

HARRIS BASEBALL SOFTBALL, INC.

Profit & Loss Prev Year Comparison

	Sep '18 - Aug 19	Sep '17 - Aug 18	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · PLAYER INCOME				
4005 · REC PROGRAM	59,895.00	58,085.00	1,810.00	3.1%
4010 · FALL BALL PROGRAM	0.00	50.00	-50.00	-100.0%
4020 · CLINICS	2,160.00	0.00	2,160.00	100.0%
Total 4000 · PLAYER INCOME	62,055.00	58,135.00	3,920.00	6.7%
4130 · TRAVEL PROGRAM INCOME	5,500.00	5,300.00	200.00	3.8%
4200 · ALL STAR INCOME				
4210 · BASEBALL	6,332.00	2,310.00	4,022.00	174.1%
4220 · SOFTBALL	910.00	1,941.42	-1,031.42	-53.1%
4225 · SOFTBALL SPONSORSHIP	750.00	0.00	750.00	100.0%
Total 4200 · ALL STAR INCOME	7,992.00	4,251.42	3,740.58	88.0%
4250 · SPONSORS & FUNDRAISING INCOME				
4300 · TEAM SPONSOR	19,025.00	16,550.00	2,475.00	15.0%
4400 · FIELD SPONSOR	3,000.00	2,350.00	650.00	27.7%
4500 · FIELD BANNERS	1,550.00	1,350.00	200.00	14.8%
4700 · FUNDRAISING	450.00	1,610.00	-1,160.00	-72.1%
4900 · GRANTS/DONATIONS	26,857.25	6,722.87	20,134.38	299.5%
Total 4250 · SPONSORS & FUNDRAISING INCOME	50,882.25	28,582.87	22,299.38	78.0%
4325 · TOURNAMENTS				
4860 · BASEBALL TOURNAMENT	4,100.00	0.00	4,100.00	100.0%
4870 · SOFTBALL TOURNAMENT	35,895.00	22,040.00	13,855.00	62.9%
Total 4325 · TOURNAMENTS	39,995.00	22,040.00	17,955.00	81.5%
4350 · OTHER INCOME/SALES				
4600 · EQUIPMENT/APPAREL SALES	3,991.49	3,315.00	676.49	20.4%
4800 · CONCESSION STAND SALES	43,541.50	41,229.06	2,312.44	5.6%
4805 · SALES TAX (INC IN CONCES SALES)	-2,811.03	-5,134.21	2,323.18	45.3%
4850 · FIELD RENTAL	400.00	0.00	400.00	100.0%
4950 · OTHER INCOME	280.00	1,245.00	-965.00	-77.5%
Total 4350 · OTHER INCOME/SALES	45,401.96	40,654.85	4,747.11	11.7%
Total Income	211,826.21	158,964.14	52,862.07	33.3%
Cost of Goods Sold				
5000 · CONCESSION FOOD/BEVERAGE	20,078.71	14,174.84	5,903.87	41.7%
5100 · REC UNIFORMS	14,361.98	13,956.16	405.82	2.9%
Total COGS	34,440.69	28,131.00	6,309.69	22.4%
Gross Profit	177,385.52	130,833.14	46,552.38	35.6%
Expense				
5200 · FIELD MAINTENANCE				
5210 · REPAIRS & SUPPLIES	8,698.42	11,470.18	-2,771.76	-24.2%
5215 · MOWING & FERTILIZATION	15,160.00	8,100.00	7,060.00	87.2%
5220 · WAGES - FIELD MAINT.	4,761.77	8,505.61	-3,743.84	-44.0%
5230 · FUEL	768.80	625.72	143.08	22.9%
Total 5200 · FIELD MAINTENANCE	29,388.99	28,701.51	687.48	2.4%
5300 · BASEBALL/SOFTBALL EXPENSE				
5310 · REC PROGRAM	2,548.16	7,260.81	-4,712.65	-64.9%
5420 · TRAVEL PROGRAM/TOURNAMENTS	1,441.23	2,008.43	-567.20	-28.2%
5440 · TROPHIES REC PROGRAM	2,379.81	2,544.26	-164.45	-6.5%
5445 · TROPHIES TRAVEL PRGM/TOURNAMENT	5,440.22	2,147.50	3,292.72	153.3%
Total 5300 · BASEBALL/SOFTBALL EXPENSE	11,809.42	13,961.00	-2,151.58	-15.4%
5500 · ALL STAR EXPENSE				
5510 · BASEBALL	6,445.00	1,336.00	5,109.00	382.4%
5520 · SOFTBALL	1,136.81	2,100.00	-963.19	-45.9%
Total 5500 · ALL STAR EXPENSE	7,581.81	3,436.00	4,145.81	120.7%
5600 · UMPIRES				
5604 · REC PROGRAM	11,179.20	9,375.00	1,804.20	19.2%
5625 · TRAVEL PROGRAM/TOURNAMENTS	18,039.40	13,124.00	4,915.40	37.5%
Total 5600 · UMPIRES	29,218.60	22,499.00	6,719.60	29.9%

