

JOHN M. GROGAN

SENIOR VICE PRESIDENT
INSURANCE PRODUCTS AND CLIENT SERVICES



As Senior Vice President – Insurance Products and Client Services, John M. Grogan is responsible for the strategy and performance of the company's insurance businesses, and for support and servicing of Northwestern's insurance and investment clients. This includes overall leadership responsibility for the Life, Disability, Long-Term Care and Annuity product lines, and for the transformation of the client service experience through the New Business, Insurance and Annuity Client Services, Policy Benefits, Risk Selection Strategy, and Product Services departments. He also serves as a member of the company's Executive Leadership Team.



Grogan joined the company as an attorney in 1992 and has held a variety of positions in the Law, Policy Benefits, Agency, Disability Income, Investment Product and Services, and Planning and Sales Departments. In 2004, he was appointed an executive officer of the company. He served as president and chief executive officer of the Northwestern Mutual Wealth Management Company during the financial crisis from 2008 to 2010. In 2010, he led the creation of the Planning and Sales department and the company strategy for integrating all support to the field across products, planning and markets.

Before joining Northwestern Mutual, Grogan worked for a federal judge in Kansas City, Missouri, and as a certified public accountant for Arthur Andersen in Chicago.

Grogan is a graduate of Georgetown University in Washington, D.C. and of the Northwestern University School of Law in Chicago. He also completed the Kellogg Management Institute at Northwestern University's Kellogg Graduate School of Management.

He currently serves on the board of P.A.V.E. (Partners Advancing Values in Education), the St. Josaphat Basilica Foundation, and Marquette University High School.

John is married to his wife, Denise, and has 4 children.

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