

SACRAMENTO LACROSSE BOARD MEETING

Sept 10, 2019 @ 7PM

Ann Casentini's Residence

MEETING MINUTES

In Attendance

Cathy Reed (President)
Ann Casentini (Girls' Rep)
Tyler Reed (Boys' Rep)
Kathi Shelley (Registrar)
Larry Wong (Treasurer)
Nicole Alyanakian (Fundraiser)
Rose Greenhalgh
Randall Mullan

Not in Attendance

Bill Munoz
Brian Quinn (Webmaster)
Monty Hisaw

Vote in Minutes

Vote re July/Aug Minutes deferred

Financials (presented by Larry Wong)

2018-19 Actuals to FY ending Aug.31, 2019:

- Total Income \$76.7k
- Total Expenses (\$80.2k)
 - Seasonal Expenses (\$60.2k)
 - Coaches' Expenses (\$1.0k)
 - Admin Expenses (\$18.4k)

- Ending Cash Balance \$20.8k

2019-20 Forecast

- Forecast 2019-20 Ending Cash Bal. \$5.8k
- Recommendations for 2019-20 forecast:
 - Add \$1,200 for JV team (Tyler to coach)
 - Forecast \$400 for equipment
- Larry provided financial assumptions for 2019-20 boys and girls teams.
- Assumed registration total: 171 players @ \$251 = \$43k.
- Rough estimate of impact on forecast budget of including an extra team: e.g., 18 kids: \$5,100 registration minus \$2,700 expenses = \$2,400 budget improvement.

Registration Fees for 2020 Season

MOTION to approve the following fee changes:

- 10U: \$205 per player (prev. \$200); non-10U: \$310 per player (prev. \$295).

- **MOTIONED-ANN / SECONDED-TYLER / AYES-6 / NAYS-0 / ABSTENTIONS-0.
MOTION APPROVED**

Agreement to include ability to pay online - such payments will be subject to a modest "conversion fee".

Agreement to "tier" the registration fees as follows:

- \$310 for "Early Registration";
- \$360 for Registration after date to be specified (i.e., date 2 wks prior to NCJLA team reg'n deadline).

Other Items (Cathy)

Assume same uniforms and spirit wear as last year.

PLL Watch Parties - not great turnout from Sac; better for Folsom and Woodcreek.

PLL Player Tour - would be in Folsom; SacLax won't be involved as event is not aimed a growing lax.

Short debrief re Docent's Conference.

Vote for lights rental - motion previously passed electronically.

Upcoming Delegates Meeting - items of note:

- Will run fewer Jamborees this year;
- Will offer per-game fee (versus all-or-nothing fee);
- Need to register **potential** teams.

Lacrosse Fanatic's new set-up - "Goal Line":

- Pay up-front membership fee and receive discounts on purchases throughout the year.
- **MOTION** to ask LF to extend their offer until our registration begins and for one week in January, post parent meeting.
- **MOTIONED- [] / SECONDED- [] / AYES-6 / NAYS-0 / ABSTENTIONS-0.
MOTION APPROVED**

Fall-ball Teams

- U14, JV and Varsity teams -- practices Thursdays / games Sundays

Off-season Open Training Sessions

- Boys' lax, to be led by Tyler
- Tue / Wed / Fri - 4:00-5:30pm
- Beginning Oct.1 for 10 weeks (excl. Thanksgiving week)

- \$15 per session, or volume discount.
- **MOTION to approve Tyler proceeding with this offering. MOTIONED- CATHY / SECONDED-ANN / AYES-6 / NAYS-0 / ABSTENTIONS-0. MOTION APPROVED.**
- Note: need to set up registration - all participants must be insured (i.e., possess USL Memberships)

- **MOTION to have a girls equivalent. MOTIONED- ANN / SECONDED-TYLER / AYES-6 / NAYS-0 / ABSTENTIONS-0. MOTION APPROVED**

Practice fields for Spring season - aim to have the same as last year.

Meeting adjourned