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Profit & Loss Prev Year Comparison

September 2018 through August 2019

	Sep '18 - Aug 19	Sep '17 - Aug 18	\$ Change	% Change
5800 · PURCHASE SERVICES				
5830 · LEAGUE FEES	1,701.45	0.00	1,701.45	100.0%
6300 · FACILITY USE FEES	1,600.00	0.00	1,600.00	100.0%
7010 · WEBSITE	918.17	918.17	0.00	0.0%
7200 · BANK / MERCHANT / SERVICE FEES	4,200.21	4,266.95	-66.74	-1.6%
7600 · INSURANCE	13,339.46	13,034.90	304.56	2.3%
Total 5800 · PURCHASE SERVICES	21,759.29	18,220.02	3,539.27	19.4%
5900 · IMPROVEMENTS - PARK				
5910 · PARK IMPROVEMENTS	17,528.36	6,903.29	10,625.07	153.9%
6400 · BANNER/SIGN EXPENSE	1,870.00	2,650.00	-780.00	-29.4%
Total 5900 · IMPROVEMENTS - PARK	19,398.36	9,553.29	9,845.07	103.1%
6900 · CONCESSION EXPENSES				
6905 · NON-FOOD SUPPLIES	357.91	86.72	271.19	312.7%
6910 · MAINT./REPAIRS/SERVICES	371.59	1,186.37	-814.78	-68.7%
6915 · MERCHANT/SERVICE FEES- CONC	659.51	767.29	-107.78	-14.1%
6920 · WAGES - CONCESSIONS	12,186.62	13,235.21	-1,048.59	-7.9%
Total 6900 · CONCESSION EXPENSES	13,575.63	15,275.59	-1,699.96	-11.1%
7000 · ADMIN/OTHER EXPENSES				
6005 · DONATIONS	3,500.00	5,500.00	-2,000.00	-36.4%
6600 · PAYROLL TAXES	1,190.30	1,659.53	-469.23	-28.3%
7030 · OFFICE SUPPLIES	43.85	522.83	-478.98	-91.6%
7040 · POSTAGE	104.00	110.57	-6.57	-5.9%
7900 · LATE FEES/PENALTIES	-4.30	3,180.38	-3,184.68	-100.1%
Total 7000 · ADMIN/OTHER EXPENSES	4,833.85	10,973.31	-6,139.46	-56.0%
7700 · UTILITIES				
7710 · PORTABLE RESTROOMS	6,078.52	6,268.27	-189.75	-3.0%
7720 · ELECTRIC	3,120.15	3,512.20	-392.05	-11.2%
7740 · TRASH	1,430.97	1,737.55	-306.58	-17.6%
Total 7700 · UTILITIES	10,629.64	11,518.02	-888.38	-7.7%
Total Expense	148,195.59	134,137.74	14,057.85	10.5%
Net Ordinary Income	29,189.93	-3,304.60	32,494.53	983.3%
Other Income/Expense				
Other Income				
4100 · TRAVEL TEAM INCOME				
4110 · BASEBALL	15,553.00	27,517.69	-11,964.69	-43.5%
4115 · BASEBALL SPONSORSHIP	0.00	700.00	-700.00	-100.0%
4120 · SOFTBALL	41,253.23	46,421.16	-5,167.93	-11.1%
4125 · SOFTBALL SPONSORSHIP	5,430.00	250.00	5,180.00	2,072.0%
Total 4100 · TRAVEL TEAM INCOME	62,236.23	74,888.85	-12,652.62	-16.9%
Total Other Income	62,236.23	74,888.85	-12,652.62	-16.9%
Other Expense				
5450 · TRAVEL TEAM EXPENSES				
5451 · BASEBALL	16,537.38	29,947.21	-13,409.83	-44.8%
5452 · SOFTBALL	51,861.59	47,117.16	4,744.43	10.1%
Total 5450 · TRAVEL TEAM EXPENSES	68,398.97	77,064.37	-8,665.40	-11.2%
6200 · DEPRECIATION EXPENSE	16,530.69	5,760.00	10,770.69	187.0%
Total Other Expense	84,929.66	82,824.37	2,105.29	2.5%
Net Other Income	-22,693.43	-7,935.52	-14,757.91	-186.0%
Net Income	6,496.50	-11,240.12	17,736.62	157.8%

