

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
 April 2015 through March 2016

	Apr '15 - Mar 16	Apr '14 - Mar 15
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>Donations, Sponsorships &amp; Ads</b>		
BYHA Charitable Gambling	800,000.00	790,000.00
BYHA General Program Donation	2,020.00	0.00
Skate Program Donations	856.00	0.00
Sponsorship Income	1,000.00	5,065.00
Donations, Sponsorships & Ads - Other	1,280.00	1,056.50
<b>Total Donations, Sponsorships &amp; Ads</b>	805,156.00	796,121.50
<b>Fundraising Income</b>		
Fundraising Food Items	7,214.00	2,309.36
Misc. Fundraising Income	0.00	30.00
<b>Total Fundraising Income</b>	7,214.00	2,339.36
<b>General Operations</b>		
Collections Recovery	4,807.80	1,449.33
Ice Resale	1,290.00	937.50
Interest Income - Banking	1,490.64	973.05
Member Account Late Fees	15,029.74	15,974.38
<b>Total General Operations</b>	22,618.18	19,334.26
<b>Program Income</b>		
BYHA Apparel & Equipment	0.00	225.00
BYHA In Season Registration		
Registration - Cubs Program	7,029.00	8,761.00
Registration - Inhouse	48,057.00	16,141.00
Registration - Traveling	69,930.00	72,390.00
BYHA In Season Registration - Other	-132.94	0.00
<b>Total BYHA In Season Registration</b>	124,883.06	97,292.00
BYHA Off Season Registration		
BYHA Inhouse Academy	35,389.00	44,115.00
Player Training & Development	11,993.00	13,825.00
<b>Total BYHA Off Season Registration</b>	47,382.00	57,940.00
Family Account Credits	-498.00	0.00
ICEDOGS Junior Gold		
ICEDOGS Apparel & Equipment	4,920.00	3,830.00
ICEDOGS Jr Gold Registration	0.00	290.00
ICEDOGS Off-Season Events	8,891.00	12,356.00
<b>Total ICEDOGS Junior Gold</b>	13,811.00	16,476.00
Traveling Ice	187,020.69	190,297.84
<b>Total Program Income</b>	372,598.75	362,230.84
<b>Refunds &amp; Reimbursements</b>		
Minnesota Hockey	0.00	1,110.00
Miscellaneous	425.14	49.73
Tournament Fee Refund	5,150.00	1,193.00
Refunds & Reimbursements - Other	-56.34	56.34
<b>Total Refunds &amp; Reimbursements</b>	5,518.80	2,409.07
<b>Total Income</b>	1,213,105.73	1,182,435.03
<b>Cost of Goods Sold</b>		
Cost of Goods Sold	71.72	110.00
<b>Total COGS</b>	71.72	110.00
<b>Gross Profit</b>	1,213,034.01	1,182,325.03

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
**April 2015 through March 2016**

Expense	Apr '15 - Mar 16	Apr '14 - Mar 15
Amortization Expense	0.00	112,755.00
<b>NON-QUALIFIED EXPENSES</b>		
Bad Debt & Write-Offs	16,532.10	38,803.67
<b>Banking, Bonds, &amp; Loans</b>		
Bank Finance & Service Fees	4.00	0.00
Bond & Loan Interest Expense	2,557.43	34,388.16
Credit Card Processing Fees	16,417.63	12,656.33
<b>Total Banking, Bonds, &amp; Loans</b>	18,979.06	47,044.49
<b>Fundraising Events Expense</b>		
BYHA Golf Scramble Fundraiser	0.00	600.00
Fundraising Food Products	4,173.15	2,136.36
<b>Total Fundraising Events Expense</b>	4,173.15	2,736.36
<b>General Operations</b>		
Advertising & Printing	9,413.46	11,816.04
BYHA Condolenses & Gifts	125.00	438.34
Computer Equipment	4,750.82	48.00
Computer Software & Services	788.52	349.00
Food & Event Catering	22,104.53	12,544.78
Insurance	1,871.94	1,859.52
Internet Website	1,465.00	1,955.00
Licenses, Permits, Fees	25.00	25.00
Meeting Room Rental	1,190.00	337.50
Miscellaneous	7,869.29	3,595.59
Office Equipment	166.51	261.24
Office Supplies	7,480.37	1,597.88
Postage & Shipping	632.06	1,132.19
Travel & Transportation	150.00	600.00
Traveling & Inhouse Tryouts	2,635.98	2,258.90
<b>Total General Operations</b>	60,668.48	38,818.98
<b>Professional Services</b>		
Accounting & Bookkeeping	19,878.61	23,135.03
<b>Total Professional Services</b>	19,878.61	23,135.03
<b>Youth Program Services</b>		
BYHA Coaching Staff	51,397.00	29,512.88
BYHA Coordinators	12,500.00	6,150.00
<b>Total Youth Program Services</b>	63,897.00	35,662.88
<b>Total NON-QUALIFIED EXPENSES</b>	184,128.40	186,201.41
<b>QUALIFIED EXPENSES</b>		
<b>Association Assessments</b>		
District 10 Member Assessment	49,675.00	46,260.50
D10 Game Rescheduling Fee	275.00	1,350.00
Player Fees Outside Association	240.00	0.00
<b>Total Association Assessments</b>	50,190.00	47,610.50
<b>Awards, Trophies &amp; Recognitions</b>		
S.K.A.T.E. Program Awards	0.00	2,393.95
Trophies & Engraving	280.27	321.17
Awards, Trophies & Recognitions - Other	10,685.57	5,472.46
<b>Total Awards, Trophies &amp; Recognitions</b>	10,965.84	8,187.58
<b>Coaching Expenses</b>		
Certifications & Registrations	7,851.45	7,411.47
Coach Reimbursements	933.87	2,252.33
Hotel Reimbursements	9,266.59	6,518.55
<b>Total Coaching Expenses</b>	18,051.91	16,182.35
<b>Donations &amp; Sponsorships</b>		
Benefit Fundraiser	3,800.00	6,495.00
Blaine School Functions	44,250.00	48,563.00
<b>Community Functions</b>		
Andover	1,500.00	1,500.00
Blaine	4,100.00	3,000.00
East Bethel	0.00	500.00
Ham Lake	6,000.00	0.00
<b>Total Community Functions</b>	11,600.00	5,000.00
District & State Events	970.00	0.00
Team Slush Fund	9,804.00	0.00

