



DYHA Board of Director Meeting Minutes

Wednesday 3/13/18; 7:30PM - 9:15 pm

Stone's Public House (Second Floor)

179 Main Street

Ashland, MA 01721

Meeting called to order at 7:30 PM

Attendees: Chris Merkle, Jason Breslau, Blake Lukis, Joe Barbieri, Travis Gross, Bill Gabriel, Cassandra Adams, Rob Harris, Laura Faken, Michelle Marzi, Phil Iantosca, Bernie Mitchell, Tom Maida, Chad Roberts, Josh Fournier, Sharon Remson

1. Prior Meeting Minutes Approval - The 4/26/18 Board Meeting Minutes were approved.
2. Timlin Race - The race organizers require a \$600.00 payment or equivalent contribution for a booth at this year's event. There has historically been no charge for the event. As a result the Demons will not participate this year.
3. Pee Wee Status at Northstar - Northstar notified the Demons at its annual meeting on 6/6/18 that there will only be eight PeeWee teams in the league this year thus limiting options for parity. The board considered three options for increased parity and overall better experience for membership.
 - a. Rearrange current "B" and "C" teams to create two even teams at Northstar.
 - b. Withdraw the "B" team from Northstar and place it in the Valley League.
 - c. Withdraw the "B" and "C" teams from Northstar and place them in the Valley League.There may be a financial penalty from Northstar for cancelling a team at this time. The board approved Option B with a vote of 11 Yes and 0 No.
4. Squirt Enrollment/Team Count - Currently there are 40 squirt players registered and assigned to one of four teams for the 2018-19 season. The board considered whether to reduce the number of teams to three to allow for more players on each team. Northstar currently has three squirt divisions. The board voted 11 yes and 0 no to reduce the number of teams to three.
5. Mite Team Alignment at Northstar - It was agreed that the Mite White Team will play in the upper development division for the first parity round. The black and red teams will play in the lower development division.
6. Goalie Discussion – PW gaps, Stop-it Planning - PeeWee A is in need of a goalie. The board will consider financial incentives if necessary to recruit a goalie. DYHA is currently registered for 2 sessions of Stop-it Goaltending Training. The board considered adding a third session but agreed that two is sufficient at this time.
7. Financial Update - The Treasurer presented a summary of the DYHA financial status for 2017-18 (Ref. Attachment A).
8. Development Program Update - The Development Director presented a summary of the development program status (Ref. Attachment B).



9. Board Position Seat Vote for Operating Year 6/30/2018 – 6/30/2019 - There were 16 DYHA members present for board voting. All new board members were voted into position by at vote of 16 yes and 0 no.

- Co-Presidents – Blake Lukis/Rob Harris
- First Vice President – Open
- Second Vice President – Laura Faken
- Treasurer – Bernie Mitchell
- Registrar – Michelle Marzi
- Skills and Development Coordinator – Josh Fournier
- Coaching Director – Chad Roberts
- Ice Coordinator/League Representative – Rob Harris
- Secretary – Sharon Remsen
- Program Director – Phil Iantosca
- Membership Director – Cassandra Adams
- Transition Director – Dave Grant
- Technology Directors – Tom Maida
- Assistant Technology Directors - Jason Breslau

Expanded Board

- Equipment Coordinator – Joe Barbieri
- Development Assistant – Travis Gross
- Assistant Registrar - Open

Demons Youth Hockey
2017 - 2018

Cash Basis accounting

Income

Total	227,151
Registration	219,966
Fundraising	7,185

Expense

Total	234,750
Ice / League Fee	213,000
Training	16,098
Overhead	5,652

Income / (Loss) (7,599)

Cash

Operating Acct	168,614	4/30/2017
Operating Acct	161,046	4/30/2018
	7,568	Diff
Operating Acct	196,328	6/12/2018
Savings & Guaniere	62,952	6/12/2018
Total Available Cash	259,280	6/12/2018

Prepaid	Nstar ice 2019	10,660
	Valley League	400
	Total Prepaid	11,060

Demons Youth Hockey Association

2017-18 Development Program

Annual Report

OVERVIEW

The biggest change for the 2017-18 Development Program involved hiring Do Work LLC to replace ProAmbitions for on ice instruction for LTS and LTH. The change in instruction company resulted in a saving of more than half the total cost for the 2016-17 season (\$11,280 vs \$4,500). The savings in hired on ice instruction allowed the Development Program to run at a slight profit of \$2,320.

Another positive change for the program involved simplifying the registration costs and options. In previous years multiple registration options were developed to front load money to the program earlier in the season. The options overly complicated the process and didn't draw the amount of attention due to payment issues. By adjusting the cost per session to \$120 for LTS, LTH and MOS the program was able to maneuver players from level to level based on their progress without issuing refunds or credits. As a result of not discounting full or half season programs, an increase of roughly \$3,000 was earned compare to last season.

Our on ice volunteer program was a great success this season with all 10 positions being occupied. On ice volunteers receive a 50% discount to help run drills during LTS/LTH/MOS. As a result 4 on ice coaches will be directly involved as coaches or assistant coaches at the Mite level for the 2018-19 season.

ITEM	2017-18 EXPENSES			DEVELOPMENT
	LTS	LTH	MOS	
Ice	\$ (4,410.00)	\$ (4,410.00)	\$ (2,940.00)	\$ (11,760.00)
Do Work*	\$ (2,250.00)	\$ (2,250.00)	\$ -	\$ (4,500.00)
Skating Aids	\$ -	\$ -	\$ -	\$ -
Jerseys	\$ (400.00)	\$ (400.00)	\$ (300.00)	\$ (1,100.00)
Registrations	\$ 8,880.00	\$ 8,280.00	\$ 2,520.00	\$ 19,680.00
Total	\$ 1,820.00	\$ 1,220.00	\$ (720.00)	\$ 2,320.00

DO WORK LLC

In addition to leading on ice activities for our LTS and LTH program, Do Work LLC was hired to provide mid-season skills instruction for our Mite, Squirt and PeeWee teams. Skills instruction was offered for 1 hour a week over the course of 10 weeks during normal practice hours. Mid-Season skills sessions cost \$7,000 for the season. Do Work will be returning for the 2018-19 season at the same cost as 2017-18.

SUMMER SKILLS

We've continued our relationship with DoWork LLC to offer Summer Skills for six weeks during July and August. Instruction will be offered in two, one hour sessions with players split based on age levels. Each hour is capped at 30 skaters. DoWork is charging DYHA \$2400 for the instruction. It will cost an additional \$2520 for ice time. DYHA will charge players \$130 for the skills session. If registration is maxed at 60 skaters, DYHA will see a profit of \$2880. Alternatively we would require 38 registrations to break even. As of 6/13/2018 Registrations: Session 1(22) ; Session 2 (3)

**Open to Bantam players????

**Cap Sessions at 20, thus only needing 2 Do Work instructors at \$150/hour = \$1800 (only 33 players to break even)

**Reminder Email