

Endeavour Appoints Chris Giles as Non-Executive Chairman

London 18 December, 2017: Endeavour Insurance Services, Delegated Authority Specialist and Lloyd's Broker, announces the appointment of Chris Giles as Non-Executive Chairman. Founder of PIB and EC3 Brokers, Giles is a well-known figure in the London and General Insurance markets with a wealth of experience in successfully attracting investment and growing businesses.

The appointment of Giles forms part of Endeavour's wider acceleration strategy, which involves proactively expanding into new areas of risk and investing in innovative technology to modernise and streamline business processes.

David Lawrence, CEO of Endeavour Insurance Services, said:

"We are delighted to welcome Chris on board as Non-Executive Chairman, and fully expect to benefit from his vast experience and knowledge, helping us to consolidate and grow further and faster. We're very proud of both the expansion trajectory we are on, and the company culture of teamwork and support that we have all worked so hard to foster.

"At the same time, we are keenly aware that the pressure is on brokers to demonstrate that the role they are undertaking is indispensable and adds value to the (re)insurance process. From investing in new claims handling technology, to offering domestic producing brokers innovative portals that allow them to compete effectively at a local level, our aim is to be a significant driving force in transforming the way producing markets do business with Lloyd's and the wider London market."

Endeavour Non Executive Chairman Chris Giles added:

"Endeavour has an impressive track record of adding value for its clients and is committed to providing Coverholders, Brokers and Underwriters alike with the transparency, consistency and accountability required to work more efficiently. There are multiple avenues for business development, including attracting fresh investment to accelerate growth, and I am looking forward to exploring these options with the Endeavour team."

Endeavour strives to be proactive rather than reactive, and has recently expanded to offer fresh technology platforms to clients, including the revolutionary Advantage claims management platform, and its launch of the cyberEIS technology and cyber portal for clients in the USA and Canada. The company is also supportive of the PPL platform initiative as part of its commitment to more efficient processing and placement of business in the London Market.

Notes for Editors

About Endeavour Insurance Services

Founded in March 1999, Endeavour Insurance Services specialises in the placement of business produced by North American and European agents handled under delegated authorities.

Now employing 44 people in its London office, Endeavour has four divisions supporting business from the USA; Canada, Europe and the Rest of the World; Facultative Reinsurance; and Cyber.

The classes of business covered under the above territories are as follows:

- USA: Specialty Line, Reinsurance and Property.
- Canada and Rest of World: Property, Casualty, Professional Risks and Personal Accident.
- Cyber Liability worldwide

Endeavour is an accredited Lloyd's Broker and a member of the Wholesale & Specialty Insurance Association (WSIA) following the merger of the National Association of Professional Surplus Lines Offices (NAPSLO) and the American Association of Managing General Agents (AAMGA) on 1st August, 2017.

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