



## CONTINUING EDUCATION POINTS TRACKER

*CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.*

Activity Organizer: - Apra  
Title of Activity: - Apra Webinar Series  
Names of Presenter(s): - Various  
Dates and Location:- January – December 2019

Date: Wednesday, March 27, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- 3 Tactics for Purposeful Prospect Research

Date: Wednesday, April 4, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Exhilarating Email

Total number of points attained:

Date: Monday, April 15, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- One is the Loneliest Number: A Survival Workshop for Solo & Small Shop Researchers

Date: Wednesday, April 24, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Strategy Beyond Screening

Date: Wednesday, May 1, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- It's Been a Year: Lessons in Implementation and Compliance with GDPR et. al.

Date: Wednesday, May 8, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- What We Learned from Analyzing Two Years of Screening Data

Date: Monday, May 20, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- The Role of Psychology in Prospect Research and Strategy

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:  
<http://www.cfre.org/continuing-education/my-education-finder/>

Date: Wednesday, June 12, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- What We Learned from Analyzing Two Years of Screening Data

Date: Monday, July 15, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Framing, Solving, and Selling: Three Concepts to Get You Started with Data Science

Date: Wednesday, July 17, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Guidance for Empowered Fundraisers and Effective Prospect Management

Date: Wednesday, August 14, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Propensity-to-Give Modeling Options & How to Evaluate

Date: Monday, September 30, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Strategy Beyond Screening

Date: Monday, October 7, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Tracking Donor Affinity Using Tableau

Date: Wednesday, October 30, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Strategy: It's Not Just a Buzz Word

Date: Wednesday, November 6, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Do More with Less: How to Maximize Your Fundraising Efforts

Date: Wednesday, December 4, 2019

Session 1: 1:00 [pm] – 2:00 [pm] (1 pts)

- Show Me the Money: Bulk Ratings Upload

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