

Below are the answers to some of the common questions we received in the survey. We hope this information helps your organization plan for any Summer or Fall fundraising campaigns. As always, if you have any questions or would like additional information, please give us a call. We are always happy to help.

Question: If I use FootballMania, what will happen if games are postponed or canceled?

Answer: We have an NFL delay/cancellation contingency plan.

As of right now the NFL plans to start its season on time and play a full 17 week schedule. But we realized things can change. If the NFL season is delayed or changes, then we will implement our contingency plan to calculate winners and award prize money during any missed weeks. If the NFL pushes back the season but plans to play all games, then we will adjust our schedule accordingly and calculate winners on the new dates provided by the NFL. If the NFL plays fewer than 17 weeks, then we will calculate the winners for any canceled weeks by using the scores from a random week in a prior season. The total number of winners, prize money awarded, and odds of winning will not be affected by any schedule changes. All promised prize money will be paid.

Question: Is the FootballMania 10 Week fundraiser a good option this year?

Answer: FootballMania 10 Week begins later in the year and is also a great option!

If you have any concerns about the NFL season's start date, you may want to use our FootballMania 10 Week game which begins at the end of October and runs the last 10 weeks of the NFL season. The start date for this game is much less likely to be affected by any NFL schedule changes. In addition, FootballMania 10 Week actually has more winners and slightly better odds of winning compared to our 17 Week game. 10 Week tickets are ready now for print as well.

Question: During this time of social distancing, can I sell tickets online?

Answer: Yes, selling Electronic Tickets is a fantastic way to raise money during this unique and challenging time.

To sell eTickets in general, you will simply log into your account (after signing up and receiving your login information) and click on the "Sell eTickets" tab at the top and follow the instructions to get started. There you will be able to set up your eTicket webpage and obtain your organization's general link that people can click on to make a ticket purchase online on behalf of your organization. If your organization needs to track sales by individual seller, then you would simply log into your account and click on the 'Invite Sellers' link under the 'Sell eTickets' tab at the top. There you will find the 'Registration' link that you can send out to your sellers, asking them to register themselves as a seller, so that they can then send out their own personal link to their friends and family asking them to purchase a ticket online on behalf of your organization. By doing that, these sales get tied to that exact seller and to your organization as well.

Question: How do Electronic Tickets (eTickets) get activated and how do the finances work?

Answer: The eTicket activation process and finances are easy.

eTickets are separate from your paper ticket sales and all eTickets are automatically activated at the time of purchase. There is nothing else you need to do to activate an eTicket. Also, you will be sent a confirmation email each time someone makes an eTicket purchase on behalf of your organization and you will be able to download a summary of your eTicket purchases at any time. Regarding the finances of eTickets, when we invoice you at the start of the fundraiser, you will see your eTicket credit offset the amount you will owe us for the fee for each ticket/eTicket that you've

activated. That is the same time at which you will then be able to electronically pay your invoice. Finally, all eTicket prize money winner payments are handled the same way as paper ticket prize money payments, we pay your organization the prize money to pay to your winning game card holders directly.

Question: Can I sign up and sell ONLY eTickets this upcoming season?

Answer: Yes! Follow these simple instructions if you want to sell ONLY eTickets this upcoming season (and NO paper tickets).

When you go through the signup process, please select 100 paper tickets to purchase and then use **eTixOnly** in the promotion code when you order your tickets. Even though you selected 100 paper tickets to purchase, the **eTixOnly** promo code will not actually print any and will not charge you for those 100 tickets. Note however, there will still be a \$20 set up fee to process your order and get you in our system to use the fundraiser and you will pay that fee during the signup process. Once you go through the signup process, then we will get your organization registered in our system and send you your login information. Right after you receive your login information you may log into your account and begin selling tickets online.