



Happen Business Case Study

Safety & Rescue Equipment

BUSINESS CLIMATE:	EXPERIENCING EXPONENTIAL GROWTH
CHANGE CATALYST:	POOR LABOUR AND PROJECT TRACKING
SOLUTION:	JIM2 BUSINESS ENGINE
JIM2® EDITION:	PREMIUM EDITION + TAILORED OPTIONS



Jim2® Puts Safety & Rescue Equipment in Safe Hands

Safety & Rescue Equipment Pty Ltd is a division of Safety & Rescue Australia Pty Ltd and specialises in height safety, confined space and rescue. For more than a decade, Safety & Rescue Equipment has continued to strengthen its position as a market leader in this field.

Based in Western Australia, Safety & Rescue Equipment supplies a diversified range of equipment, and sources the best equipment for any related hazard. The team at Safety & Rescue Equipment is dedicated to specialist safety products and providing reliable, accurate advice.

Facing Challenges

Safety & Rescue Equipment previously used two different accounting programs. To manage their business using these systems, Safety & Rescue Equipment staff found it difficult to locate information when tracking projects and labour. With its business experiencing exponential growth, Safety & Rescue Equipment's operational and administration systems were failing to meet the demands of an increasing customer base.

Searching for a System to Help

As a result of these shortcomings, the management team decided to search for a reliable business system which could handle the needs of a growing business. Safety & Rescue Equipment needed one piece of software that could enable staff to locate information quickly and easily, and instantly create accurate reports in real time.

After assessing several options, and seeking advice from a business coach, Happen Business' Jim2 Business Engine was the only system which addressed all of Safety & Rescue Equipment's needs across accounting, business workflow and reporting.

"It was a team decision to implement Jim2," said Roger Jones, Manager at Safety & Rescue Equipment. "Our previous system didn't integrate with other systems, particularly Windows-based systems. Jim2 did what we needed it to do."

"With Jim2 our administration time has been cut by 50%, allowing our staff to focus on the important things such as electronic services and marketing. The software has paid for itself in the first 12 months."

ROGER JONES
MANAGER
SAFETY & RESCUE EQUIPMENT



Designed, Developed & Supported in Australia, Jim2® Business Engine is a complete business solution to manage every aspect of your workflow cycle and solves the growing pains of small to medium Australian Businesses.

CONTINUED OVERLEAF →

"As a small business, migrating to new accounting software can be daunting. However, Happen Business' implementation team ensured that the process did not cause any disruption to the company. and we are very happy with the customer care we received from Happen Business."

ROGER JONES
MANAGER
SAFETY & RESCUE EQUIPMENT

Swift Implementation

Jim2 was implemented within a week, and the Happen Team ensured that the process did not cause any disruption to the company. Immediately, Safety & Rescue Equipment could see its job flow, stock accounting and reporting was now streamlined and accurate. The integrated system provided a clear window into staff uptime, stock control and customer services.

In particular, Jim2 Business Engine has enabled Safety & Rescue Equipment to produce accurate and real-time reports. The ability to record and review information instantly has enabled Safety & Rescue Equipment to accurately plan for the future and look to continue growing its customer base nationwide.

"Jim2® delivers what we need for the company to progress into the future with confidence."

ROGER JONES
MANAGER
SAFETY & RESCUE

Key Benefits

- Cut administration by 50%, enabling staff to focus more resources on growing the business
- Produced accurate real-time reports via email
- Streamlined business workflow so information can be located quickly and easily
- Future-proofed the business for further growth



HAPPEN BUSINESS IS A 100% AUSTRALIAN OWNED AND OPERATED COMPANY

P +61 2 9570 4696 **E** info@happen.biz
F +61 2 8569 1858 **W** www.happen.biz

Jim2[®]
BUSINESS ENGINE



Happen
BUSINESS

Jim2® is a registered trademark of Happen Business Pty Ltd.