



Founded in 1947 in Maumee, Ohio, The Andersons, Inc. is a diversified company rooted in agriculture. The Company conducts business across North America in the grain, ethanol, plant nutrient and rail sectors.

MISSION STATEMENT

We firmly believe that our Company is a powerful vehicle through which we channel our time, talent, and energy in pursuit of the fundamental goal of serving God by serving others.

Through our collective action we greatly magnify the impact of our individual efforts to:

- Provide extraordinary service to our customers
- Help each other improve
- Support our communities
- Increase the value of our Company

COMPANY FACTS

- Nasdaq symbol: ANDE
- 2017 revenue: \$3.7 billion
- About 100 locations across North America
- Organized as four business groups and corporate services
- 1,800+ employees company-wide

www.AndersonsInc.com

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GRAIN GROUP

- 38 facilities in Ohio, Michigan, Indiana, Illinois, Iowa, Nebraska, Tennessee and Texas as well as Manitoba and Saskatchewan, Canada
- 153 million-bushel storage capacity
- 474 million bushels traded
- 1.3 million tons of animal feed marketed
- 50 million bushels of food-grade grain supplied
- Over 500,000 acres of crops insured
- 420+ employees



PLANT NUTRIENT GROUP

- 38 facilities in Alabama, Illinois, Indiana, Iowa, Michigan, Minnesota, Nebraska, North Carolina, Ohio, and Wisconsin, as well as leased space in the Eastern Corn Belt, Ontario, and Puerto Rico
- More than 2 million tons of nutrients, specialty products, industrial inputs, and corncob based products formulated, stored and distributed
- Major manufacturer and marketer of premium, patented products that utilize next generation technologies
- Thousands of growers served by the group's retail farm centers
- 720+ employees



ETHANOL GROUP

- 4 plants in Michigan, Indiana, Ohio and Iowa
- 1 plant under construction in Kansas that's expected to be operational in 2019
- Ethanol production capacity of 475 million-gallons
- DDGs production capacity of 1.3 million tons
- Corn oil production capacity 100 million pounds
- 50 million gallons of finished E-85 flex fuel blended and marketed
- 230+ employees



RAIL GROUP

- 21 railcar repair facilities in California, Indiana, Iowa, Maryland, Mississippi, Missouri, New York, Ohio, South Carolina, Texas and Utah
- Fleet of more than 23,000 various types of railcars and locomotives
- 9th largest privately-owned railcar fleet in North America
- Services for railcar leasing, railcar repair, rail component manufacturing and barge leasing
- 240+ employees