



FIBER CONNECT LATAM 2019

25-27 March • World Trade Center • São Paulo, Brazil

SPONSOR CONTRACT

All future correspondence, including booth confirmation and invoice, will be sent to the contact information below.

Company Name *as it should be listed in conference materials*

Contact Name

Address

Title

City State/Province

Phone Email

ZIP/Postal Code Country

Company Website

Sponsor Packages

- Gold Sponsor with 3m x 3m Stand Package \$10,500
- Platinum Sponsor with 3m x 6m Stand Package \$15,500
- Diamond Sponsor with 6m x 6m Stand Space \$20,000

NOTE: All gold and platinum sponsors are **REQUIRED** to use the provided hard wall stand for this event. Please initial below to indicate you will comply with this rule.

Initials

Date

Booth Location Preferences

1st Choice _____ 2nd Choice _____ 3rd Choice _____

À La Carte Opportunities

List the opportunities you wish to purchase.

_____ = \$ _____

_____ = \$ _____

Payment Information

Total Partnership Investment (in USD) = \$ _____

Payment Type: Check Wire Transfer

Partner Acknowledgement

We, the undersigned company, acknowledge at the time of signing that we are a current Fiber Broadband Association LATAM member. We understand that in order to sponsor Fiber Connect LATAM 2019, we must be a current member in good standing. In the event our membership expires, prior to the event, we agree that we will renew our membership to remain "current." We understand that we will be invoiced for our Fiber Connect LATAM 2019 renewal and agree to pay this in full immediately or risk being released from our 2019 sponsorship. We also agree that by signing, if we do not renew and pay for our Fiber Broadband Association LATAM Chapter membership, even if released from sponsorship, we will still responsible for the total sponsorship as stated on our signed contract.

Signature

Date

Sign, scan and return this contract to eaguirre@fiberbroadband.org
Upon receipt, you will receive a confirmation with invoice and payment details.

RULES AND REGULATIONS

All sponsorships must be paid in full on the date(s) designated in this Contract. Securing this event sponsorship follows receipt and acceptance by the Fiber Broadband Association of a duly submitted Sponsorship Contract plus 100% payment or thereof based on deposit schedule. If a Sponsor fails to make payment or fails to fulfill the Contract in any way, all rights of Sponsor shall be forfeited and the Fiber Broadband Association shall retain all monies paid on the Contract as damages for breach hereof. In this, the Fiber Broadband Association may recall and resell said Sponsorship. The sponsor hereby agrees to be bound by the "Rules and Regulations" in this document.

1. Payment of Space

50% of sponsorship is due with application with the remaining 50% due by January 31, 2019. Applications submitted after January 31, 2019 must be accompanied by 100% payment in full of sponsorship charge. Applications received without such payment will not be processed nor will sponsorship benefits be fulfilled until payment is made.

2. Cancellation and Refunds

All requests for cancellation of sponsorships must be received in writing. Cancellations made in writing between contract date and January 31, 2019 will be refunded 50% deposit. Cancellations after January 31, 2019 are not eligible for a refund.

3. Sponsorship and Assignment of Location

Whenever possible, exhibit location assignments will be made by the Fiber Connect LATAM 2019 in keeping with the preferences as to location requested by the sponsor. The event organizer, however, reserves the right to make the final determination of all space assignments in the best interest of the conference.

4. Use of Space, Subletting of Space

No sponsor shall assign, sublet or share the space allotted with another business or company. Sponsors are not permitted to feature names or advertisements of non-sponsoring manufacturers, distributors or agents in the sponsor's display, parent or subsidiary companies excepted. No company or organization not assigned display space will be permitted to solicit business within the Display Areas.

5. Booth Construction

All gold and platinum sponsors must use the provided hard wall stand. The Fiber Broadband Association LATAM Chapter is working with a local contractor for booth construction in São Paulo. Please contact Kristen Finnegan, at KFinnegan@fiberbroadband.org, for more information.

6. Registration of Visitors

The Fiber Broadband Association shall have sole control over admission policies at all times. All persons visiting the conference session rooms and the display area as well as sponsor personnel shall be required to register and wear an appropriate badge while in attendance.

7. Damage to Venue Property

Sponsor is solely liable for any damage caused to building floors, walls, or columns, or to standard stand equipment, or to other sponsor's property. Sponsor may not apply paint, lacquer, adhesives, or other coating to building columns and floors or to standard stand equipment. The cost of repairing any damage caused by the Sponsor, its employees, representatives or agents to the property of others and Facility shall be the sole responsibility of the Sponsor.

Nothing will be posted on, tacked, nailed, screwed, or otherwise attached to the columns, walls, floors, ceiling, furniture or property of others or the display area.

8. Security

Event organizer will provide overnight security guard service when the display area is closed and will exercise reasonable care for the protection of sponsors' material and display. Beyond this, the Fiber Broadband Association LATAM Chapter, and its staff, officers/membership, and Event organizer separately or collectively, cannot accept responsibility for any damage to or for the loss or destruction of a sponsor's display, or for the property of a sponsor, his agents or employees either from fire, theft or accidents or other causes, or injury to his person resulting from any cause. All claims for any such losses, damage or injury are expressly waived by the Sponsor.

Sponsor accepts that Event organizer/ Fiber Broadband Association LATAM Chapter may take actions to maintain attendee security. Show management/Fiber Broadband Association has sole discretion in taking such action and cannot be held responsible for maintaining Display access, for economic losses, or for damage or loss of Sponsor's property, as a result of any action taken by Event organizer/ Fiber Broadband Association in furtherance of Event and display area security.

