



2017 FACT SHEET

Updated on 08. 08. 2017



enercare™

FOCUSED ON VALUE CREATION & MAXIMIZING SHAREHOLDER RETURN

Enercare Inc. is headquartered in Toronto, Ontario, Canada and is publicly traded on the Toronto Stock Exchange (TSX: ECI). As one of North America's largest home and commercial services and energy solutions companies with approximately 3,800 employees under its Enercare and Service Experts brands, Enercare is a leading provider of water heaters, water treatment, furnaces, air conditioners and other HVAC rental products, plumbing services, protection plans and related services. With operations in Canada and the United States, Enercare serves approximately 1.6 million customers annually. Enercare is also the largest non-utility sub-meter provider, with electricity, water, thermal and gas metering contracts for condominium and apartment suites in Canada and through its Triacta brand, a premier designer and manufacturer of advanced sub-meters and sub-metering solutions.

CREDIT HIGHLIGHTS

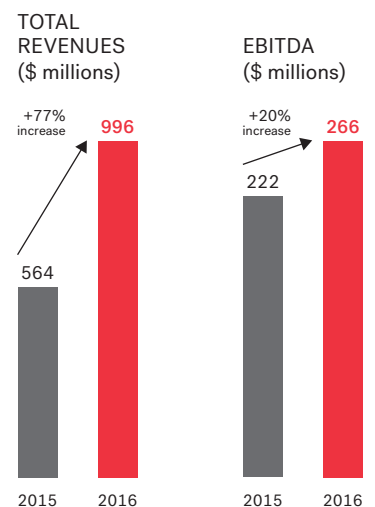
- 1 Stable, Recession-Resistant Business Model
- 2 Diverse, High-Quality Customer Base
- 3 Recurring Monthly Revenue Profile
- 4 Robust Free Cash Flows
- 5 Low-Attrition, Long-Term Unit Base
- 6 Significant Growth Opportunities
- 7 Track Record of Accretive Acquisitions
- 8 Highly Experienced Management Team

FAST FACTS

- Investment grade
S&P: BBB/stable
DBRS: BBB/stable

- Annual dividend of \$0.96 per share (payable monthly)

- Market Capitalization of ~2.1 billion



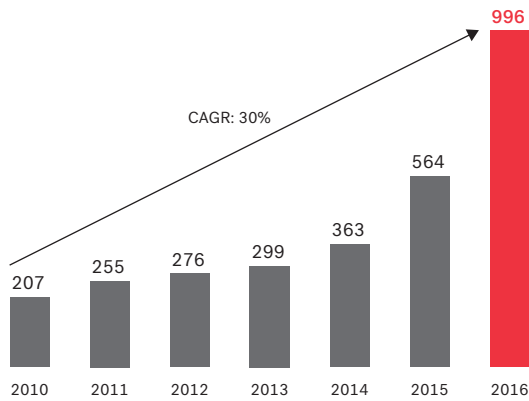
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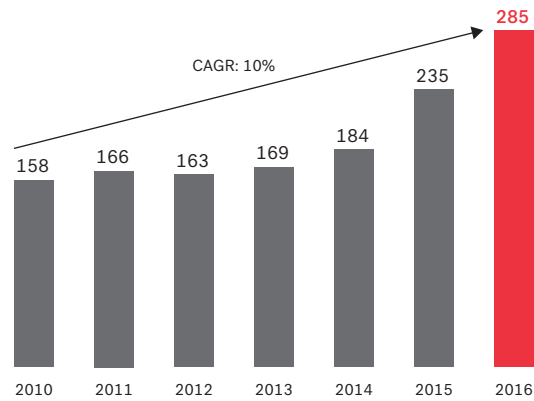
OUTSTANDING TRACK RECORD

TOTAL REVENUE
(C\$ millions)



(1) See "Non-IFRS Financial and Performance Measures" in Enercare's MD&A dated August 4, 2016.

ACQUISITION ADJUSTED EBITDA⁽¹⁾
(C\$ millions)

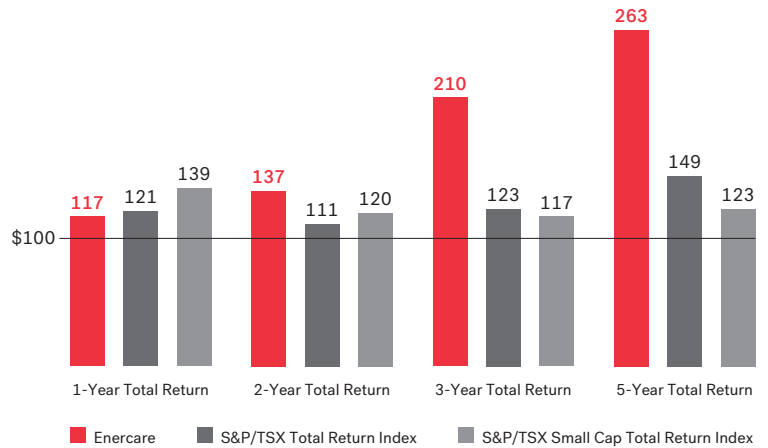


A TOP TSX PERFORMER

5-Year Return is in the Top 10% of the S&P TSX Composite Index

Enercare is included in four of the TSX's major indices, including the S&P/TSX Total Return Index and the S&P/TSX Small Cap Total Return Index. Additionally, in the last year Enercare has been added to the S&P/TSX Dividend Aristocrats Index and the S&P/TSX Low Volatility Index.

RETURN ON \$100 INVESTMENT OVER RESPECTIVE TIME PERIODS
(years ended December 31)



AN ATTRACTIVE DIVIDEND

Returning Significant Capital to Shareholders

Since converting from an income trust to a corporation at the beginning 2011, Enercare has raised its dividend eight times and paid over \$350 million in dividends to its shareholders. Payable monthly, Enercare's current dividend is \$0.96 cents per share.

ENERCARE'S ANNUALIZED DIVIDEND
(per Common Share)

