

	A	B	C	D	AA	AB	AD	AE	AF
1					Actual	Budget	Actual	Budget	
2					2016-2017	2017-2018	2017-2018	2018-2019	2018 Budget Commets
3				Rower count	100	100	89	90	
4				Ordinary Income/Expenses					
5				Income					
6				Away Regattas					
7				Nationals	-	10,800	-	10,800	
9				Stotesbury (historical Manny Fl	10,000	-	10,066	10,000	actual 31 rowers x \$250 + family hotel & food: budget for 36 rowers
14				Total Away Regattas	10,000	10,800	10,066	20,800	
15									
16				Donations					
17				Misc	2,650	-	61	-	workers comp credit
18				Athletic Boosters	-	2,000	2,000	3,000	
19				Total Donations	2,650	2,000	2,061	3,000	
20									
21				Fees					
22				Rower Fees	60,580	80,000	71,645	72,000	\$800/rower: \$3,085 awarded in scholarships
23				Points	2,325	2,000	4,712	2,000	
25				Scholarships	-	-	-	-	
26				Total Fees	62,905	82,000	76,357	74,000	
27									
28				Fundraising Income					
29				Tag Day	19,420	19,000	16,696	19,000	
31				Bridal Show	3,251	3,000	3,805	3,000	
33				Uniforms, Novice	5,040	5,000	4,380	5,000	novice and returning
34				Spirit Wear	687	500	-	-	they pay directly
35				Scrip sales	16,063	20,000	2,509	3,500	current net value 3571
36				Plant Sale	1,200	2,000	-	2,000	
37				Magnets	1,312	800	1,038	1,500	sell 100 crew magnets?
38				Presto Pay	1,250	1,000	1,006	1,000	
42				5 K Run	8,842	10,000	6,601	5,000	
43				Letter Writing	14,202	20,000	22,880	20,000	

	A	B	C	D	AA	AB	AD	AE	AF
1					Actual	Budget	Actual	Budget	
2					2016-2017	2017-2018	2017-2018	2018-2019	2018 Budget Commets
46				Amazon Smile	90	40	30	30	
51				Ornaments	180	-	-	-	
53				Fundraising Other	2,000	1,000	-	-	
54				Restaurant Days	309	600	107	600	Brion's grill Net \$1020-\$913
55				Total Fundraising	73,846	82,940	59,052	60,630	
56									
57				Misc Income					
58				Proceeds from sale of	-	6,000	4,800	700	sell 1 motor, and a 4
59				Interest Income	32	50	12	-	
62				Uniform, inventory sale	-	-	-	-	
63				Miscellaneous Income	2,824	-	4,449	1,500	actual=home food tent to date 4/26=1573; credit for merchant fraud 1,382 + 1,494 halal guys
64				Total Misc	2,856	6,050	9,261	2,200	
65									
66				Uncategorized income	-	-	-	-	
67									
68				Total Income	152,257	183,790	156,797	160,630	
69									
70				Cost of Goods Sold					
71				Shipping	(97)	(100)	(17)	-	
72				Cost of good sold (other)					
73				SCRIP	(15,120)	(15,000)	(1,632)	(3,290)	avg 6% profit
77				Other/Great Lakes					
78				Total Cost of Goods Sold	(15,217)	(15,100)	(1,649)	(3,290)	
79				Reconciliation discrepancies	-	-			
80				Gross Profit	137,040	168,690	155,148	157,340	
81									
82				Expense					
83				Equip					
84				Maintenance	5,974	5,000	4,000	5,000	shed etc.: Not invoiced yet for motors, est 2k; budget 2 new motors

	A	B	C	D	AA	AB	AD	AE	AF
1					Actual	Budget	Actual	Budget	
2					2016-2017	2017-2018	2017-2018	2018-2019	2018 Budget Commets
85				Equipment Purchase	19,939	-	244	8,000	shoes,oars,ergs
86				Equipment Transport	1,200	2,500	900	1,500	
87				Fuel	500	500	450	500	
88				Other	-	-	-	6,000	renting 2-4s
89				Total Equip	27,613	8,000			
90									
91				Loans (Capital Outlay)					
94				Tier I shell 3 loan pa	-	12,100	12,870	9,760	girls 1v shell
95				Tier 1 shell 2	-	-	-	-	
97				Interest (Boat Payment)			296	1,182	
98				Total Loan	-	12,100	13,166	10,942	
99									
100				Fundraising Expense					
101				Tag Day	2,376	2,400	987	1,800	
102				Uniforms gifted	210	-	105	210	
103				Spirit Wear	280	300	-	-	
104				Plant Sale	960	1,600	-	1,600	80% of income
105				Magnets	-	-	1,024	500	order 200 crew magnets?
106				5K Run	4,660	2,500	3,299	2,000	
110				Letter Writing	419	400	750	750	
113				Ornaments	-	-	-	-	
115				Other	4,897	5,000	7,932	5,000	uniform order
116				Total Fundraising Expens	13,802	12,200	14,097	11,860	
117									
118				Regatta					
120				Nationals	-	14,400	-	14,400	
123				St. Andrews	-	4,000	-	-	
127				Stotesbury			15,075	15,000	actual=3 8s + family rentals: est 4-8s
128				Manny Flick	14,473	17,000	-	-	
130				Entry Fees - VASRA	3,728	3,700	2,700	3,200	2017=\$2660

