the Birmingham market.

Mercia have also recruited Mal Collins from NIG as Development Underwriter (South East & London). Collins is currently Development Underwriting Manager at NIG. With a career spanning over 20 years she is an expert in broker relationship management and commercial property, liability and underwriting, with proven success in new business acquisition and client retention. Collins and Hands worked together at NIG some 10 years ago and were pivotal in growing NIG's commercial book from circa £40m to circa £450m in the 2000's.

Mark Hands, said: 'we are delighted to be recruiting such strong individuals to the team. We are committed to being the best and by recruiting the best people in the market we believe this enables us to provide the best possible service to our brokers'.

The team will be joined by Anna Toon who joins as Administrator to support the underwriting room in Birmingham's financial district. The office is based in Newhall Street in the heart of the city will start trading from 1st January 2018 and will trade with brokers across the UK.