



Meeting Purpose: Budget Proposal

Meeting Date & Time: Saturday, October 12th, 2019 at 8:00am

Meeting Location: Colonial House –2315 Mount Rushmore Rd, Rapid City, SD 57701

Participants:

<input checked="" type="checkbox"/> Mary Drumm	<input type="checkbox"/> Scott Owens	<input checked="" type="checkbox"/> Zach Hockert	
<input checked="" type="checkbox"/> Caleb Arceneaux	<input type="checkbox"/> Bret Oleson	<input type="checkbox"/> Mark Benson	
<input checked="" type="checkbox"/> Corey Whalen	<input checked="" type="checkbox"/> Jackie Mann	<input checked="" type="checkbox"/> James White	
<input checked="" type="checkbox"/> Chad Vickers	<input checked="" type="checkbox"/> Dan Laughlin		

Topic	Owner	Discussion
Pros/Cons last season	Mary	<p>Pros</p> <ul style="list-style-type: none"> • Home Tournament went great. <p>Cons</p> <ul style="list-style-type: none"> • Outside perception of BHLA due to scheduling problems that were not the associations fault. • Didn't raise enough money • Field maintenance quality was poor and costly.
2020 Strategic Initiatives	Mary	<p>Operational:</p> <ul style="list-style-type: none"> • Meeting planned with Dakota fields director to discuss the possibility of moving from Star of the West to Dakota Fields. • Jersey's will now be included in registration costs. Discussed selling the old jerseys. James presented jerseys and initial estimate from A&J screen printing. James will continue to work with A&J on possible sponsorship and jersey options. Jackie presented online jersey options and will present a sample at a future board meeting. • Sports Engine vs. League Athletics web hosting <p>Financial:</p> <ul style="list-style-type: none"> • Jackie would like to sell candy bars to raise funds. Jackie has the company information and will order the candy bars. The money is split 50/50 between BHLA and the candy supplier. No money is required up front, the 50% due to the supplier is due after 30 days. • Caleb motioned to buy 100 boxes of candy bars for fundraising with the intent to purchase additional



		<p>boxes at registration. Dan seconded the motion. The motion carries, Corey abstained.</p> <p>Public Relations/Marketing</p> <ul style="list-style-type: none"> Contact news outlets to highlight achievements of players with the hope it will bring positive exposure to the sport/association.
Budget	Mary	The group created a budget proposal (Mary circulated to board via email).
Review Registration Draft Policy	Mary	Set tentative fee schedule for each division including registration fee increase for jerseys and expenses.
Coaching clinics/certification	Mary	Discussed the possibility of paying coaches in lieu of reimbursements to offset travel/certification/other costs incurred by coaches.
Ref clinic – discussion with officials association	Mary	Corey to submit a Ref clinic application for boys and girls teams. Corey would like to have this clinic scheduled when BHLA meets with the officials association.
Review Volunteer Policy Draft	Mary	
Concussion protocol	Mary	

Action Items:

New or Pending Action Items	Assigned to	Due Date
Jackie to order 100 boxes of chocolate for fundraiser.	Jackie	Want to sell prior to Halloween.