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
**April 2015 through March 2016**

	Apr '15 - Mar 16	Apr '14 - Mar 15
<b>Youth Sports Programs</b>		
Junior Hockey Sponsorship	0.00	500.00
MN Special Olympics	0.00	200.00
<b>Total Youth Sports Programs</b>	<u>0.00</u>	<u>700.00</u>
<b>Total Donations &amp; Sponsorships</b>	70,424.00	60,758.00
<b>Equipment &amp; Supplies</b>		
Goalie Equipment	404.99	500.00
Miscellaneous	1,037.77	0.00
Player Equipment & Supplies	84,007.94	69,896.55
Equipment & Supplies - Other	0.00	3,632.76
<b>Total Equipment &amp; Supplies</b>	<u>85,450.70</u>	<u>74,029.31</u>
<b>Ice Arenas</b>		
<b>Centennial Arena</b>		
In Season Ice	41,555.00	19,264.58
Off Season Ice	0.00	1,882.50
<b>Total Centennial Arena</b>	<u>41,555.00</u>	<u>21,147.08</u>
<b>Fogerty Arena</b>		
Academy Ice	28,744.17	17,510.00
Assessments	74,517.33	24,820.00
In Season Ice	164,931.25	154,512.14
Off Season Ice	14,697.50	23,140.00
Fogerty Arena - Other	0.00	4,125.00
<b>Total Fogerty Arena</b>	<u>282,890.25</u>	<u>224,107.14</u>
<b>NSC SuperRink</b>		
In Season Ice	197,745.00	213,255.00
<b>Total NSC SuperRink</b>	<u>197,745.00</u>	<u>213,255.00</u>
<b>Other Arenas</b>	360.00	330.00
<b>Total Ice Arenas</b>	<u>522,550.25</u>	<u>458,839.22</u>
<b>Officials, Referees, Evaluators</b>		
EMT Emergency Medical Services	2,012.50	1,110.00
Inhouse Youth Referee Program	45.00	2,880.00
League Scrimmage Referees	1,225.00	703.50
Tryout Evaluators	8,405.00	8,290.00
<b>Total Officials, Referees, Evaluators</b>	<u>11,687.50</u>	<u>12,983.50</u>
<b>Program Registrations</b>		
All Star & Selects Registration	0.00	300.00
Showcase Hockey	2,900.00	3,350.00
<b>Tournaments - Participant</b>		
Participant Regions & State	4,200.00	6,617.00
Tournament Entry - Participant	99,914.00	91,775.00
Tournament Gate Fee	6,952.00	6,290.00
<b>Total Tournaments - Participant</b>	<u>111,066.00</u>	<u>104,682.00</u>
<b>Program Registrations - Other</b>	550.00	450.00
<b>Total Program Registrations</b>	<u>114,516.00</u>	<u>108,782.00</u>
<b>Team Expenses</b>		
<b>Apparel</b>		
In-house Program	68.56	317.63
Jr Gold Program	5,325.00	7,667.49
Traveling Program	1,814.64	350.00
<b>Total Apparel</b>	<u>7,208.20</u>	<u>8,335.12</u>
Miscellaneous Team Expense	0.00	214.27
Team Event Participation	0.00	2,500.00
Travel & Transportation	-100.00	0.00
<b>Total Team Expenses</b>	<u>7,108.20</u>	<u>11,049.39</u>
<b>Tournament (Host)</b>		
Tournament Host Fees	775.00	0.00
Trophies & Engraving	0.00	111.41
<b>Total Tournament (Host)</b>	<u>775.00</u>	<u>111.41</u>

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
 April 2015 through March 2016

	<u>Apr '15 - Mar 16</u>	<u>Apr '14 - Mar 15</u>
Training & Development		
Coach & Parent Development	2,300.00	0.00
Goalie Development	18,072.50	18,800.00
Player Development	70,186.18	67,330.00
Practice Planning Software	0.00	173.40
<b>Total Training &amp; Development</b>	<u>90,558.68</u>	<u>86,303.40</u>
<b>Total QUALIFIED EXPENSES</b>	<u>982,278.08</u>	<u>884,836.66</u>
<b>Total Expense</b>	<u>1,166,406.48</u>	<u>1,183,793.07</u>
<b>Net Ordinary Income</b>	<u>46,627.53</u>	<u>-1,468.04</u>
<b>Net Income</b>	<u><u>46,627.53</u></u>	<u><u>-1,468.04</u></u>