	A	B	C	D	AA	AB	AD	AE	AF
1					Actual	Budget	Actual	Budget	
2					2016-2017	2017-2018	2017-2018	2018-2019	2018 Budget Commets
131				Misc - Team events	920	1,000	1,845	2,000	300 intro to crew, mtgs, 1,545 states party
133				Home Food	2,507	1,600	3,500	3,000	
134				Total Regatta	21,628	41,700	23,120	37,600	
135									
136				Payroll Expense					
137				Coach Salary	52,750	54,750	54,000	54,000	
139				VA Unemployment Expens	4,128	4,500	4,222	4,500	payroll taxes total
140				Social Security Expense					
141				Medicare Expense					
142				Federal Unemployment					
143				Total Payroll Expense	56,878	59,250	58,222	58,500	
144									
145				Other Expenses					
146									
147				Bad Debt Expense	-	-	-	-	
148				Bank Fees	-	100	43	100	
150				Board	1,489	1,500	1,582	1,500	intuit, supplies
151				VP Membership	-	-	-	-	
152				Legal & Accounting	2,425	2,500	3,000	2,500	tax accountant
153				Ronin Fees	2,242	1,500	166	200	intuit fees
154				License & Registration	116	125	54	100	boat reg
156				Dues & Registrations	2,325	2,500	2,428	2,500	USRowing,vasra etc
157				Scholarship	1,200	1,500	-	-	3,085 awarded
158				Promotion	59	100	-	100	
159				Coach Training & Trave	460	2,000	660	2,000	
162				Consultants/training	-	500	-	1,500	
163				Coach unif/allotment	1,909	1,050	243	1,500	
164				Spring Break	822	1,000	1,050	1,000	
165				Insurance					
166				Liability	-	-	-	-	included in us rowing fee

	A	B	C	D	AA	AB	AD	AE	AF
1					Actual	Budget	Actual	Budget	
2					2016-2017	2017-2018	2017-2018	2018-2019	2018 Budget Commets
167				Directors	895	895	895	895	
168				Inland Marine	7,203	7,200	4,550	4,500	
169				Workers Comp	955	2,500	805	900	
170				Catastrophic ins. Fr	425	650	455	500	
171									
172				Booster Fee	2,800	2,500	2,125	2,500	
173				Storage	9,570	10,000	10,563	10,000	
174				Transportation	917	1,500	1,690	1,500	shuttle buses
175				Misc					
176				Website	209	200	212	200	ipower fees
177				Postage	251	300	200	200	po box
178				Coach/Captain Gifts	1,150	1,150	1,150	1,150	
179				Swim Test	217	220	223	220	
180				EOY Picnic	363	500	650	650	estimate,688 last year
181				Misc	1,180	1,200	-	1,000	
182				Reconciliation Discrepancies					
183				Total Other Expenses	39,182	43,190	32,744	37,215	
184									
185				Total Expenses	159,103	176,440	141,349	156,117	
186									
187				Net Ordinary Income	(22,063)	(7,750)	13,799	1,223	
188									
189				Other Income					
190				Miscellaneous					
191				Donna Everett Memorial Fund Donations					
192				Income for Capital Fund					
193				Erg Rentals	2,400	3,000	480	500	
194				OBC Donation	-	-	-	-	
195				Boat Rental Income	-	-	-	-	
196									

	A	B	C	D	AA	AB	AD	AE	AF
1					Actual	Budget	Actual	Budget	
2					2016-2017	2017-2018	2017-2018	2018-2019	2018 Budget Commets
197				Total Other Income/Restr	2,400	3,000	480	500	
198									
199				Net Income	(19,663)	(4,750)	14,279	1,723	