

Fairfax Home School Athletic Association



Solicitation script for donations

Good day Sir (Ma'am), my name is _____

I'm representing the Fairfax Home School Athletic Association. FHS is a volunteer-driven not-for-profit organization providing competitive athletics to home schooled students. We field Varsity, Junior Varsity and Middle School teams in many sports (*hand glossy card and sponsorship material to business owner*). FHS provides high quality instruction and coaching and consistently places teams at or near the top of our league tournaments. Several FHS athletes have also gone on to participate at the collegiate level.

Facility, referee and tournament fees often make the total cost of participation too high for some families. Would you consider a tax-deductible donation to FHS to help with these costs? A donation of any amount would be a much-appreciated investment in our youth and provide an opportunity to experience the life lessons that come through participation in a competitive athletics program.

Donations can be made online via the "DONATE" button on the FHSAA web site (<http://www.fhs-aa.com>) or by mailing a check to FHSAA, P.O. Box 576, Fairfax, VA 22038.