HARRIS BASEBALL SOFTBALL, INC.
Balance Sheet Prev Year Comparison

As of August 31, 2019

	Aug 31, 19	Aug 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000 · GENERAL FUND CHECKING xxx5582	20,819.87	8,441.01	12,378.86	146.7%
1020 · CONCESSION STAND xxx1771	10,428.09	4,179.10	6,248.99	149.5%
1025 · CONCESSIONS CASH DRAWER	378.61	404.79	-26.18	-6.5%
1030 · RYAN MORRIS FUND xxx2271	1,667.60	1,666.60	1.00	0.1%
1040 · CAMERON SNEAD FUND xxx2302	8,590.79	12,063.79	-3,473.00	-28.8%
1041 · NOLAN GERWELS FUND xxx2339	5,469.89	0.00	5,469.89	100.0%
1070 · TEAM ACCOUNTS				
HEAT MISFITS xxx5639	1,312.10	2,385.13	-1,073.03	-45.0%
OPEN xxx1908	2,637.69	1,382.75	1,254.94	90.8%
OPEN xxx1957	1.00	617.82	-616.82	-99.8%
OPEN xxx2339	0.00	1.00	-1.00	-100.0%
OPEN xxx2370	0.00	2.00	-2.00	-100.0%
OPEN xxx5460	2.00	217.22	-215.22	-99.1%
OPEN xxx5528	2.00	410.27	-408.27	-99.5%
PRIDE ANDERSON xxx2370	5.08	0.00	5.08	100.0%
PRIDE DRALLE xxx4511	2,650.20	296.20	2,354.00	794.7%
PRIDE FOSTER xxx2005	525.17	1,024.45	-499.28	-48.7%
PRIDE PETRAS xxx4545	205.65	264.64	-58.99	-22.3%
STORM STEWART xxx1916	378.55	2,000.87	-1,622.32	-81.1%
Total 1070 · TEAM ACCOUNTS	7,719.44	8,602.35	-882.91	-10.3%
Total Checking/Savings	55,074.29	35,357.64	19,716.65	55.8%
Total Current Assets	55,074.29	35,357.64	19,716.65	55.8%
Fixed Assets				
Property & Equipment				
1500 · EQUIPMENT	62,366.32	59,558.33	2,807.99	4.7%
1520 · BUILDINGS	126,097.51	126,097.51	0.00	0.0%
1530 · LAND IMPROVEMENTS	299,217.99	299,217.99	0.00	0.0%
1540 · LAND	27,000.00	27,000.00	0.00	0.0%
Total Property & Equipment	514,681.82	511,873.83	2,807.99	0.6%
1700 · ACCUM. DEPRECIATION	-476,346.33	-459,815.64	-16,530.69	-3.6%
Total Fixed Assets	38,335.49	52,058.19	-13,722.70	-26.4%
TOTAL ASSETS	93,409.78	87,415.83	5,993.95	6.9%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2600 · PAYROLL TAXES PAYABLE				
2610 · FEDERAL PAYROLL TAXES PAYABLE	165.46	546.66	-381.20	-69.7%
2620 · FUTA TAX PAYABLE	82.27	79.12	3.15	4.0%
2630 · STATE PAYROLL TAXES PAYABLE	0.00	80.71	-80.71	-100.0%
2640 · SUTA TAX PAYABLE	27.08	27.16	-0.08	-0.3%
2650 · COUNTY PAYROLL TAXES PAYABLE	0.00	43.71	-43.71	-100.0%
Total 2600 · PAYROLL TAXES PAYABLE	274.81	777.36	-502.55	-64.7%
Total Other Current Liabilities	274.81	777.36	-502.55	-64.7%
Total Current Liabilities	274.81	777.36	-502.55	-64.7%
Total Liabilities	274.81	777.36	-502.55	-64.7%
Equity				
3000 · UNRESTRICTED NET ASSETS	86,638.47	97,878.59	-11,240.12	-11.5%
Net Income	6,496.50	-11,240.12	17,736.62	157.8%
Total Equity	93,134.97	86,638.47	6,496.50	7.5%
TOTAL LIABILITIES & EQUITY	93,409.78	87,415.83	5,993.95	6.9%