Accessing Government Procurement Opportunities in Canada

OVERVIEW

The Canadian public sector has many procurement opportunities available to U.S. organizations. Most Canadian government departments and agencies post procurement tenders online so they can be easily accessible. These contract notices are often reposted and circulated to a wider set of potential bidders on more general procurement portals. To help U.S. businesses access these opportunities, below is a list of official government procurement websites:

FEDERAL

The Government of Canada's official Government Electronic Tendering System is buyandsell.gc.ca. There is no subscription fee for this site.

PROVINCIAL

Each province or territory has its own official procurement portal, listed below in order of most populous.

1. Ontario
2. Quebec
3. British Columbia
4. Alberta
5. Manitoba
6. Saskatchewan
7. Nova Scotia
8. New Brunswick
9. Newfoundland and Labrador
10. Prince Edward Island
11. Northwest Territories
12. Yukon
13. Nunavut

MUNICIPAL

Many cities post procurement opportunities on their own websites. Others use their province's portals. Below is a representative list of Canadian cities' procurement websites, again in order of most populous province.

1. Ottawa and Toronto, ON
2. Montreal, QC
3. Vancouver, BC
4. Edmonton, AB
5. Winnipeg, MN
6. Saskatoon, SK
7. Halifax, NS
8. Fredericton, NB
9. St. John's, NL
10. Charlottetown, PE
11. Yellowknife, NT
12. Whitehorse, YK

GENERAL PROCUREMENT PORTALS

In addition to the specific procurement websites administered by the federal government, each province or territory and every city, there are several general procurement portals that repost these tender notices in an effort to aggregate them all in one convenient location. These include MERX, Biddingo, and RFP.ca.

LEARN MORE ABOUT SELLING TO THE GOVERNMENT OF CANADA

On **July 16, 2013** the U.S. Commercial Service will be offering a webinar on doing business with the Government of Canada and a demonstration of the new Government Electronic Tendering System.

CONTACT

Lucy Cicero Latka, Sr. Commercial Specialist

Lucy.Latka@trade.gov

U.S. Commercial Service Ottawa

Telephone: 613-688-5219

http://www.BuyUSA.gov/Canada

LINKS TO PROCUREMENT WEBSITES

Government of Canada (Federal) http://www.buyandsell.gc.ca

Each province or territory has its own official procurement portal, listed below in order of most populous.

1. Ontario   http://www.doingbusiness.mgs.gov.on.ca/mbs/psb/psb.nsf/English/forvendors
2. Quebec   https://www.seao.ca/
3. British Columbia   http://www.bcbid.gov.bc.ca/
4. Alberta   http://www.purchasingconnection.ca/
5. Manitoba   http://www.gov.mb.ca/tenders
6. Saskatchewan   http://www.sasktenders.ca/
7. Nova Scotia   https://www.gov.ns.ca/tenders
8. New Brunswick   http://www2.gnb.ca/content/gnb/en/departments/government_services/promo/tenders.html
9. Newfoundland   http://www.gpa.gov.nl.ca/index.html
   and Labrador
10. Prince Edward   http://www.gov.pe.ca/finance/index.php3?number=1041973
    Island
11. Northwest   http://www.contractregistry.nt.ca/
    Territories
12. Yukon   http://www.gov.yk.ca/tenders
13. Nunavut   http://www.nunavuttenders.ca/

Many cities post procurement opportunities on their own websites. Others use their province's portals. Below is a representative list of Canadian cities' procurement websites, again in order of most populous province.

1. Ottawa, ON   http://ottawa.ca/en/business/doing-business-city/purchasing/bidding-opportunities
2. Toronto, ON   https://wx.toronto.ca/inter/pmmd/calls.nsf/websearch?Openform
3. Montreal, QC   http://ville.montreal.qc.ca/portal/page?_pageid=5977,43369569&_dad=portal
                         &_schema=PORTAL
4. Vancouver, BC   http://www.metrovancouver.org/bids
5. Edmonton, AB   http://www.edmonton.ca/business_economy/selling_to_the_city/tendering.aspx
6. Winnipeg, MN   http://www.winnipeg.ca/matmgt/bidopp.asp
7. Saskatoon, SK   http://www.saskatoon.ca/DEPARTMENTS/Corporate%20Services/Materials
                         ManagementBranch/Purchasing/Tender%20Information/Pages/TenderDetails.aspx
8. Halifax, NS   http://www.halifax.ca/procurement
9. Fredericton, NB   http://www.fredericton.ca/en/citygovernment/PurchasingTenders.asp
10. St. John's, NL   http://www.stjohns.ca/tenders
11. Charlottetown, PE   http://city.charlottetown.pe.ca/tenders.php
12. Yellowknife, NT   http://www.yellowknife.ca/Business/BiddingOpportunities.html
13. Whitehorse, YK   http://www.city.whitehorse.yk.ca/index.aspx?page=34

There are several general procurement portals that repost these tender notices in an effort to aggregate them.

1. MERX   https://www.merx.com/
2. Biddingo   http://www.biddingo.com/
3. RFP.ca   http://www.rfp.ca/