

Bethlehem Steelers Athletic Association
Board of Directors
Meeting Minutes
December 11, 2016

Opening Business:

1. Meeting called to order : 6:07 PM

2. Roll Call:

Dave Crim, President	PRESENT	Sarah Fontanez	PRESENT
Mike Hoffman, VP	PRESENT	Stacey Leibensperger	PRESENT
Gina Kostic, Secretary	PRESENT	Melissa Moran	EXCUSED
Jason Applegate, Treasurer	PRESENT	Stacy Rissmiller	PRESENT
		Sandy Yuhasz	PRESENT

Additional guests in attendance: Daria Johnson, Tierney Colwell, Marion Foster, Julius Detrixhe

3. Secretary Report (Gina)

Motion to approve minutes: 1st: Mike Hoffman 2nd: Stacey Leibensperger

4. Treasurer's Report (Jason)

Motion to approve report: 1st: Gina Kostic 2nd: Sandy Yuhasz

Topics of Discussion

- Arena Football – was voted in favor of having a team for the 2017 season
 1. Team can include children in 4th, 5th and 6th grades
 2. Sent out alert to receive a list of children interested in playing and individuals interested in coaching
- Off Site Storage – Jason or Dave to contact “My Box” to get information and pricing
 1. items: flag helmets, shoulder pads, uniforms, pom poms, and apparel
- Uniform Cleaning – Dave and Marion to talk to Panda Cleaners
- City turned down the proposal to pay for the fixing of our press box roof
- Equipment Returns – last call for late returns and for competition cheer returns
 1. Date: Sunday, December 18th from 10am to 12pm
- Organization/Coaching evaluations / feedback – Sarah to create a questionnaire on Survey Monkey to be sent out to the entire organization. Four categories: organization itself, snack stand, football and cheer
- League age and weight structure proposal
 1. We voted in favor of removing 115# (older/lighter exception) for 13 year olds and allow them to weigh up to 140 pounds like the 11 and 12 year olds, and also in favor of changing the age structure from Aug 1st to Jan 1st for the 140 pound team only

- Fundraising – new sponsor packet was created. Voting members also approved to hold “Game Day Sponsors” during home games in 2017
 1. January 18th – Sky Zone Event
 2. February – Bethlehem Steelers Restaurant Week
 3. March 11th – Comedy Show at the Palace Center
 4. April 22nd – Applebees Flapjack Fundraiser
 5. Working on a bowling event and cash bingo event

- Tentative Board Meeting Dates for the next 6 months
 - January 22nd
 - February 19th
 - March 19th
 - April 23rd
 - May 21st
 - June 11th

Future Activities, Times and Important Dates:

- Next Regular BSAA Board Meeting – January 22, 2017
 - Church of the Manger (1401 Greenview Drive, Bethlehem 18018)
- League Meeting – January 25th at 7:30 pm at Palmer

Motion to adjourn (time): 8:10 pm

Motion made by: Sarah Fontanez

Seconded by: Jason Applegate

Bethlehem Steelers Athletic Association

PROFIT AND LOSS

November 2016

	TOTAL
INCOME	
Banquet Ticket Sales	2,334.00
Event Hosting Income	1,800.00
Fundraising Income	2,695.00
Apparel Sales	1,275.00
Total Fundraising Income	3,970.00
Snack Stand Sales	5,784.00
Total Income	\$13,888.00
GROSS PROFIT	\$13,888.00
EXPENSES	
Apparel	2,551.15
Bank Charges	5.00
Calendar Payout	1,900.00
Cheer Competition	310.75
Fundraiser Expenses	260.66
Office & Admin Expenses	819.00
Referee Fees	1,600.00
Repair & Maintenance	32.21
Snack Stand Supplies	2,243.93
Unapplied Cash Bill Payment Expense	0.00
Uniforms	20.00
Year End Banquet	9,166.07
Total Expenses	\$18,908.77
NET OPERATING INCOME	\$ -5,020.77
NET INCOME	\$ -5,020.77