9. Operation of Displays

Event organizer reserves the right to restrict the operation of, or evict completely, any display which, in its sole opinion, detracts from the general character of the display area as a whole. This includes, but is not limited to, a Stand which, because of noise, flashing lights, method of operation, display of unsuitable material, is determined by event organizer to be objectionable to the successful conduct of the display area as a whole. All demonstrations or other promotional activities must be confined to the limits of the display space. No nails or screws may be driven into the floor. No damage of any nature may be done to the carpets, tables, chairs or to any part of the display area. Sponsor will be responsible for any damage. All aisles must be kept clear of displays, sponsor materials, equipment, etc. All decorations, drapes, signs, banners, acoustical materials, hay, straw, moss, split bamboo, plastic cloth, and similar decorative materials shall be flame retardant. Canvas, cloth, cardboard, leaves, or similar combustible materials shall be completely flame retardant. An official fire resistance certificate must accompany all materials. For distribution purposes, no food, beverages (including alcohol), candy, vending machines, souvenirs, sundries or other such items will be allowed in the display areas except those displays for which proper space has been applied and confirmed by the Fiber Broadband Association.

RULES AND REGULATIONS (continued)

10. Shipping

Due to limited storage at the event hotel, shipments that arrive at the Facility earlier than one (1) day before the day of move-in (March 25, 2019) may be refused by the hotel, at the Sponsor's expense unless prior arrangements have been made with the Fiber Broadband Association in writing. Hotel employees are not authorized to receive, pay and sign any customs documents/materials. The name of the person receiving the shipment must be there to sign and receive packages

11. Insurance/Indemnification

The Sponsor understands that neither the Fiber Broadband Association, nor the Facility maintains insurance covering the sponsors' property and it is the sole responsibility of the Sponsor to obtain such insurance.

12.1 Indemnification

The Sponsor agrees to indemnify and hold harmless the Fiber Broadband Association, its officers, agents and employees and Indemnitees from and against any and all liabilities, damages, actions, costs, losses, claims and expenses on account of personal injury, death or damage to or loss of property or profits arising out of, or resulting from any act, omission, negligence, fault or violation of law or ordinances by the Sponsor. Further, the Sponsor shall defend, indemnify, and hold harmless the Indemnitees, from any and all claims, damages, suits, costs, expenses in any way resulting from, or arising out of, directly, or indirectly, Sponsor's operations in connection with its use or occupancy or any portion of the leased facilities including, but not limited to, acts of commission or omission of employees, representatives or agents of the Sponsor, to the extent that the party seeking indemnification did not act as the intervening cause of or by Sponsor.

12.2 Force Majeure

The Fiber Broadband Association may suspend or cancel obligations under this Agreement with no penalty if such obligations are delayed, prevented or rendered impractical by any of the following events to the extent that the Conference is cancelled: Fire, flood, riot, hurricane, earthquake, tornado, civil commotion, insurrections, acts of God, labor disputes or strikes at the event facility, war on United States or Brazilian soil, shortage of, or inability to obtain materials, supplies, utilities or equipment, and/or curtailment of transportation, which makes it inadvisable or impossible to execute the Fiber Connect LATAM 2019 as planned and/or scheduled. In the event of any one or more of such reasons/situations, the Fiber Broadband Association, its contractors, agents, employees and/or vendors will not be held responsible for the delay of, or failure to perform their obligations under this Agreement. Further, Sponsor is entitled to receive a refund of any sponsorship fee (s) already paid space, minus any direct expenses incurred by the Fiber Broadband Association. In the event that the Fiber Connect LATAM 2019 is rescheduled, all benefits as originally agreed shall be in effect, any/all sponsorship fee(s) already paid shall be applied to the rescheduled Conference and any/all sponsorship fee(s) not yet paid would be due to the Fiber Broadband Association.

12.3 Compliance with Law

The Sponsor shall comply with all applicable laws, ordinances, and regulations and shall secure the full compliance therewith from all of its employees, agents and visitors.

12.4 Liability and Insurance

Neither the Fiber Broadband Association, any of its officers, staff members, or Show Management, nor the owners, employees or representatives of the World Trade Center, will be responsible for any injury, loss or damage that may occur to the sponsor or to the sponsor's employees or property, prior, during, or subsequent to the period covered by the sponsorship contract. Show Management, the World Trade Center and the Fiber Broadband Association will exercise reasonable care for the protection of sponsor's materials and displays. However, the sponsor on signing this contract expressly releases the foregoing named corporations, individuals, and firms from, and agrees to indemnify same against, any and all claims for such loss, damage, or injury.

13. Amendment to Rules

Any and all matters or questions not specifically covered by the preceding Rules and Regulations shall be subject solely to the decision of the Fiber Broadband Association and Show Management. These Rules and Regulations may be amended, at any time, by the Fiber Broadband Association or Show Management, and all amendments so made shall be binding on the Sponsors equally with the foregoing Rules and Regulations.

14. Hospitality Suites and Private Parties

Hospitality Suites and private parties shall not be open during regularly scheduled hours of meetings, or other Fiber Broadband Association functions. Prior approval by Fiber Broadband Association is required before finalization of arrangements. Sponsors who schedule private functions in conflict with official Fiber Connect LATAM 2019 will not be eligible to sponsor for two years.